

**DHG PHARMACEUTICAL JOINT STOCK COMPANY**

**SEPARATE FINANCIAL STATEMENTS  
FOR THE FISCAL YEAR ENDED 31 DECEMBER 2020**



**DHG PHARMACEUTICAL JOINT STOCK COMPANY**

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## DHG PHARMACEUTICAL JOINT STOCK COMPANY

### CORPORATE INFORMATION

**Establishment decision** No. 2405/QD-CT.UB dated 5 August 2004  
This decision was issued by the People's Committee of Can Tho City.

**Business registration Certificate** No. 5703000111 dated 15 September 2004 issued by the Department of Planning and Investment of Can Tho City.

The Business registration certificate has been amended several times, and its latest amendment No. 1800156801 dated 02 January 2020 was issued by the Department of Planning and Investment of Can Tho City.

<b>Board of Directors</b>	Ms. Dang Thi Thu Ha	Chairwoman
	Mr. Jun Kuroda	Member
	Mr. Masashi Nakaura	Member
	Mr. Maki Kamijo	Member
	Mr. Doan Dinh Duy Khuong	Member
	Mr. Phan Minh Tien	Member
	Mr. Do Le Hung	Member

<b>Management</b>	Mr. Masashi Nakaura	General Director
	Mr. Doan Dinh Duy Khuong	Chief Operating Officer
	Ms. Nguyen Ngoc Diep	Deputy General Director
	Mr. Tomoyuki Kawata	Deputy General Director
	Mr. Pham Chi Truc	Deputy General Director (appointed on 04 July 2020)

<b>Audit Committee</b>	Mr. Do Le Hung	Head
	Ms. Dang Thi Thu Ha	Member
	Mr. Maki Kamijo	Member

<b>Legal representative</b>	Mr. Masashi Nakaura	General Director
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**Head office** 288 Bis Nguyen Van Cu, An Hoa Ward, Ninh Kieu District, Can Tho City, Vietnam



## DHG PHARMACEUTICAL JOINT STOCK COMPANY

Form B 01 – DN

## SEPARATE BALANCE SHEET

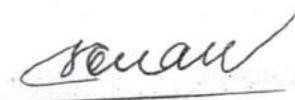
Codes	ASSETS	Notes	As at 31.12.2020 VND	As at 31.12.2019 VND
<b>100</b>	<b>CURRENT ASSETS</b>		<b>3,475,797,124,506</b>	<b>3,129,997,224,305</b>
<b>110</b>	<b>Cash and cash equivalents</b>	<b>4</b>	<b>68,051,723,905</b>	<b>66,489,589,298</b>
111	Cash		68,051,723,905	66,489,589,298
<b>120</b>	<b>Short-term financial investments</b>	<b>5</b>	<b>2,074,000,000,000</b>	<b>1,768,000,000,000</b>
123	Held-to-maturity investments		2,074,000,000,000	1,768,000,000,000
<b>130</b>	<b>Short-term receivables</b>		<b>496,020,199,824</b>	<b>560,703,690,735</b>
131	Trade receivables	6	414,158,635,702	510,101,306,774
132	Advances to suppliers		69,081,209,633	42,468,675,491
135	Short-term loan receivables	7	380,542,458	434,193,523
136	Other short-term receivables	8	63,309,022,728	62,916,898,593
137	Provision for doubtful debts	9	(50,909,210,697)	(55,217,383,646)
<b>140</b>	<b>Inventories</b>	<b>10</b>	<b>826,585,429,976</b>	<b>725,438,891,568</b>
141	Inventories		827,650,041,659	726,529,994,856
149	Provision for devaluation of inventories		(1,064,611,683)	(1,091,103,288)
<b>150</b>	<b>Other short-term assets</b>		<b>11,139,770,801</b>	<b>9,365,052,704</b>
151	Short-term prepayments	11	4,042,674,685	2,828,340,389
152	Value added tax deductibles		7,078,253,656	6,536,161,194
153	Taxes and other receivables from the State budget	12	18,842,460	551,121
<b>200</b>	<b>NON-CURRENT ASSETS</b>		<b>966,974,205,664</b>	<b>1,011,073,522,116</b>
<b>210</b>	<b>Long-term receivables</b>		<b>244,240,000</b>	<b>459,000,000</b>
216	Other long-term receivables		244,240,000	459,000,000
<b>220</b>	<b>Fixed assets</b>		<b>845,372,226,657</b>	<b>893,209,887,615</b>
221	Tangible fixed assets	13	635,287,762,316	682,757,548,064
222	Cost		1,395,646,660,192	1,364,963,938,259
223	Accumulated depreciation		(760,358,897,876)	(682,206,390,195)
227	Intangible fixed assets	14	210,084,464,341	210,452,339,551
228	Cost		252,779,142,186	247,918,493,964
229	Accumulated amortization		(42,694,677,845)	(37,466,154,413)
<b>230</b>	<b>Investment properties</b>	<b>15</b>	<b>14,999,958,848</b>	<b>15,345,447,332</b>
231	Cost		17,304,956,819	17,304,956,819
232	Accumulated depreciation		(2,304,997,971)	(1,959,509,487)
<b>240</b>	<b>Long-term assets in progress</b>	<b>16</b>	<b>66,472,781,314</b>	<b>28,927,855,544</b>
242	Construction in progress		66,472,781,314	28,927,855,544
<b>250</b>	<b>Long-term financial investments</b>	<b>5</b>	<b>8,621,437,680</b>	<b>33,252,078,214</b>
251	Investments in subsidiary		13,742,460,000	13,742,460,000
252	Investments in associate		-	3,787,450,000
253	Equity investments in other entities		24,282,104,800	27,908,170,200
254	Provision for impairment of long-term financial investments		(29,403,127,120)	(12,186,001,986)
<b>260</b>	<b>Other long-term assets</b>		<b>31,263,561,165</b>	<b>39,879,253,411</b>
261	Long-term prepayments	11	15,232,901,753	27,575,362,385
262	Deferred tax assets	17	16,030,659,412	12,303,891,026
<b>270</b>	<b>TOTAL ASSETS</b>		<b>4,442,771,330,170</b>	<b>4,141,070,746,421</b>

DHG PHARMACEUTICAL JOINT STOCK COMPANY  
SEPARATE BALANCE SHEET (cont.)

Form B 01 – DN

Codes	RESOURCES	Notes	As at 31.12.2020 VND	As at 31.12.2019 VND
<b>300</b>	<b>LIABILITIES</b>		<b>878,652,181,871</b>	<b>769,256,891,384</b>
<b>310</b>	<b>Current liabilities</b>		<b>815,621,370,458</b>	<b>704,889,145,616</b>
311	Short-term trade payables	18	252,270,552,909	120,317,315,145
312	Short-term advances from customers		20,694,112,030	16,010,766,057
313	Taxes and amounts payable to the State budget	12	38,150,477,839	30,777,417,928
314	Payables to employees		155,266,843,391	132,481,915,608
315	Short-term accrued expenses	19	38,817,541,041	46,576,741,462
318	Unearned revenue	20	49,532,335,735	29,295,047,003
319	Other current payables	21	1,583,049,307	1,907,128,227
320	Short-term loans	22	212,271,519,448	264,666,851,754
322	Bonus and welfare funds	23	47,034,938,758	62,855,962,432
<b>330</b>	<b>Long-term liabilities</b>		<b>63,030,811,413</b>	<b>64,367,745,768</b>
342	Long-term provisions	24	50,102,720,849	47,943,012,779
343	Science and technology development fund	25	12,928,090,564	16,424,732,989
<b>400</b>	<b>EQUITY</b>		<b>3,564,119,148,299</b>	<b>3,371,813,855,037</b>
<b>410</b>	<b>Owner's equity</b>	<b>26</b>	<b>3,564,119,148,299</b>	<b>3,371,813,855,037</b>
411	Owner's contributed capital		1,307,460,710,000	1,307,460,710,000
411a	- Ordinary shares carrying voting rights		1,307,460,710,000	1,307,460,710,000
412	Share premium		6,778,948,000	6,778,948,000
418	Investment and development fund		1,479,946,644,695	1,392,604,475,464
421	Retained earnings		769,932,845,604	664,969,721,573
421a	- Retained earnings accumulated to the prior year end		29,581,625,459	29,758,750,172
421b	- Retained earnings of the current year		740,351,220,145	635,210,971,401
<b>440</b>	<b>TOTAL RESOURCES</b>		<b>4,442,771,330,170</b>	<b>4,141,070,746,421</b>

  
Tran Ngoc Hien  
Preparer

  
Ho Bui Huan  
Chief Accountant

  
Masashi Nakaura  
General Director  
19 January 2021



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H.T.P.C.

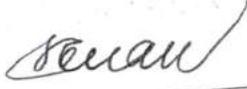
## DHG PHARMACEUTICAL JOINT STOCK COMPANY

Form B 02 – DN

## SEPARATE INCOME STATEMENT

Codes	Notes	For the 3-month period ended		Fiscal year ended		
		31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND	
01	Gross revenue from goods sold and services rendered	28	1,398,649,333,861	1,444,576,515,061	4,206,732,382,220	4,413,339,495,505
02	Deductions	28	186,815,157,070	165,193,104,455	451,113,070,896	517,204,814,394
10	<b>Net revenue from goods sold and services rendered</b>	<b>28</b>	<b>1,211,834,176,791</b>	<b>1,279,383,410,606</b>	<b>3,755,619,311,324</b>	<b>3,896,134,681,111</b>
11	Cost of sales	29	642,420,439,107	716,954,562,415	1,944,243,042,082	2,183,050,050,314
20	Gross profit		569,413,737,684	562,428,848,191	1,811,376,269,242	1,713,084,630,797
21	Financial income	30	31,756,422,510	31,939,948,127	140,312,355,301	122,365,964,020
22	Financial expenses	31	47,899,439,832	24,306,920,453	120,578,659,294	10,417,619,282
23	In which: Interest expense		3,187,775,480	3,040,920,271	14,029,596,510	22,715,202,068
25	Selling expenses	32	233,490,296,602	224,576,225,710	699,298,275,858	686,904,064,027
26	General and administrative expenses	32	84,692,880,852	111,261,619,369	302,867,557,275	329,994,382,520
30	<b>Operating profit</b>		<b>235,087,542,908</b>	<b>234,224,030,786</b>	<b>828,944,132,116</b>	<b>715,134,528,988</b>
31	Other income	33	455,618,793	8,183,610,818	5,852,677,208	15,585,035,357
32	Other expenses	33	1,401,191,033	8,444,407,824	11,961,520,267	13,582,986,346
40	Profit from other activities		(945,572,240)	(260,797,006)	(6,108,843,059)	2,002,049,011
50	<b>Accounting profit before tax</b>		<b>234,141,970,668</b>	<b>233,963,233,780</b>	<b>822,835,289,057</b>	<b>717,136,577,999</b>
51	Current corporate income tax expense	35	26,506,107,151	27,834,080,999	86,210,837,298	83,855,680,646
52	Deferred corporate tax expense/(income)	35	(3,725,940,506)	340,214,053	(3,726,768,386)	(1,930,074,048)
60	<b>Net profit after corporate income tax</b>		<b>211,361,804,023</b>	<b>205,788,938,728</b>	<b>740,351,220,145</b>	<b>635,210,971,401</b>

  
Tran Ngoc Hien  
Preparer

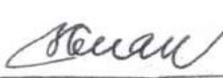
  
Ho Bui Huan  
Chief Accountant

  
CÔNG TY  
CỔ PHẦN  
DƯỢC HẬU HANG  
Đ. MINH KIỀU - TP. HCM  
Masashi Nakaura  
General Director  
19 January 2021

SEPARATE CASH FLOW STATEMENT  
(Indirect method)

Codes	Notes	Fiscal year ended	
		31.12.2020 VND	31.12.2019 VND
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
1. Profit before tax	01	822,835,289,057	717,136,577,999
2. Adjustment for:			
Depreciation and amortization of fixed assets and investment properties	02	88,226,977,934	87,263,023,335
Provisions	03	18,032,361,625	31,466,354,444
Foreign exchange loss arising from translating foreign currency items	04	100,676,355	42,730,962
Gain from investing activities	05	(138,239,915,669)	(126,347,370,905)
Interest expense	06	14,029,596,510	22,715,202,068
<b>3. Operating profit before movements in working capital</b>	<b>08</b>	<b>804,984,985,812</b>	<b>732,276,517,903</b>
Changes in receivables	09	69,654,941,065	119,159,691,932
Changes in inventories	10	(101,120,046,803)	165,542,379,918
Changes in payables	11	170,618,105,542	(40,804,628,981)
Changes in prepaid expenses	12	12,429,581,311	3,139,221,900
Interest paid	14	(14,279,236,632)	(22,858,370,847)
Corporate income tax paid	15	(78,840,918,985)	(65,982,154,011)
Other cash outflows	17	(38,317,458,516)	(48,956,622,398)
<b>Net cash generated by operating activities</b>	<b>20</b>	<b>825,129,952,794</b>	<b>841,516,035,416</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
1. Acquisition and construction of fixed assets and other long-term assets	21	(88,805,051,465)	(57,101,418,800)
2. Proceeds from sale, disposal of fixed assets and other long-term assets	22	5,238,101,817	11,584,129,859
3. Cash outflow for lending, buying debt instruments of other entities	23	(3,198,000,000,000)	(3,015,673,917,808)
4. Cash recovered from lending, selling debt instruments of other entities	24	2,892,053,651,065	2,706,187,125,261
5. Cash recovered from investments and capital contributions in other entities	26	8,629,332,200	-
6. Interest earned, dividends and profits received	27	132,672,070,885	125,536,822,632
<b>Net cash used in investing activities</b>	<b>30</b>	<b>(248,211,895,498)</b>	<b>(229,467,258,856)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
1. Proceeds from borrowings	33	987,369,688,755	1,916,023,391,699
2. Repayment of borrowings	34	(1,039,765,021,061)	(2,209,257,867,364)
3. Dividends and profits paid	36	(522,984,284,000)	(326,865,177,500)
<b>Net cash used in financing activities</b>	<b>40</b>	<b>(575,379,616,306)</b>	<b>(620,099,653,165)</b>
<b>Net increase/ (decrease) in cash</b>	<b>50</b>	<b>1,538,440,990</b>	<b>(8,050,876,605)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>60</b>	<b>66,489,589,298</b>	<b>74,532,884,988</b>
Effects of changes in foreign exchange rates	61	23,693,617	7,580,915
<b>Cash and cash equivalents at the end of the period/ year</b>	<b>70</b>	<b>68,051,723,905</b>	<b>66,489,589,298</b>

  
Tran Ngoc Hien  
Preparer

  
Ho Bui Huan  
Chief Accountant

  
Masashi Nakaura  
General Director  
19 January 2021

NOTES TO THE SEPARATE FINANCIAL STATEMENTS  
FOR THE FISCAL YEAR ENDED 31 DECEMBER 2020

## 1 GENERAL INFORMATION

**Structure of ownership**

On 2 September 2004, DHG Pharmaceutical Joint Stock Company (the "Company") was equitized from Hau Giang Pharmaceutical United Factory in accordance with Decision No.2405/QD-CT.UB dated 5 August 2004 issued by the People's Committee of Can Tho City. The Company was officially incorporated as a joint stock company under the Business Registration Certificate No.5703000111 dated 15 September 2004 issued by the Department of Planning and Investment of Can Tho City with the initial charter capital of VND 80,000,000,000.

The Company's shares were listed on Ho Chi Minh Stock Exchange with DHG code in accordance with Decision No. 93/UBCK-GPNY dated 1 December 2006 issued by the State Securities Commission of Vietnam.

The largest shareholder of the Company is Taisho Pharmaceutical Co., Ltd which owned 51.01% and the State Capital Investment Corporation ("SCIC") which owned 43.31% of share capital of the Company. SCIC is controlled by Commission for the Management of State Capital at Enterprises.

The Company's head office is located at 288 Bis Nguyen Van Cu Street, An Hoa Ward, Ninh Kieu District, Can Tho City, S.R. Vietnam.

The number of employees of the Company as at 31 December 2020 was 2,711 (as at 31 December 2019: 2,871).

**Operating industry and principal activities**

The Company's operating industry is to manufacture and sell pharmaceutical products.

The Company's principal activities are to manufacture and trade pharmaceuticals, medical tools and supplies, medical equipment, dietary supplements and cosmeceuticals.

**The Company's structure**

As at 31 December 2020 and 31 December 2019, the Company's subsidiary and associate were as follows:

Name	Principal activities	Business Registration Certificate	Proportion of ownership interest and voting power held	
			Closing balance	Opening balance
<b>Subsidiary</b>				
Fuji Medic Limited Liability Company	Health care services	No. 1801472944 issued by the Planning and Investment Department of Can Tho City on 27 July 2016	51%	51%
<b>Associate</b>				
Vinh Hao Spirulina Algae Corporation	Manufacturing and trading spirulina algae	No. 4803000150 issued by the Planning and Investment Department of Binh Thuan Province on February 4, 2008	-	31.36%

According to the Resolution of the Board of Directors No. 003/2019/NQ.HĐQT dated 1 April 2019, the Board of Directors of the Company approved the plan to transfer its interest in Fuji Medic Limited Liability Company ("Fuji Medic") or to liquidate assets for the dissolution of this company. As at the date of these financial statements, the Company is liquidating the assets of Fuji Medic.

**Normal production and business cycle**

The Company's normal production and business cycle is carried out for a time period of 12 months or less.

**1 GENERAL INFORMATION (cont.)****Disclosure of information comparability in the separate financial statements**

The comparative figures are the figures of the audited separate financial statements for the fiscal year ended 31 December 2019.

**2 ACCOUNTING CONVENTION AND FISCAL YEAR****Accounting convention**

The separate financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The separate financial statements are prepared solely to present the separate financial position of the Company as at 31 December 2020, and its separate results of operations and cash flows for the fiscal year ended 31 December 2020. Therefore, the Company did not consolidate its investments in subsidiary and associate in these separate financial statements. The investments of the Company are recorded under the Company's policy and are presented in Note 3 as below.

The separate financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

**Fiscal year**

The Company's fiscal year begins on 1 January and ends on 31 December.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies, which have been adopted by the Company in the preparation of the separate financial statements, are as follows:

**Estimates**

The preparation of separate financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the separate balance sheet date and the reported amounts of revenues and expenses during the year. Although these accounting estimates are based on the Board of Management's best knowledge, actual results may differ from those estimates.

**Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, cash in transit, demand deposits and short-term investments with maturity term not exceeding 3 months from the date of investment, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

**Financial investments*****Held-to-maturity investments***

Held-to-maturity investments comprise investments that the Company's Board of Management has the positive intent or ability to hold to maturity.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)*****Held-to-maturity investments***

Held-to-maturity investments include term deposits to earn periodic interest (except for term deposits presented in Note "Cash and cash equivalents") for the purpose of earning annual interest. These investments are measured at cost less provision for impairment of financial investments. Interest income from term deposits is recognized in the income statement on accrual basis.

***Loan receivables***

Loan receivables are measured at cost less provision. Provision for loan receivables is made in accordance with prevailing accounting regulations.

***Investments in subsidiary and associate******Investment in subsidiary***

A subsidiary is an entity over which the Company has control. Control is achieved where the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

***Investment in associate***

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

Interests in subsidiary and associate are initially recognized at cost. The Company's share of the net profit of the investee after acquisition is recognized in the separate income statement. Other distributions received other than such profit share are deducted from the cost of the investments as recoverable amounts.

Investments in subsidiary and associate are carried in the separate balance sheet at cost less provision for impairment of such investments (if any). Provisions for impairment of investments in subsidiary and associate are made in accordance with Circular No. 48/2019/TT-BTC dated 08 August 2019 issued by the Ministry of Finance on "Guiding the appropriation and use of provisions for devaluation of inventories, loss of financial investments, bad debts and warranty for products, goods, service and construction works at enterprises".

***Equity investments in other entities***

Equity investments in other entities represent the Company's investments in ordinary shares of the entities over which the Company has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less provision for impairment. The provision for impairment of these investments is made when the entities made losses, except for loss that was anticipated in their business plan before the date of investment.

***Receivables***

Receivables represent the amounts recoverable from customers or other debtors. Receivables are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)****Inventories**

Inventories are stated at the lower of cost and net realizable value. Cost of inventories comprises cost of purchases and other directly attributable expenses. In the case of manufactured products, cost comprises direct materials and where applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realizable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realizable values as at the separate balance sheet date.

**Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives, as follows:

	<u>Years</u>
Buildings and structures	3 - 50
Machinery and equipment	3 - 20
Motor vehicles	3 - 20
Office equipment	3 - 10

Gain or loss resulting from sales and disposals of tangible fixed assets is the difference between proceeds from sales or disposals of assets and their residual values and is recognized in the separate income statement.

**Leases**The Company as lessor

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

The Company as lessee

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Rentals payable under operating leases are charged to the separate income statement on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the lease term.

**Intangible fixed assets and amortization**

Intangible fixed assets represent land use rights and computer software that are stated at cost less accumulated amortization.

Definite land use rights are amortized using the straight-line method over the terms indicated in the land use right certificate. Indefinite land use rights are carried at cost and not amortized under prevailing regulations.

Computer software is amortized using the straight-line method from 3 to 8 years.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)****Investment properties**

Investment properties are buildings, or part of buildings or infrastructure or buildings and land held by the Company to earn rentals or for capital appreciation. Investment properties held to earn rentals are stated at cost less accumulated depreciation while investment properties held for capital appreciation are stated at cost less impairment loss. The costs of purchased investment properties comprise their purchase prices and any directly attributable expenditures, such as professional fees for legal services, property transfer taxes and other related transaction costs. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties.

Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives from 10 to 16 years.

**Construction in progress**

Properties in the course of construction for production, rental or administrative purposes, or for other purposes, are carried at cost. Cost includes costs that are necessary to form the assets in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.

**Prepayments**

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepayments comprise leasehold improvement expenses, land rentals, costs of small tools, supplies and spare parts issued for consumption and other prepayment expenses.

Land rentals represent the prepaid land rentals. The prepaid land rentals are allocated to the separate income statement using the straight-line method over the lease term.

Others have been capitalized as prepayments and are allocated to the separate income statement using the straight-line method in accordance with the current prevailing accounting regulations.

**Provisions**

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the Board of Management's best estimate of the expenditure required to settle the obligation as at the separate balance sheet date.

**Severance allowance payable**

The severance allowance for employees is accrued at the end of each reporting period for all employees having worked at the Company for full 12 months and above. Working time serving as the basis for calculating severance allowance shall be the total actual working time subtracting the time when the employees have made unemployment insurance contributions as prescribed by law, and the working time when severance allowance has been paid to the employees. The allowance made for each year of service equals to a half of an average monthly salary under the Vietnamese Labor Code, Social Insurance Code and relevant guiding documents. The average monthly salary used for calculation of severance allowance shall be adjusted to be the average of the six consecutive months nearest to the date of the financial statements at the end of each fiscal year. The increase or decrease in the accrued amount shall be recorded in the income statement.

**Provision for dismantling and restoration costs**

In accordance with Circular 200/2014/TT-BTC issued by the Ministry of Finance, since 1 January 2015, the Company is required to provide for dismantling and restoration costs of the Company's leased premises or land. The provision for dismantling and restoration costs is determined based on the estimated dismantling and restoration costs to be incurred at the time of returning the premises or land at the end of the lease term and recognized on a straight-line basis over the period from 1 January 2015 to the time of returning the premises or land.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)****Unearned revenue**

Unearned revenue represents the fair value of goods and services provided to customers for free or at discount in the customer loyalty programs. Unearned revenue is recognized for the portion of obligation that the Company has not yet fulfilled to customers.

**Revenue recognition**

Revenue from the sale of goods is recognized when all five (5) following conditions are satisfied:

- (a) the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the Company; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue of a transaction involving the rendering of services is recognized when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognized in each period by reference to the percentage of completion of the transaction at the balance sheet date of that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably.
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognized when the Company's right to receive payment has been established.

**Sales deductions**

Sales deductions include trade discounts, sales returns and allowances. Sales deductions incurred in the same year of sales of products, goods and services are recorded as deduction of revenue of that year.

Sales deductions for the products, goods or services which are sold in the previous year, incurred after the balance sheet date but before the issuance of the separate financial statements are recorded as deduction of revenue of the reporting year.

**Customer loyalty programs**

Revenue is recognized at total consideration received less fair value of goods and services which are provided to customers for free or at discount. Fair value amounts of goods and services provided for free or at discount are recognized as unearned revenue. If customers do not meet the required conditions stated in the customer loyalty programs at the end of the programs and hence, are not entitled to the free or discounted goods and services, the unearned revenue is realized into the revenue of goods sold and services rendered.

When customers meet all the required conditions and the Company is the one providing the free or discounted goods and services to customers, the unearned revenue is realized into the Company's income statement at the time that obligations to customers are fulfilled, which means goods are delivered and services are rendered to customers.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)**

When customers meet all the required conditions and obligations of providing the free or discounted goods and services to customers are carried out by a third party. If the Company does not act as an agent of the third party, the unearned revenue is realized into the revenue of goods sold and services rendered at the time that third party provides the free or discounted goods and services to customers. If the Company acts as an agent of the third party, the Company recognizes revenue for the difference between the unearned revenue amount and the amount payable to the third party for providing such free or discounted goods and services to customers. The amount payable to the third party is settlement for payable.

**Foreign currencies**

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognized in the separate income statement.

**Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalized even when the construction period is under 12 months.

**Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognized on significant differences between carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognized for all temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply during the year when the liability is settled or the asset realized. Deferred tax is charged or credited to the separate income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are applied in accordance with the prevailing tax laws in Vietnam.

**Dividend distribution**

The Company's profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting of Shareholders.

Final dividends are declared and paid from retained earnings based on the approval of shareholders at the Annual General Meeting of Shareholders.

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

## Dividend distribution (cont.)

Appropriation of the Company's net profit after tax of 2019 was approved by shareholders at the Company's Annual General Meeting as follows:

- Dividends declared for 2019: 40% of par value
- Appropriation to the bonus and welfare fund: 3% of net profit after tax
- Remuneration payment to the Board of Directors, Audit Committee, Committees under the Board of Directors and the Board of Directors' secretary: VND 6,000,000,000
- Remaining net profit after tax was appropriated to the investment and development fund.

## 4 CASH AND CASH EQUIVALENTS

	31.12.2020 VND	31.12.2019 VND
Cash on hand	9,061,709,500	11,727,878,000
Demand deposits	58,990,014,405	54,761,711,298
	<u>65,051,723,905</u>	<u>66,489,589,298</u>

## 5 FINANCIAL INVESTMENTS

## (a) Short-term financial investments

Short-term held-to maturity investments represent term deposits with the original maturity terms from more than 3 months and remaining maturity terms of less than 12 months from reporting date.

## Held-to-maturity investments

	31.12.2020		31.12.2019	
	Cost VND	Book value VND	Cost VND	Book value VND
Term deposits	2,074,000,000,000	2,074,000,000,000	1,768,000,000,000	1,768,000,000,000

## (b) Long-term financial investments

	31.12.2020		31.12.2019	
	Cost VND	Provision VND	Cost VND	Provision VND
Investments in subsidiary (*)	13,742,460,000	(9,508,542,320)	13,742,460,000	(8,112,537,972)
Investment in associate (**)	-	-	3,787,450,000	(1,358,096,605)
Equity investments in other entities (***)	24,282,104,800	(19,894,584,800)	27,908,170,200	(2,715,367,409)
	<u>38,024,564,800</u>	<u>(29,403,127,120)</u>	<u>45,438,080,200</u>	<u>(12,186,001,986)</u>

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## 5 FINANCIAL INVESTMENTS (cont.)

## (b) Long-term financial investments (cont.)

(\*) Percentages of ownership and voting rights of the Company in subsidiary are presented in Note 1. Detail of investment in subsidiary is as follow:

	31.12.2020 VND	31.12.2019 VND
Fuji Medic Limited Liability Company	13,742,460,000	13,742,460,000
	<u>13,742,460,000</u>	<u>13,742,460,000</u>

(\*\*) Percentages of ownership and voting rights of the Company in associate are presented in Note 1. Detail of investment in the associate is as follow:

	31.12.2020 VND	31.12.2019 VND
Vinh Hao Spirulina Algae Corporation	-	3,787,450,000
	<u>-</u>	<u>3,787,450,000</u>

(\*\*\*) Equity investments in other entities:

	31.12.2020 VND	31.12.2019 VND
ATP Packaging Joint Stock Company	20,000,000,000	20,000,000,000
Enlie Pharmaceutical Joint Stock Company	4,282,104,800	4,286,800,000
TV. Pharm Pharmaceutical Joint Stock Company	-	2,575,315,200
Ninh Thuan Pharmaceutical & Medical Equipment Joint Stock Company	-	796,675,000
Tay Ninh Pharmaceutical Joint Stock Company	-	221,960,000
Cuu Long Pharmaceutical Joint Stock Company	-	27,420,000
	<u>24,282,104,800</u>	<u>27,908,170,200</u>

The provision balance as at 31 December 2020 and 31 December 2019 represents the provision for long-term investments in the following other entities:

	31.12.2020 VND	31.12.2019 VND
Fuji Medic Limited Liability Company	9,508,542,320	8,112,537,972
Vinh Hao Spirulina Algae Corporation	-	1,358,096,605
ATP Packaging Joint Stock Company	17,400,000,000	2,715,367,409
Enlie Pharmaceutical Joint Stock Company	2,494,584,800	-
	<u>29,403,127,120</u>	<u>12,186,001,986</u>

## 6 SHORT-TERM TRADE RECEIVABLES

	31.12.2020 VND	31.12.2019 VND
Receivables from related parties (Note 37)	1,576,719,144	1,619,576,532
Receivables from third parties	412,581,916,558	508,481,730,242
	<u>414,158,635,702</u>	<u>510,101,306,774</u>

As at 31 December 2020 and 31 December 2019, there was no single trade receivable from third parties accounting for 10% or more of total trade receivables.

## 7 LOAN RECEIVABLES

	31.12.2020	31.12.2019
	VND	VND
Short-term loan receivables		
Loan receivables from customers	380,542,458	434,193,523
	<u>380,542,458</u>	<u>434,193,523</u>

## 8 OTHER SHORT-TERM RECEIVABLES

	31.12.2020	31.12.2019
	VND	VND
Accruals of interest income	40,494,673,974	39,427,941,088
Receivable from employees	18,314,170,360	20,700,559,119
Other receivables	4,500,178,394	2,788,398,386
	<u>63,309,022,728</u>	<u>62,916,898,593</u>

## 9 BAD DEBTS

	31.12.2020		
	Cost	Recoverable	Provision
	VND	amount	VND
		VND	VND
Total amount of receivables and loan receivables past due or not past due but impaired	96,627,799,467	45,718,588,770	(50,909,210,697)
	<u>96,627,799,467</u>	<u>45,718,588,770</u>	<u>(50,909,210,697)</u>

	31.12.2019		
	Cost	Recoverable	Provision
	VND	amount	VND
		VND	VND
Total amount of receivables and loan receivables past due or not past due but impaired	150,144,912,078	94,927,528,432	(55,217,383,646)
	<u>150,144,912,078</u>	<u>94,927,528,432</u>	<u>(55,217,383,646)</u>

As at 31 December 2020 and 31 December 2019, there was no balance of receivables accounting for 10% or more of total past due receivable amount.

Movements in the provision for doubtful debts during the period/year were as follows:

	Fiscal year	Fiscal year
	ended	ended
	31.12.2020	31.12.2019
	VND	VND
Opening balance	55,217,383,646	34,571,714,247
Additional provision in the period/year	-	20,645,669,399
Reversal of provision in the period/year	(1,449,056,292)	-
Written off debts in the period/year	(2,859,116,657)	-
Closing balance	<u>50,909,210,697</u>	<u>55,217,383,646</u>

## 10 INVENTORIES

	31.12.2020		31.12.2019	
	Cost VND	Provision VND	Cost VND	Provision VND
Goods in transit	121,226,935,043	-	63,594,013,463	-
Raw materials	302,896,326,728	-	265,797,233,287	-
Work in progress	54,939,723,503	-	52,106,518,719	-
Finished goods	302,980,473,638	(1,064,611,683)	300,316,307,143	(1,091,103,288)
Merchandise	45,606,582,747	-	44,715,922,244	-
	<u>827,650,041,659</u>	<u>(1,064,611,683)</u>	<u>726,529,994,856</u>	<u>(1,091,103,288)</u>

Movements in the provision for inventories during the period/year were as follows:

	Fiscal year ended 31.12.2020 VND	Fiscal year ended 31.12.2019 VND
Opening balance	1,091,103,288	814,326,232
Additional provision in the period/year	-	276,777,056
Reversal of provision in the period/year	(26,491,605)	-
Closing balance	<u>1,064,611,683</u>	<u>1,091,103,288</u>

The provision for devaluation of inventories was made for inventories of which costs were higher than net realizable value.

As at 31 December 2020 and 31 December 2019, the Company did not have any slow moving, damaged or sub-standard inventories.

## 11 PREPAYMENTS

## Short-term prepayments

	31.12.2020 VND	31.12.2019 VND
Prepayment related to operating lease	715,600,001	679,023,036
Others	3,327,074,684	2,149,317,353
	<u>4,042,674,685</u>	<u>2,828,340,389</u>

Prepayments are allocated within 12 months since the time of prepayment.

## Long-term prepayments

	31.12.2020 VND	31.12.2019 VND
Prepaid land rental	-	10,022,421,258
Tools and supplies	7,257,962,228	8,753,316,776
Others	7,974,939,525	8,799,624,351
	<u>15,232,901,753</u>	<u>27,575,362,385</u>

Prepayments are allocated in a period of more than 12 months since the time of prepayment.

## 11 PREPAYMENTS (cont.)

## Long-term prepayments (cont.)

Movements in long-term prepayments were as follows:

	Fiscal year ended 31.12.2020 VND	Fiscal year ended 31.12.2019 VND
Opening balance	27,575,362,385	30,034,914,000
Increase in the period/year	11,378,280,826	12,687,711,066
Deduction of land rental in Tra Noc Industrial Zone due to return of land	(4,353,775,928)	-
Allocation in the period/year	(19,366,965,530)	(15,123,577,014)
Reclassifications of opening balance	-	(23,685,667)
Closing balance	<u>15,232,901,753</u>	<u>27,575,362,385</u>

## 12 TAXES AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

	Opening balance	Payable during the period/year	Other payable during the period/year	Paid during the period/year	Tax refund during the period/year	Closing balance
	VND	VND	VND	VND	VND	VND
Output value added tax	14,653,868,379	88,553,530,653	-	(88,600,837,571)	-	14,606,561,461
Value added tax for import goods	(282,282)	48,194,129,518	-	(48,212,689,696)	-	(18,842,460)
Import and export duties	(268,839)	9,087,902,894	-	(7,802,300,860)	(1,285,333,195)	-
Corporate income tax	7,239,643,570	86,210,837,298	14,096,363	(78,840,918,985)	-	14,623,658,246
Personal income tax	8,866,544,187	42,304,349,370	-	(42,250,635,425)	-	8,920,258,132
Land rental fee, land use tax	17,361,792	8,623,340,196	-	(8,640,701,988)	-	-
Other taxes	-	1,205,166,853	-	(1,205,166,853)	-	-
	<u>30,776,866,807</u>	<u>284,179,256,782</u>	<u>14,096,363</u>	<u>(275,553,251,378)</u>	<u>(1,285,333,195)</u>	<u>38,131,635,379</u>

**In which:**

Tax receivables  
Tax payables

551,121  
30,777,417,928

18,842,460  
38,150,477,839

## 13 TANGIBLE FIXED ASSETS

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
<b>Cost</b>					
As at 01 January 2020	526,332,365,066	608,253,957,532	157,951,887,496	72,425,728,165	1,364,963,938,259
Transfer from construction in progress (Note 16)	2,132,079,151	37,944,974,714	2,661,605,637	410,905,226	43,149,564,728
Disposals	-	-	(12,355,832,361)	(111,010,434)	(12,466,842,795)
As at 31 December 2020	<u>528,464,444,217</u>	<u>646,198,932,246</u>	<u>148,257,660,772</u>	<u>72,725,622,957</u>	<u>1,395,646,660,192</u>
<b>Accumulated depreciation</b>					
As at 01 January 2020	209,983,539,467	305,881,713,561	103,632,388,543	62,708,748,624	682,206,390,195
Charge for the period/ year	28,404,193,308	46,979,578,261	10,215,906,117	3,115,138,798	88,714,816,484
Disposals	-	-	(10,456,943,892)	(105,364,911)	(10,562,308,803)
As at 31 December 2020	<u>238,387,732,775</u>	<u>352,861,291,822</u>	<u>103,391,350,768</u>	<u>65,718,522,511</u>	<u>760,358,897,876</u>
<b>Net book value</b>					
As at 01 January 2020	316,348,825,599	302,372,243,971	54,319,498,953	9,716,979,541	682,757,548,064
As at 31 December 2020	<u>290,076,711,442</u>	<u>293,337,640,424</u>	<u>44,866,310,004</u>	<u>7,007,100,446</u>	<u>635,287,762,316</u>

As at 31 December 2020, the cost of tangible fixed assets included VND was VND 279,535,717,069 (as at 31 December 2019: VND 232,330,033,046) of assets which were fully depreciated but are still in active use.

## 14 INTANGIBLE FIXED ASSETS

	Land use rights with indefinite term VND	Land use rights with definite term VND	Computer software VND	Total VND
<b>Cost</b>				
As at 01 January 2020	89,790,627,646	141,958,345,513	16,169,520,805	247,918,493,964
Reclassification	(1,476,374,480)	1,476,374,480	-	-
Transfer from construction in progress (Note 16)	-	-	4,860,648,222	4,860,648,222
As at 31 December 2020	<u>88,314,253,166</u>	<u>143,434,719,993</u>	<u>21,030,169,027</u>	<u>252,779,142,186</u>
<b>Accumulated amortization</b>				
As at 01 January 2020	-	23,625,735,602	13,840,418,811	37,466,154,413
Charge for the period/year	-	3,145,437,814	2,083,085,618	5,228,523,432
As at 31 December 2020	-	<u>26,771,173,416</u>	<u>15,923,504,429</u>	<u>42,694,677,845</u>
<b>Net book value</b>				
As at 01 January 2020	<u>89,790,627,646</u>	<u>118,332,609,911</u>	<u>2,329,101,994</u>	<u>210,452,339,551</u>
As at 31 December 2020	<u>88,314,253,166</u>	<u>116,663,546,577</u>	<u>5,106,664,598</u>	<u>210,084,464,341</u>

As at 31 December 2020, the cost of intangible fixed assets VND 6,793,449,005 (as at 31 December 2019: VND 6,007,417,805) of assets which were fully amortized but are still in use.

## 15 INVESTMENT PROPERTIES

	Buildings and land use rights VND
<b>Cost</b>	
As at 01 January 2020	<u>17,304,956,819</u>
As at 31 December 2020	<u>17,304,956,819</u>
<b>Accumulated depreciation</b>	
As at 01 January 2020	1,959,509,487
Charge for the period/ year	<u>345,488,484</u>
As at 31 December 2020	<u>2,304,997,971</u>
<b>Net book value</b>	
As at 01 January 2020	<u>15,345,447,332</u>
As at 31 December 2020	<u>14,999,958,848</u>

As at 31 December 2020 and 31 December 2019, the cost of investment properties included VND 232,067,069 of assets which were fully depreciated but are still in active use.

Fair value of the Company's investment properties was VND 38,724,445,120, which was determined according to the Valuation Certificate issued by Century Valuation Joint Stock Company on 31 March 2020. The Century Valuation Joint Stock Company is an independent valuation company, not a related party of the Group. This company has a valid practicing certificate and has experience in real estate valuation. The real estate valuation in accordance with International Valuation Standards is made in reference to market prices of similar properties

DHG PHARMACEUTICAL JOINT STOCK COMPANY

Form B 09 – DN

16 LONG-TERM ASSETS IN PROGRESS

	31.12.2020 VND	31.12.2019 VND
Construction of office and auxiliary works at DHG Pharmaceutical Plant Branch in Hau Giang	11,893,304,222	11,773,591,495
Construction of Gia Lai branch office	623,948,774	623,948,774
Renovating and repairing warehouses	-	320,925,000
Renovating offices	466,766,087	1,141,681,818
Purchasing machineries	47,082,949,014	12,602,353,083
REB product project	2,983,810,627	858,768,402
CTP product project	202,029,350	202,029,350
BUD product project	1,293,522,895	1,293,522,895
GX project	-	111,034,727
PGT product project	148,231,359	-
Investment for the expansion of DHG Pharmaceutical Plant and DHG Printing and Packaging Plant	1,778,218,986	-
	<u>66,472,781,314</u>	<u>28,927,855,544</u>

Movements of construction in progress in the period/year:

	Fiscal year ended 31.12.2020 VND	Fiscal year ended 31.12.2019 VND
Opening balance	28,927,855,544	14,087,991,804
Purchases	88,805,051,465	56,081,518,800
Transfer to tangible fixed assets (Note 13)	(43,149,564,728)	(40,747,562,248)
Transfer to intangible fixed assets (Note 14)	(4,860,648,222)	-
Transfer to prepayments	(1,301,454,975)	(244,300,000)
Transfer to expenses in the period/year	(1,948,457,770)	(249,792,812)
Closing balance	<u>66,472,781,314</u>	<u>28,927,855,544</u>

17 DEFERRED TAX ASSETS

	31.12.2020 VND	31.12.2019 VND
Corporate income tax rates used for determination of value of deferred tax assets	20%	20%
Deductible temporary differences of provisions	80,153,297,060	61,519,455,130
Deferred tax assets	<u>16,030,659,412</u>	<u>12,303,891,026</u>

Movements of deferred tax assets in the period/year were as follows:

	Fiscal year ended 31.12.2020 VND	Fiscal year ended 31.12.2019 VND
Opening balance	12,303,891,026	10,373,816,978
Additional provision	3,875,366,641	1,946,486,540
Change of eliminated entry of fixed assets	(148,598,255)	(16,412,492)
Closing balance	<u>16,030,659,412</u>	<u>12,303,891,026</u>

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## 18 SHORT-TERM TRADE PAYABLES

	31.12.2020		31.12.2019	
	Amount VND	Amount able to be paid off VND	Amount VND	Amount able to be paid off VND
Third parties (*)	252,270,552,909	252,270,552,909	120,317,315,145	120,317,315,145
	<u>252,270,552,909</u>	<u>252,270,552,909</u>	<u>120,317,315,145</u>	<u>120,317,315,145</u>

(\*) Suppliers accounting for 10% or more of total trade accounts payable balance were as follows:

	31.12.2020 VND	31.12.2019 VND
Apc Pharmaceuticals and Chemical Limited	8,440,469,074	15,665,540,764
Centrient Pharmaceuticals India Private Limited	17,768,761,000	13,322,405,000
Centrient Pharmaceuticals Netherlands BV	53,966,749,750	-

As at 31 December 2020 and 31 December 2019, there was no balance of short-term trade payables that were past due.

## 19 SHORT-TERM ACCRUED EXPENSES

	31.12.2020 VND	31.12.2019 VND
Interest payable	78,311,109	327,951,231
Payment discount	8,153,790,426	6,557,465,332
Other accruals	30,585,439,506	39,691,324,899
	<u>38,817,541,041</u>	<u>46,576,741,462</u>

## 20 SHORT-TERM UNEARNED REVENUE

	31.12.2020 VND	31.12.2019 VND
Unearned revenue from customer loyalty programs (Note 3)	49,532,335,735	29,295,047,003

## 21 OTHER SHORT-TERM PAYABLES

	31.12.2020 VND	31.12.2019 VND
Union fee	548,081,634	578,813,579
Others	1,034,967,673	1,328,314,648
	<u>1,583,049,307</u>	<u>1,907,128,227</u>

## 22 SHORT-TERM LOANS

	31.12.2020		31.12.2019	
	Amount	Amount able to be paid off	Amount	Amount able to be paid off
	VND	VND	VND	VND
Loans from banks	212,271,519,448	212,271,519,448	264,666,851,754	264,666,851,754
	<u>212,271,519,448</u>	<u>212,271,519,448</u>	<u>264,666,851,754</u>	<u>264,666,851,754</u>

Movements of short-term loans during the period/year were as follows:

	As at 01.01.2020 VND	Increases VND	Decreases VND	As at 31.12.2020 VND
Loans from banks (*)	264,666,851,754	987,369,688,755	(1,039,765,021,061)	212,271,519,448
	<u>264,666,851,754</u>	<u>987,369,688,755</u>	<u>(1,039,765,021,061)</u>	<u>212,271,519,448</u>

(\*) These loans bear interests at the rates ranging from từ 0.28% đến 0.47% per month (in 2019: from 0.4% to 0.72% per month).

As at 31 December 2020 and 31 December 2019, there was no short-term loan that was past due.

## 23 BONUS AND WELFARE FUNDS

The funds are established through appropriation from retained earnings upon approval of shareholders at the Company's Annual General Meetings ("AGM"). The funds are used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies and to pay bonus to the Board of Directors in accordance with the Company's AGM Resolution.

Movements of bonus and welfare funds during the period/year were as follows:

	Bonus and welfare fund VND	Bonus fund for the Board of Directors VND	Welfare fund in form of assets VND	Total VND
Opening balance	41,960,913,376	5,935,538,846	14,959,510,210	62,855,962,432
Appropriation to the funds in the period/year	19,061,642,883	6,000,000,000	-	25,061,642,883
Depreciation of assets formed from the funds	-	-	(2,565,208,041)	(2,565,208,041)
Utilization	(30,732,880,950)	(7,584,577,566)	-	(38,317,458,516)
Closing balance	<u>30,289,675,309</u>	<u>4,350,961,280</u>	<u>12,394,302,169</u>	<u>47,034,938,758</u>

## 24 LONG-TERM PROVISIONS

	Provision for dismantling and restoration cost VND	Severance allowance VND	Total VND
Opening balance	19,489,521,187	28,453,491,592	47,943,012,779
Additional provision for the period/year	3,937,690,122	1,212,210,923	5,149,901,045
Utilization of provisions	-	(2,990,192,975)	(2,990,192,975)
Closing balance	<u>23,427,211,309</u>	<u>26,675,509,540</u>	<u>50,102,720,849</u>

## 25 SCIENCE AND TECHNOLOGY DEVELOPMENT FUNDS

In accordance with Circular No. 12/2016/TTLT-BKHCHN-BTC dated 28 June 2016, enterprises are allowed to establish the science and technology development funds for research and development activities. Funds are utilized when disbursement is paid for research and development activities.

Movements of science and technology development funds during the period/year were as follows:

	Science and technology development fund in form of assets VND
Opening balance	16,424,732,989
Depreciation of assets formed from the funds	(3,496,642,425)
Closing balance	<u>12,928,090,564</u>

## 26 OWNER'S EQUITY

## Movements in owners' equity

	Owner's contributed capital VND	Share premium VND	Investment and development fund VND	Retained earnings VND	Total VND
<b>Balance as at 01 January 2019</b>	<b>1,307,460,710,000</b>	<b>6,778,948,000</b>	<b>1,270,235,596,228</b>	<b>550,101,709,990</b>	<b>3,134,576,964,218</b>
Net profit for the year	-	-	-	635,210,971,401	635,210,971,401
Second and third interim dividends for 2018	-	-	-	(326,865,177,500)	(326,865,177,500)
Fund distribution	-	-	122,368,879,236	(122,368,879,236)	-
Appropriation to bonus and welfare funds	-	-	-	(65,108,903,082)	(65,108,903,082)
Appropriation to bonus fund for the Board of Directors	-	-	-	(6,000,000,000)	(6,000,000,000)
<b>Balance as at 31 December 2019</b>	<b>1,307,460,710,000</b>	<b>6,778,948,000</b>	<b>1,392,604,475,464</b>	<b>664,969,721,573</b>	<b>3,371,813,855,037</b>
Net profit for the period/year	-	-	-	740,351,220,145	740,351,220,145
Dividends for 2019	-	-	-	(522,984,284,000)	(522,984,284,000)
Fund distribution	-	-	87,342,169,231	(87,342,169,231)	-
Appropriation to bonus and welfare funds	-	-	-	(19,061,642,883)	(19,061,642,883)
Appropriation to bonus fund for the Board of Directors	-	-	-	(6,000,000,000)	(6,000,000,000)
<b>Balance as at 31 December 2020</b>	<b>1,307,460,710,000</b>	<b>6,778,948,000</b>	<b>1,479,946,644,695</b>	<b>769,932,845,604</b>	<b>3,564,119,148,299</b>



## 26 OWNER'S EQUITY (cont.)

## Charter capital

	31.12.2020		31.12.2019	
	Number of shares	VND	Number of shares	VND
Authorized and issued share capital	130,746,071	1,307,460,710,000	130,746,071	1,307,460,710,000
Ordinary shares currently in circulation	130,746,071	1,307,460,710,000	130,746,071	1,307,460,710,000

All ordinary shares have a par value of VND 10,000. Each share is entitled to one vote at shareholders' meetings. Shareholders are eligible to dividends declared by the Company. Ordinary shares are ranked equally with regard to the Company's residual assets.

**Dividends**

According to Resolution of the Annual General Meeting of Shareholders No. 001/2020/NQ.ĐHĐCĐ dated 29 June 2020, the shareholders of the Company have approved payment of dividends from profit after tax of 2019 at 40% in cash, equivalent to VND 522,984,284,000.

The Company paid cash dividends of 2019 for the first payment at the rate of 30% of par value, equivalent to VND 392,238,213,000. On 30 July 2020, the Company paid the remaining 10% of dividends with an amount of VND 130,746,071,000.

**Fund distribution**

According to Resolution of the Annual General Meeting of Shareholders No. 001/2020/NQ.ĐHĐCĐ dated on 29 June 2020, the shareholders of the Company have approved the appropriation to bonus and welfare fund of employees from profit after tax of 2019 at the rate of 3%, equivalent to the amount of VND 19,061,642,883, remuneration for the Board of Directors, Audit Committee, members of other Committees under the Board of Directors, secretary of the Board of Directors with the amount of VND 6,000,000,000. The remaining profit after tax of 2019 is distributed to Investment and development fund.

## 27 OFF BALANCE SHEET ITEMS

## Foreign currencies

	31.12.2020	31.12.2019
United states Dollar (USD)	517,263	276,537
Euros (EUR)	937	32,087
Yen (JPY)	31,427	32,879

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## 28 REVENUE

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
<b>Sales</b>				
Sales of finished goods	1,225,285,562,903	1,202,152,815,955	3,758,696,971,798	3,788,505,284,333
Sales of merchandise	172,910,225,830	238,841,832,320	446,317,168,626	619,260,064,265
Others	453,545,128	3,581,866,786	1,718,241,796	5,574,146,907
	<u>1,398,649,333,861</u>	<u>1,444,576,515,061</u>	<u>4,206,732,382,220</u>	<u>4,413,339,495,505</u>
<b>Deductions</b>				
Sales discount	185,948,270,095	164,252,720,696	448,592,655,344	511,544,456,173
Sales return	866,886,975	940,383,759	2,520,415,552	5,660,358,221
	<u>186,815,157,070</u>	<u>165,193,104,455</u>	<u>451,113,070,896</u>	<u>517,204,814,394</u>
<b>Net sales</b>	<u>1,211,834,176,791</u>	<u>1,279,383,410,606</u>	<u>3,755,619,311,324</u>	<u>3,896,134,681,111</u>
<b>In which:</b>				
Sales of finished goods	1,039,447,072,087	1,037,557,420,382	3,310,410,993,860	3,275,187,421,488
Sales of merchandise	171,933,559,576	238,244,123,438	443,490,075,668	615,373,112,716
Others	453,545,128	3,581,866,786	1,718,241,796	5,574,146,907

Goods in transit's revenue have not been recognized as at 31 December 2020: VND 16,841,663,951 (as at 31 December 2019: VND 6,909,422,690).

## 29 COST OF SALES

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Cost of finished goods sold	476,375,036,798	482,904,781,102	1,526,031,626,232	1,585,905,697,980
Cost of merchandise sold	165,699,186,833	231,381,910,913	418,237,570,330	594,174,991,925
Others	-	2,644,119,773	337,125	2,692,583,353
Addition/(Reversal) of Provision for devaluation of inventories	346,215,476	23,750,627	(26,491,605)	276,777,056
	<u>642,420,439,107</u>	<u>716,954,562,415</u>	<u>1,944,243,042,082</u>	<u>2,183,050,050,314</u>

## 30 FINANCIAL INCOME

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Interest income	30,437,677,649	31,190,229,493	133,412,105,751	118,122,454,471
Dividends and profits earned	-	-	326,698,020	768,004,044
Gain from investment liquidation	336,902,384	-	1,218,552,000	-
Foreign exchange gain	980,799,917	749,718,634	5,353,956,970	3,462,374,517
Other financial income	1,042,560	-	1,042,560	13,130,988
	<u>31,756,422,510</u>	<u>31,939,948,127</u>	<u>140,312,355,301</u>	<u>122,365,964,020</u>

## 31 FINANCIAL EXPENSES

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Interest expenses	3,187,775,480	3,040,920,271	14,029,596,510	22,715,202,068
Foreign exchange losses	1,710,143,283	1,102,167,909	8,319,742,294	5,596,686,129
Settlement discount	25,746,700,683	22,791,737,644	80,949,471,270	73,484,194,144
Provision for impairment of long-term financial investments	17,251,931,060	(2,628,079,854)	17,217,125,134	1,543,112,321
Loss on disposal of investment	2,735,200	-	2,735,200	-
Other financial expenses	154,126	174,483	59,988,886	78,424,620
	<u>47,899,439,832</u>	<u>24,306,920,453</u>	<u>120,578,659,294</u>	<u>103,417,619,282</u>

## 32 SELLING EXPENSES AND GENERAL &amp; ADMINISTRATIVE EXPENSES

## Selling expenses

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Staff cost	115,855,921,527	97,203,571,982	377,204,570,110	348,602,477,455
Advertising expenses	48,742,281,329	61,394,118,826	119,135,895,424	115,787,256,759
Others	68,892,093,746	65,978,534,902	202,957,810,324	222,514,329,813
	<u>233,490,296,602</u>	<u>224,576,225,710</u>	<u>699,298,275,858</u>	<u>686,904,064,027</u>

## General &amp; administrative expenses

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Staff cost	63,954,761,263	69,492,405,022	221,568,624,160	231,765,264,523
Others	20,738,119,589	41,769,214,347	81,298,933,115	98,229,117,997
	<u>84,692,880,852</u>	<u>111,261,619,369</u>	<u>302,867,557,275</u>	<u>329,994,382,520</u>

## 33 OTHER INCOME AND EXPENSES

## Other income

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Gain/(loss) from disposals of fixed assets and other long-term assets	(251,978,218)	6,189,903,952	3,285,295,098	7,074,356,649
Others	707,597,011	1,993,706,866	2,567,382,110	8,510,678,708
	<u>455,618,793</u>	<u>8,183,610,818</u>	<u>5,852,677,208</u>	<u>15,585,035,357</u>

## 33 OTHER INCOME AND EXPENSES (cont.)

## Other expenses

	For the 3-month period ended		Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND	31.12.2020 VND	31.12.2019 VND
Severance allowances	-	5,622,651,750	-	5,622,651,750
Depreciation expense	347,080,229	122,605,526	887,456,771	654,166,995
Others	1,054,110,804	2,699,150,548	11,074,063,496	7,306,167,601
	<u>1,401,191,033</u>	<u>8,444,407,824</u>	<u>11,961,520,267</u>	<u>13,582,986,346</u>

## 34 PRODUCTION AND OPERATION COSTS BY NATURE

	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
Raw materials and consumables	1,713,581,255,219	1,926,619,360,155
Staff cost	880,828,599,103	850,043,288,240
Depreciation and amortization	87,339,521,163	86,608,856,340
Out-sourced services	192,843,281,757	193,232,528,275
Other expenses	224,004,579,948	252,216,113,642
	<u>3,098,597,237,190</u>	<u>3,308,720,146,652</u>

## 35 CURRENT AND DEFERRED CORPORATE INCOME TAX

The current corporate income tax expense for the period/year was computed as follows:

	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
Accounting profit before tax	822,835,289,057	717,136,577,999
Tax calculated at a normal rate of 20%	164,567,057,811	143,427,315,600
Adjustments for:		
Non-assessable income	(65,339,604)	(153,600,809)
Expenses not deductible for tax purposes	7,487,112,759	12,086,783,085
Corporate income tax incentives at branches	(85,777,993,668)	(71,504,817,230)
Corporate income tax expense	<u>86,210,837,298</u>	<u>83,855,680,646</u>

Movements in deferred corporate tax expense/ (income) during the period/year were as follows:

	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
Deferred corporate tax (income)	(3,875,366,641)	(1,946,486,540)
Change of eliminated entry of fixed assets	148,598,255	16,412,492
	<u>(3,726,768,386)</u>	<u>(1,930,074,048)</u>

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**35 CURRENT AND DEFERRED CORPORATE INCOME TAX (cont.)**

Since 01 April 2018, DHG Pharmaceutical One Member Limited Company (DHG Pharma Ltd.) and DHG Packaging and Printing 1 One Member Limited Company (DHG PP1) have been merged into the Company and still have the following preferential tax rates:

- Pursuant to the investment certificate, DHG PP1 is obliged to pay corporate income tax (CIT) at the rate of 10% of taxable income from 2014 to 2028. Under terms in investment certificate granted to DHG PP1, DHG PP1 is entitled to CIT exemption from 2014 to 2017 and 50% tax reduction from 2018 to 2026.
- Pursuant to investment certificate No. 642041000005 issued by the Management Board of Hau Giang Industrial Zone, DHG Pharma Ltd. is obliged to pay CIT at the rate of 10% of taxable income for 15 years from the date of starting its operation. DHG Pharma Ltd. is entitled to the CIT exemption for 4 years and 50% reduction for the following 9 years commencing from the first year of having taxable income. DHG Pharma Ltd. has registered to apply the above tax incentives effective from the fiscal year 2015.

All above tax incentives are not applicable to remaining income which is entitled to the normal rate of 20%.

**36 COMMITMENTS****a) Operating lease commitment**

	Fiscal year ended	
	31.12.2020	31.12.2019
	VND	VND
Minimum lease payment under operating leases recognized in the income statement for the period	5,436,028,382	5,323,267,288

At the balance sheet date, the Company had outstanding commitments under non-cancellable operating leases as follows:

	Land lease	
	31.12.2020	31.12.2019
	VND	VND
Within one year	5,422,028,378	5,422,028,378
In the first to fifth year inclusive	21,688,113,512	21,688,113,512
After five years	99,224,658,019	104,737,053,537
	126,334,799,909	131,847,195,427

**b) Capital commitment**

Capital expenditure contracted for at the balance sheet date was as follows:

	31.12.2020	31.12.2019
	VND	VND
Approved but not contracted	67,429,673,077	1,298,265,181
Approved and contracted but not implemented	11,687,315,314	4,898,999,936
	79,116,988,391	6,197,265,117

**37 TRANSACTIONS WITH RELATED PARTIES****Related parties**

Fuji Medic Limited Liability Company  
 Vinh Hao Spirulina Algae Corporation  
 The State Capital Investment Corporation ("SCIC")  
 Taisho Pharmaceutical Co., Ltd.  
 Hoe Pharmaceuticals Sdn.Bhd  
 Taisho Pharmaceutical (Taiwan) Co.,Ltd.  
 Taisho Viet Nam Co.,Ltd.

**Relationship**

Subsidiary  
 Associate  
 Major shareholder  
 Major shareholder  
 Subsidiary of Taisho  
 Subsidiary of Taisho  
 Subsidiary of Taisho

(\*) On October 7, 2020, the Company signed a contract to transfer all the shares capital of Vinh Hao Spirulina Algae Corporation to external partner.

## 37 TRANSACTIONS WITH RELATED PARTIES (cont.)

During the period/year, the following transactions were carried out with related parties:

	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
<b>Sales of goods and provision of services</b>		
Hoe Pharmaceuticals Sdn.Bhd	-	3,356,406,686
Taisho Pharmaceutical (Taiwan) Co.,Ltd.	3,340,734,339	-
Taisho Viet Nam Co.,Ltd.	3,203,751,040	-
<b>Purchases of goods and services</b>		
Vinh Hao Spirulina Algae Corporation	1,558,291,200	2,633,183,600
<b>Support for products development received</b>		
Taisho Pharmaceutical Co., Ltd.	-	1,026,346,453
<b>Purchases of fixed assets, tools</b>		
Fuji Medic Limited Liability Company	-	103,476,764
<b>Capital recovery of investment in associates</b>		
Vinh Hao Spirulina Algae Corporation	3,787,450,000	-
<b>Dividends paid</b>		
SCIC	226,504,948,000	141,565,592,500
Taisho Pharmaceutical Co., Ltd.	266,788,208,000	124,870,698,000
<b>Benefits paid to key management personnel</b>		
Salaries and other benefits	16,625,916,297	22,310,288,363

Related party balances at the balance sheet date were as follows:

	31.12.2020 VND	31.12.2019 VND
<b>Trade receivables</b>		
Hoe Pharmaceuticals Sdn.Bhd	-	1,619,576,532
Taisho Viet Nam Co.,Ltd.	1,576,719,144	-



## 38 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

## (a) Non-cash transactions affecting the cash flow statement

	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
Appropriation to reserves from profit	112,403,812,114	193,477,782,318
Transfers from construction in progress to tangible fixed assets	43,149,564,728	40,747,562,248
Transfers from construction in progress to intangible fixed assets	4,860,648,222	-
Transfers from construction in progress to prepayments	1,301,454,975	244,300,000
Transfers from intangible fixed assets to investment properties	-	19,504,018,150
Accrued interest payables	78,311,109	327,951,231
Accrued interest income	40,494,673,974	39,427,941,088

## (b) Proceeds from borrowings

	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
Proceeds from borrowings under normal contracts	987,369,688,755	1,916,023,391,699

## (c) Repayment of borrowings

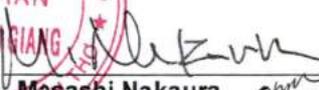
	Fiscal year ended	
	31.12.2020 VND	31.12.2019 VND
Repayment of borrowings under normal contracts	1,039,765,021,061	2,209,257,867,364



Tran Ngoc Hien  
Preparer



Ho Bui Huan  
Chief Accountant

Masashi Nakaura  
General Director  
19 January 2021