INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE FISCAL PERIOD ENDED 31 MARCH 2022



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CONTENTS	PAGE
Corporate information	1
Consolidated balance sheet (Form B 01-DN/HN)	2
Consolidated income statement (Form B 02- DN/HN)	4
Consolidated cash flow statement (Form B 03-DN/HN)	5
Notes to the consolidated financial statements (Form B 09-DN/HN)	6

#### CORPORATE INFORMATION

Establishment decision

No. 2405/QD-CT.UB dated 5 August 2004

This decision was issued by the People's Committee of Can Tho City.

Business registration certificate

No. 5703000111 dated 15 September 2004 issued by the Department of Planning

and Investment of Can Tho City.

The Business registration certificate has been amended several times, and its latest amendment No. 1800156801 dated 02 January 2020 was issued by the Department

of Planning and Investment of Can Tho City.

**Board of Directors** 

Ms. Dang Thi Thu Ha

Chairwoman

Mr. Jun Kuroda Mr. Masashi Nakaura Member

Mr. Maki Kamijo

Member Member

Mr. Doan Dinh Duy Khuong

Member

Mr. Do Le Hung

Member

Ms. Nguyen Thi Viet Thanh

Member

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Mr. Masashi Nakaura

General Director

Mr. Doan Dinh Duy Khuong Ms. Nguyen Ngoc Diep Chief Operating Officer Deputy General Director

Mr. Tomoyuki Kawata

Deputy General Director

**Audit Committee** 

Management

Mr. Do Le Hung

Head

Ms. Dang Thi Thu Ha Mr. Maki Kamijo Member

Member

Legal representative

Mr. Masashi Nakaura

General Director

Head office

288 Bis Nguyen Van Cu, An Hoa Ward, Ninh Kieu District, Can Tho City,

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## Form B 01 - DN/HN

## INTERIM CONSOLIDATED BALANCE SHEET

			As at	As at
Codes	ASSETS	Notes	31.03.2022	31.12.2021
7.73177			VND	VND
100	CURRENT ASSETS		3,878,221,607,826	3,727,292,944,320
110	Cash and cash equivalents	4	39,605,497,370	43,373,518,349
111	Cash	10.53	39,605,497,370	43,373,518,349
11.50.50.50				
120	Short-term financial investments	5	2,385,000,000,000	2,110,000,000,000
123	Held-to-maturity investments		2,385,000,000,000	2,110,000,000,000
130	Short-term receivables		434,889,037,584	488,071,438,874
131	Short-term trade receivables	6	326,468,195,096	364,370,011,094
132	Short-term advances to suppliers		94,104,655,529	97,053,188,601
135	Short-term loan receivables		270,872,204	270,872,204
136	Other short-term receivables	7	65,253,351,246	75,634,454,278
137	Provision for short-term doubtful debts	8	(51,208,036,491)	(49,257,087,303)
140	Inventories	9	995,855,876,760	1,072,605,509,022
141	Inventories		997,213,790,152	1,073,963,422,414
149	Provision for devaluation of inventories		(1,357,913,392)	(1,357,913,392)
150	Other short-term assets	192523.1	22,871,196,112	13,242,478,075
151	Short-term prepayments	10	12,207,720,631	6,603,126,396
152	Value added tax deductibles		10,663,475,481	4,516,420,536
153	Taxes and other receivables from			0.400.004.440
	the State budget	11	-	2,122,931,143
200	NON-CURRENT ASSETS		872,123,173,971	890,373,248,382
210	Long-term receivables		642,061,880	642,061,880
216	Other long-term receivables		642,061,880	642,061,880
210	Other long-term receivables		042,001,000	042,001,000
220	Fixed assets		748,964,597,661	767,930,673,967
221	Tangible fixed assets	12	544,176,912,802	562,150,489,910
222	Cost	12.70	1,396,353,800,911	1,395,439,826,903
223	Accumulated depreciation		(852, 176, 888, 109)	(833, 289, 336, 993)
227	Intangible fixed assets	13	204,787,684,859	205,780,184,057
228	Cost	10.72	252,779,142,186	252,779,142,186
229	Accumulated amortization		(47,991,457,327)	(46,998,958,129)
230	Investment properties	14	14,568,098,243	14,654,470,364
231	Cost		17,304,956,819	17,304,956,819
232	Accumulated depreciation		(2,736,858,576)	(2,650,486,455)
240	Long-term assets in progress	15	72,665,572,540	69,507,677,936
242	Construction in progress		72,665,572,540	69,507,677,936
		-	4 470 500 000	4 577 500 000
250	Long-term financial investments	5	4,472,500,000	4,577,500,000
253	Equity investments in other entities		24,108,379,057	24,108,379,057
254	Provision for impairment of long-term		(19,635,879,057)	(19,530,879,057)
	financial investments		(10,000,010,001)	(10,000,070,007)
260	Other long-term assets		30,810,343,647	33,060,864,235
261	Long-term prepayments	10	13,131,229,851	15,525,924,704
262	Deferred tax assets	16	17,679,113,796	17,534,939,531
270	TOTAL ASSETS	-	4,750,344,781,797	4,617,666,192,702
210	I O I AL AUGLIO	to be	7,100,077,101,101	7,011,000,102,102

# INTERIM CONSOLIDATED BALANCE SHEET (cont.)

Codes	RESOURCES	Notes	As at 31.03.2022	As at 31.12.2021
			VND	VND
300	LIABILITIES		1,188,828,822,712	824,522,565,569
310	Current liabilities		1,122,207,423,869	757,715,602,158
311	Short-term trade payables	17	163,579,815,970	201,219,543,333
312 313	Short-term advances from customers Taxes and amounts payable to the State budget	au	35,691,954,898	24,082,624,119
314		11	57,708,920,481	34,408,305,142
315	Payables to employees	40	106,992,322,842	162,265,583,931
318	Short-term accrued expenses	18	20,925,113,562	39,619,329,167
	Short-term unearned revenue	19	34,667,047,421	49,608,540,605
319	Other current payables	20	460,767,429,576	2,701,326,368
320	Short-term loans	21	198,592,313,653	207,391,176,993
322	Bonus and welfare funds	22	43,282,505,466	36,419,172,500
330	Long-term liabilities		66 634 300 043	00 000 000 444
342	Long-term provisions	23	66,621,398,843	66,806,963,411
343	Science and technology development fund	24	57,971,197,074	57,297,571,580
	Science and technology development lund	24	8,650,201,769	9,509,391,831
400	EQUITY		3,561,515,959,085	3,793,143,627,133
410	Owner's equity	25	3,561,515,959,085	3,793,143,627,133
411	Owner's contributed capital		1,307,460,710,000	1,307,460,710,000
411a	- Ordinary shares carrying voting rights		1,307,460,710,000	1,307,460,710,000
412	Share premium		6,778,948,000	6,778,948,000
418	Investment and development fund		1,958,932,899,782	1,668,641,014,030
421 421a	Retained earnings		285,210,116,222	807,129,425,637
4210	- Retained earnings accumulated to the prior year end		20 000 000 004	00 000 000 004
421b	- Retained earnings of the current period		29,909,699,604 255,300,416,618	29,909,699,604 777,219,726,033
429	Non-controlling interests	26	3,133,285,081	3,133,529,466
		20	0,100,200,001	3,133,528,400
440	TOTAL RESOURCES	_	4,750,344,781,797	4,617,666,192,702

Tran Ngoc Hien

Preparer

Ho Buu Huan Chief Accountant Masashi Nakaura General Director 20 April 2022

3

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## INTERIM CONSOLIDATED INCOME STATEMENT

## For the 3-month period ended

Codes		Notes	31.03.2022 VND	31.03.2021 VND
01	Gross revenue from goods sold and services rendered	28	1,181,478,444,624	1,169,215,777,861
02	Deductions	28	116,703,058,118	151,831,947,402
10	Net revenue from goods sold and services rendered	28	1,064,775,386,506	1,017,383,830,459
11	Cost of sales	29	560,141,973,065	566,889,706,446
20	Gross profit from goods sold and services rendered		504,633,413,441	450,494,124,013
21	Financial income	30	30,001,656,378	32,587,649,297
22	Financial expenses	31	21,895,291,992	25,512,158,705
23	Including: Interest expenses		2,413,133,583	2,291,194,957
25	Selling expenses	32	166,190,690,230	168,250,511,566
26	General and administrative expenses	32	61,142,530,141	57,348,606,842
30	Operating profit		285,406,557,456	231,970,496,197
31	Other income	33	1,238,834,729	1,338,908,264
32	Other expenses	- 33	823,612,757	3,687,563,952
40	Gains/ (Losses) from other activities		415,221,972	(2,348,655,688)
50	Accounting profit before tax		285,821,779,428	229,621,840,509
51	Current corporate income tax expense	35	30,665,781,460	25,626,672,105
52	Deferred corporate tax (income)/ expense	35	(144,174,265)	39,416,220
60	Net profit after corporate income tax		255,300,172,233	203,955,752,184
	Attributable to:			
61	Owners of the parent company	25	255,300,416,618	204,347,299,486
62	Non-controlling interests		(244,385)	(391,547,302)
70	Earnings per share (VND)	36	1,890	1,505

Tran Ngoc Hien Preparer

Ho Buu Huan Chief Accountant HAMasashi Nakaura General Director

Form B 03 - DN/HN

# INTERIM CONSOLIDATED CASH FLOW STATEMENT (Indirect method)

Itama	toms		Fiscal per	od ended	
Items		Codes	31.03.2022 VND	31.03.2021 VND	
I.	CASH FLOWS FROM OPERATING ACTIVITIES				
1.	Profit before tax	01	285,821,779,428	229,621,840,509	
2.	Adjustments for:				
	Depreciation and amortization of fixed assets and	02			
	investment properties	02	20,459,076,466	21,581,979,586	
	Provisions	03	3,277,579,128	(2,118,811,809)	
	Foreign exchange (gains)/ losses arising from	04			
	translating foreign currency items		(351,006,548)	67,809,770	
	Gain from investing activities	05	(28,492,852,804)	(30,469,215,175)	
	Interest expense	06	2,413,133,583	2,291,194,957	
_	Operating profit before movements in				
3.	working capital	08	283,127,709,253	220,974,797,838	
	Changes in receivables	09	31,135,933,200	103,783,036,411	
	Changes in inventories	10	76,749,632,262	(25,245,927,090)	
	Changes in payables	11	(115,953,508,579)	(165,570,635,857)	
	Changes in prepaid expenses	12	(3,209,899,382)	(4,167,378,497)	
	Interest paid	14	(2,438,140,602)	(2,151,960,737)	
	Corporate income tax paid	15	(6,098,523,849)	(14,623,658,246)	
	Other cash outflows	17	(22,055,669,736)	(20,203,668,413)	
	Net cash generated by operating activities	20	241,257,532,567	92,794,605,409	
II.	CASH FLOWS FROM INVESTING ACTIVITIES				
1.	Payment for purchasing, construction of fixed assets				
	and other long-term assets	21	(5,993,696,484)	(5,696,373,926)	
2.	Proceeds from sale, disposal of fixed assets and other	00		700 000 000	
2	long-term assets Cash outflow for lending, buying debt instruments of	22	1,088,909,091	720,636,363	
3.	other entities	23	(1,235,000,000,000)	(1,075,000,000,000)	
4.	Cash recovered from lending, selling debt instruments	23	(1,233,000,000,000)	(1,075,000,000,000)	
	of other entities	24	960,000,000,000	719,026,125,375	
5.	Cash recovered from investments and capital				
	contributions in other entities	26	-	84,720,000	
6.	Interest earned, dividends and profits received	27	43,687,830,195	24,513,680,846	
	Net cash (used in) investing activities	30	(236,216,957,198)	(336,351,211,342)	
III.	CASH FLOWS FROM FINANCING ACTIVITIES				
1.	Proceeds from borrowings	33	149,118,975,418	226,425,981,358	
	Repayment of borrowings	34	(157,917,838,758)		
	Net cash (used in)/ generated by financing	-	(101,011,000,100)		
	activities	40	(8,798,863,340)	226,425,981,358	
	Net (decrease) in cash	50	(3,758,287,971)	(17,130,624,575)	
	Cash and cash equivalents at the beginning of				
	the year	60	43,373,518,349	73,054,473,018	
	Effects of changes in foreign exchange rates	61	(9,733,008)	(7,509,618)	
	Cash and cash equivalents at the end of the	V200400			
	period/ year	70	39,605,497,370	55,916,338,825	
			18001568	201	

Tran Ngoc Hien Preparer

Ho Buu Huan Chief Accountant

General Director

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# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE FISCAL PERIOD ENDED 31 MARCH 2022

#### 1 GENERAL INFORMATION

#### **Ownership Structure**

On 2 September 2004, DHG Pharmaceutical Joint Stock Company (the "Company") was equitized from Hau Giang Pharmaceutical United Factory in accordance with Decision No.2405/QĐ-CT.UB dated 05 August 2004 issued by the People's Committee of Can Tho City. The Company was officially incorporated as a joint stock company, according to the Business registration certificate No.5703000111 dated 15 September 2004 issued by the Department of Planning and Investment of Can Tho City with the initial charter capital of VND 80,000,000,000.

The Company's shares were approved to be listed in Ho Chi Minh City Stock Exchange on 01 December 2006 under the Stock Listing License No.93/UBCK-GPNY of the State Securities Commission, with "DHG" ticker.

The largest shareholder of the Company is Taisho Pharmaceutical Co., Ltd which owned 51.01% and the State Capital Investment Corporation ("SCIC") which owned 43.31% of share capital of the Company. SCIC is controlled by Commission for the Management of State Capital at Enterprises.

The Company's head office is located at 288 Bis Nguyen Van Cu Street, An Hoa Ward, Ninh Kieu District, Can Tho City, S.R. Vietnam.

The number of employees of the Group as at 31 March 2022 was 2,658 (as at 31 December 2021: 2,678).

#### Operating industry and principal activities

The Group's operating industry is to manufacture and sell pharmaceutical products.

The Group's principal activities are to manufacture and trade pharmaceuticals, medical tools and supplies, medical equipment, dietary supplements and cosmeceuticals.

#### The Group's structure

As at 31 March 2022 and 31 December 2021, the Company's subsidiary was as follows:

Name	Principal activities	Business Registration Certificate	Proportion of o interest and power h	voting
Subsidiary		(*)	Closing balance	Opening balance
Fuji Medic Limited Liability Company	Health care services	No. 1801472944 issued by the Planning and Investment Department of Can Tho City on 27 July 2016	51%	51%

According to the Resolution of the Board of Directors No. 003/2019/NQ.HĐQT dated 1 April 2019, the Board of Directors of the Company approved the plan to transfer its interest in Fuji Medic Limited Liability Company ("Fuji Medic") or to liquidate its assets for dissolution of this company. As at the date of these consolidated financial statements, the Company is implementing the procedures to dissolve Fuji Medic.

#### Normal production and business cycle

The Group's normal production and business cycle is carried out for a time period of 12 months or less.

#### 1 GENERAL INFORMATION (cont.)

#### Disclosure of information comparability in the consolidated financial statements

Comparative figures on the consolidated balance sheet are the figures of the audited consolidated financial statements for the fiscal year ended 31 December 2021. Comparative figures on the consolidated income statement and consolidated cash flow statement are the figures of the consolidated financial statements for the fiscal period ended 31 March 2021.

#### 2 ACCOUNTING CONVENTION AND FISCAL YEAR

#### Accounting convention

The consolidated financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to consolidated financial reporting.

The consolidated financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

#### Fiscal year

The Group's Fiscal year begins on 1 January and ends on 31 December.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Group in the preparation of these consolidated financial statements, are as follows:

#### **Estimates**

The preparation of consolidated financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires the Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the financial period. Although these accounting estimates are based on the Management's best knowledge, actual results may differ from those estimates.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Parent Company and enterprises controlled by the Group (its subsidiary) up to 31 December each year. Control is achieved when the Group has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

The results of subsidiary acquired or disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiary to bring the accounting policies used in line with those used by the Group.

Intra-group transactions and balances are eliminated in full on consolidation.

Non-controlling interests in the net assets of consolidated subsidiary are identified separately from the parent's ownership interests in them. Non-controlling interests consist of the amount of those non-controlling interests at the date of the original business combination (see below) and the non-controlling interests' share of changes in equity since the date of the combination. Losses in subsidiaries are respectively attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.



## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Basis of consolidation (cont.)

Assets and liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired is credited to profit and loss in the year of acquisition.

The non-controlling interests are initially measured at the non-controlling shareholders' proportion of the net fair value of the assets, liabilities and contingent liabilities recognized.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in transit, demand deposits and short-term investments with maturity term not exceeding 3 months from the date of investment, which are highly liquid, readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

#### Financial investments

#### Held-to-maturity investments

Held-to-maturity investments comprise investments that the Board of Management has the positive intent or ability to hold to maturity.

Held-to-maturity investments include term deposits to earn periodic interest (except for term deposits presented in "cash and cash equivalents" item). These investments are measured at cost less provision for impairment of financial investments. Interest income from term deposits is recognized in the income statement on accrual basis.

#### Loan receivables

Loan receivables are measured at cost less provision for doubtful debts. Provision for doubtful debts relating to loan receivables is made in accordance with prevailing accounting regulations.

#### Equity investments in other entities

Equity investments in other entities represent the Group's investments in ordinary shares of the entities over which the Group has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less provision for impairment. The provision for impairment of these investments is made when the entities made losses, except for loss that was anticipated in their business plan before the date of investment.

#### Receivables

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

#### Inventories

Inventories are stated at the lower of cost and net realizable value. Cost of inventories comprises cost of purchases and other directly attributable expenses. In the case of manufactured products, cost comprises direct materials and where applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realizable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realizable values as at the consolidated balance sheet date.

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#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives, as follows:

	Years
Buildings and structures	3 - 50
Machinery and equipment	3 - 20
Motor vehicles	3 - 20
Office equipment	3 - 10

Gain or loss resulting from sales and disposals of tangible fixed assets is the difference between proceeds from sales or disposals of assets and their residual values and is recognized in the consolidated income statement.

#### Operating leases

#### The Group as lessor

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

#### The Group as lessee

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Rentals payable under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the lease term.

#### Intangible fixed assets and amortization

Intangible fixed assets represent the value of land use rights and computer software that are stated at cost less accumulated amortization.

Definite land use rights are amortized using the straight-line method over the terms indicated in the land use right certificate. Indefinite land use rights are carried at cost and not amortized under prevailing regulations.

Computer software is amortized using the straight-line method over its useful life from 3 to 8 years.

#### Investment properties

Investment properties are buildings, or part of buildings or infrastructure or buildings and land held by the Company to earn rentals or for capital appreciation. Investment properties held to earn rentals are stated at cost less accumulated depreciation while investment properties held for capital appreciation are stated at cost less impairment loss. The costs of purchased investment properties comprise their purchase prices and any directly attributable expenditures, such as professional fees for legal services, property transfer taxes and other related transaction costs. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties.

Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives from 10 to 16 years.

#### Construction in progress

Properties in the course of construction for production, rental or administrative purposes, or for other purposes, are carried at cost. Cost includes costs that are necessary to form the assets in accordance with the Group's accounting policy. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Prepayments

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepayments comprise leasehold improvement expenses, land rentals, costs of small tools, supplies and spare parts issued for consumption and other prepayment expenses.

Land rentals represent the prepaid land rentals. The prepaid land rentals are allocated to the consolidated income statement using the straight-line method over the lease term.

Others have been capitalized as prepayments, and are allocated to the consolidated income statement using the straight-line method in accordance with the current prevailing accounting regulations.

#### **Provisions**

Provisions are recognized when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the Board of Management's best estimate of the expenditure required to settle the obligation as at the consolidated balance sheet date.

#### Severance allowance payable

The severance allowance for employees is accrued at the end of each reporting year for all employees having worked at the Group for full 12 months and above. Working time serving as the basis for calculating severance allowance shall be the total actual working time subtracting the time when the employees have made unemployment insurance contributions as prescribed by law, and the working time when severance allowance has been paid to the employees. The allowance made for each year of service equals to a half of an average monthly salary under the Vietnamese Labor Code, Social Insurance Code and relevant guiding documents. The average monthly salary used for calculation of severance allowance shall be adjusted to be the average of the 6 consecutive months nearest to the date of the consolidated financial statements. The increase or decrease in the accrued amount shall be recorded in the consolidated income statement.

#### Provision for dismantling and restoration costs

In accordance with Circular No.200/2014/TT-BTC issued by the Ministry of Finance, since 1 January 2015, the Group is required to provide for dismantling and restoration costs of the Group's leased premises or land. The provision for dismantling and restoration costs is determined based on the estimated dismantling and restoration costs to be incurred at the time of returning the premises or land at the end of the lease term and recognized on a straight-line basis over the period from 1 January 2015 to the time of returning the premises or land.

#### Unearned revenue

Unearned revenue represents the fair value of goods and services provided to customers for free or at discount in the customer loyalty programs. Unearned revenue is recognized for the portion of obligation that the Group has not yet fulfilled to customers.

#### Revenue recognition

Revenue from the sale of goods is recognized when all five (5) following conditions are satisfied:

- (a) The Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) The amount of revenue can be measured reliably;
- (d) It is probable that the economic benefits associated with the transaction will flow to the Group; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Revenue recognition (cont.)

Revenue of a transaction involving the rendering of services is recognized when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognized in each period by reference to the percentage of completion of the transaction at the consolidated balance sheet date. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) The amount of revenue can be measured reliably;
- (b) It is probable that the economic benefits associated with the transaction will flow to the Group;
- (c) The percentage of completion of the transaction at the consolidated balance sheet date can be measured reliably; and
- (d) The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognized when the Group's right to receive payment has been established.

#### Sales deductions

Sales deductions include trade discounts, sales returns and allowances. Sales deductions incurred in the same year of the related sales of products, goods and services are recorded as deduction of revenue of that year.

Sales deductions for the products, goods or services which are sold in the previous year, incurred after the balance sheet date but before the issuance of the financial statements are recorded as deduction of revenue of the current reporting year.

## Customer loyalty programs

Revenue is recognized at total consideration received less fair value of goods and services which are provided to customers for free or at discount. Fair value amounts of goods and services provided for free or at discount are recognized as unearned revenue. If customers do not meet the required conditions stated in the customer loyalty programs at the end of the programs and hence, are not entitled to the free or discounted goods and services, the unearned revenue is realized into the income statement.

When customers meet all the required conditions and the Group is the one providing the free or discounted goods and services to customers, the unearned revenue is realized into the Group's income statement at the time that obligations to customers are fulfilled, which means goods are delivered and services are rendered to customers.

When customers meet all the required conditions and obligations of providing the free or discounted goods and services to customers are carried out by a third party. If the Group does not act as an agent of the third party, the unearned revenue is realized into the Group's income statement at the time that third party provides the free or discounted goods and services to customers. If the Group acts as an agent of the third party, the Group recognizes revenue for the difference between the unearned revenue amount and the amount payable to the third party for providing such free or discounted goods and services to customers. The amount paid to the third party is treated as the payment of the liability.

#### Foreign currencies

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognized in the consolidated income statement.

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### **Borrowing costs**

Borrowing costs are recognized in the income statement in the year when incurred unless they are capitalized in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalized even when the construction period is under 12 months.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable income for the period. Taxable income differs from profit before tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognized on significant differences between carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable income and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognized for all temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable income will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realized. Deferred tax is charged or credited to the consolidated income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Group intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are applied in accordance with the prevailing tax laws in Vietnam.

#### Dividend distribution

The Company's profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting of Shareholders.

Dividends are declared and paid from retained earnings based on the approval of shareholders at the Company's Annual General Meeting.

Appropriation of the Company's net profit after tax of 2021 was approved by shareholders at the Company's Annual General Meeting as follows:

- Dividends declared for 2021: 35% of par value
- Appropriation to the bonus and welfare fund: 3% of net profit after tax
- Remuneration payment to the Board of Directors, Audit Committee, Committees under the Board of Directors and the Board of Directors' secretary: VND 6,000,000,000
- Remaining net profit after tax was appropriated to the investment and development fund.

## 4 CASH AND CASH EQUIVALENTS

Form B 09 - DN/HN

	31.03.2022 VND	31.12.2021 VND
Cash on hand	9,003,914,500	5,755,836,500
Demand deposits	30,601,582,870	37,617,681,849
	39,605,497,370	43,373,518,349

#### 5 FINANCIAL INVESTMENTS

## (a) Short-term financial investments

Short-term held-to-maturity investments represent term deposits with the original maturity terms from more than 3 months and remaining maturity terms of less than 12 months from reporting date.

## Held-to-maturity investments

	31.03.2022		31.12.2021	
	Cost VND	Book value VND	Cost VND	Book value VND
Term deposits	2,385,000,000,000	2,385,000,000,000	2,110,000,000,000	2,110,000,000,000

## (b) Long-term financial investments

	31.03.2022		31.12.2021	
	Cost VND	Provision VND	Cost VND	Provision VND
Equity investments in other entities (*)	24,108,379,057	(19,635,879,057)	24,108,379,057	(19,530,879,057)
74 5	24,108,379,057	(19,635,879,057)	24,108,379,057	(19,530,879,057)

#### (\*) Details of investments in other entities were as follows:

	31.03.2022 VND	31.12.2021 VND
ATP Packaging Joint Stock Company Enlie Pharmaceutical Joint Stock Company	20,000,000,000 4,108,379,057	20,000,000,000 4,108,379,057
	24,108,379,057	24,108,379,057

The provision balance as at 31 March 2022 and 31 December 2021 represents the provision for long-term investments in the following other entities:

	31.03.2022 VND	31.12.2021 VND
ATP Packaging Joint Stock Company	17,400,000,000	17,400,000,000
Enlie Pharmaceutical Joint Stock Company	2,235,879,057	2,130,879,057
	19,635,879,057	19,530,879,057



Form B 09 - DN/HN

## 6 SHORT-TERM TRADE RECEIVABLES

	31.03.2022 VND	31.12.2021 VND
Related parties (Note 38)	359,061,336	279,917,338
Third parties	326,109,133,760	364,090,093,756
	326,468,195,096	364,370,011,094

As at 31 March 2022 and 31 December 2021, there were no single short-term trade receivables accounting for 10% or more of total trade receivables.

#### 7 OTHER SHORT-TERM RECEIVABLES

	31.03.2022 VND	31.12.2021 VND
Accruals of interest income	37,264,546,574	53,370,038,356
Receivable from employees	19,983,375,267	16,937,299,736
Other receivables	8,005,429,405	5,327,116,186
	65,253,351,246	75,634,454,278

#### 8 BAD DEBTS

31.03.2022	
Recoverable amount VND	Provision VND
51,426,273,539	(51,208,036,491)
31.12.2021	9 3
Recoverable amount VND	Provision VND
42,791,587,743	(49,257,087,303)
	Recoverable amount VND 51,426,273,539 31.12.2021 Recoverable amount VND

As at 31 March 2022 and 31 December 2021, there was no balance of receivables accounting for 10% or more of total past due receivable amount.

## 8 BAD DEBTS (cont.)

Movements in the provision for doubtful debts during the period/year were as follows:

	Fiscal period ended 31.03.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	49,257,087,303	50,909,210,697
Additional provision in the period/year	1,950,949,188	1,168,627,725
Write off in the period/ year	-	(2,820,751,119)
Closing balance	51,208,036,491	49,257,087,303

#### 9 INVENTORIES

	31.03.2	022	31.12.2	021
	Cost VND	Provision VND	Cost VND	Provision VND
Goods in transit	60,330,592,750	e <u>u</u>	89,121,663,921	-
Raw materials	614,510,387,627	-	641,208,881,858	-
Work in progress	93,142,076,201	100	74,081,738,915	-
Finished goods	192,088,382,166	(1,357,913,392)	170,484,518,266	(1,357,913,392)
Merchandise	37,142,351,408		99,066,619,454	
	997,213,790,152	(1,357,913,392)	1,073,963,422,414	(1,357,913,392)

Movements in the provision for inventories during the period/year were as follows:

	Fiscal period	Fiscal year
	ended	ended
	31.03.2022	31.12.2021
	VND	VND
Opening balance	1,357,913,392	1,064,611,683
Additional provision in the period/year	-	293,301,709
Closing balance	1,357,913,392	1,357,913,392

The provision for devaluation of inventories was made for inventories of which costs were higher than net realizable value.

As at 31 March 2022 and 31 December 2021, the Group did not have any slow moving, damaged or sub-standard inventories.

## 10 PREPAYMENTS

## Short-term prepayments

	31.03.2022 VND	31.12.2021 VND
Prepayment related to operating lease	6,600,828,511	776,601,256
Others	5,606,892,120	5,826,525,140
	12,207,720,631	6,603,126,396

Prepayments are allocated within 12 months since the time of prepayment.

## Long-term prepayments

	31.03.2022 VND	31.12.2021 VND
Tools and supplies	5,515,091,600	6,719,718,519
Others	7,616,138,251	8,806,206,185
	13,131,229,851	15,525,924,704

Prepayments are allocated in a period of more than 12 months since the time of prepayment.

Movements in long-term prepayments during the period/year were as follows:

	Fiscal period ended 31.03.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	15,525,924,704	15,232,901,753
Increase in the period/year	698,864,607	12,271,599,096
Allocation in the period/year	(3,093,559,460)	(11,978,576,145)
Closing balance	13,131,229,851	15,525,924,704

## 11 TAXES AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

	Opening balance	Payables during the period/year	Paid during the period/year	Closing balance
	VND	VND	VND	VND
Value added tax for domestic goods	12,533,538,792	31,081,722,498	(28,631,774,173)	14,983,487,117
Value added tax for import goods	=	11,800,316,084	(11,800,316,084)	-
Import and export duties	是	2,089,030,386	(2,089,030,386)	-
Corporate income tax	4,208,316,248	30,665,781,460	(6,098,523,849)	28,775,573,859
Personal income tax	10,547,800,232	19,178,715,679	(27,042,141,988)	2,684,373,923
Land rental fee, land use tax	(2,122,931,143)	7,448,098,351	(61,009,278)	5,264,157,930
Other taxes	7,118,649,870	3,087,351,553	(4,204,673,771)	6,001,327,652
Total	32,285,373,999	105,351,016,011	(79,927,469,529)	57,708,920,481
In which				
Tax receivables	2,122,931,143			2
Tax payables	34,408,305,142			57,708,920,481

## 12 TANGIBLE FIXED ASSETS

	Buildings and structures	Machinery and equipment	Motor vehicles	Office	Total
	VND	VND	VND	equipment VND	VND
Cost					
As at 01 January 2022	528,464,444,217	649,912,811,706	144,089,731,660	72,972,839,320	1,395,439,826,903
Transfer from construction in progress (Note 15)		2,294,398,000	1 4	541,403,880	2,835,801,880
Disposals	-	=	(1,921,827,872)	#i	(1,921,827,872)
As at 31 March 2022	528,464,444,217	652,207,209,706	142,167,903,788	73,514,243,200	1,396,353,800,911
Accumulated depreciation					
As at 01 January 2022	265,754,972,330	391,126,423,008	107,823,984,440	68,583,957,215	833,289,336,993
Charge for the period/year	6,444,825,433	11,431,664,459	2,110,471,702	650,022,694	20,636,984,288
Disposals	•		(1,749,433,172)		(1,749,433,172)
As at 31 March 2022	272,199,797,763	402,558,087,467	108,185,022,970	69,233,979,909	852,176,888,109
Net book value					
As at 01 January 2022	262,709,471,887	258,786,388,698	36,265,747,220	4,388,882,105	562,150,489,910
As at 31 March 2022	256,264,646,454	249,649,122,239	33,982,880,818	4,280,263,291	544,176,912,802

The cost of fully depreciated tangible fixed assets but still in use as at 31 March 2022 was VND 310,231,284,399 (as at 31 December 2021 was VND 302,501,744,242).

## 13 INTANGIBLE FIXED ASSETS

	Land use rights with indefinite term	Land use rights with definite term	Computer software	Total
	VND	VND	VND	VND
Cost				
As at 01 January 2022	88,314,253,166	143,434,719,993	21,030,169,027	252,779,142,186
As at 31 March 2022	88,314,253,166	143,434,719,993	21,030,169,027	252,779,142,186
		1.7,0		
Accumulated amortization			(#)	
As at 01 January 2022	-	29,776,103,520	17,222,854,609	46,998,958,129
Charge for the period/year	-	748,133,457	244,365,741	992,499,198
As at 31 March 2022	-	30,524,236,977	17,467,220,350	47,991,457,327
Net book value				
As at 01 January 2022	88,314,253,166	113,658,616,473	3,807,314,418	205,780,184,057
As at 31 March 2022	88,314,253,166	112,910,483,016	3,562,948,677	204,787,684,859

As at 31 March 2022, the cost of intangible fixed assets included VND 16,169,520,805 (as at 31 December 2021: VND 16,169,520,805) of assets which were fully amortized but are still in use.

#### 14 INVESTMENT PROPERTIES

	Buildings and land use rights VND
Cost	
As at 01 January 2022	17,304,956,819
As at 31 March 2022	17,304,956,819
Accumulated depreciation As at 01 January 2022	2,650,486,455
Charge for the period/year	86,372,121
As at 31 March 2022	2,736,858,576
Net book value	
As at 01 January 2022	14,654,470,364
As at 31 March 2022	14,568,098,243
[ 188 - 첫호] (1862) [ [ 1881] [ [ 1882] [ 1882] [ 1882] [ 1882] [ 1882] [ 1882] [ 1882] [ 1882] [ 1882] [ 1882]	

As at 31 March 2022 and 31 December 2021, the cost of investment properties included VND 232,067,069 of assets which were fully depreciated but are still in active use.

Fair value of the Company's investment properties was VND 38,724,445,120, which was determined according to the Valuation Certificate issued by Century Valuation Joint Stock Company on 31 March 2020. The Century Valuation Joint Stock Company is an independent valuation company, not a related party of the Group. This company has a valid practicing certificate and has experience in real estate valuation. The real estate valuation in accordance with International Valuation Standards is made in reference to market prices of similar properties.

## 15 LONG-TERM ASSETS IN PROGRESS

	31.03.2022 VND	31.12.2021 VND
Construction of office and auxiliary works at DHG Pharmaceutical Plant Branch in Hau Giang	15,589,725,308	15,525,527,491
Construction of Gia Lai branch office	3,473,948,774	3,473,948,774
Renovating offices	2,251,458,482	1,974,192,771
Purchasing machineries	35,775,320,170	35,604,858,567
REB product project	3,125,907,325	3,125,907,325
CTP product project	202,029,350	202,029,350
BUD product project Investment for the expansion of DHG Pharmaceutical	1,293,522,895	1,293,522,895
Plant and DHG Printing and Packaging Plant	10,950,132,977	8,307,690,763
Other long-term assets in progress	3,527,259	-
10 C C C C C C C C C C C C C C C C C C C	72,665,572,540	69,507,677,936

## Movements of construction in progress in the period/year

	Fiscal period ended 31.03.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	69,507,677,936	66,472,781,314
Purchases	6,500,308,631	30,521,376,238
Transfer to tangible fixed assets (Note 12)	(2,835,801,880)	(20,422,904,914)
Transfer to prepayments	86.52= 15-17= 0 158= 1 39 =3	(1,104,324,951)
Transfer to expenses in the period/year	(506,612,147)	(5,959,249,751)
Closing balance	72,665,572,540	69,507,677,936

#### 16 DEFERRED TAX ASSETS

The deferred tax assets mainly arise from deductible temporary differences relating to provisions and unrealized profits of intra-group transactions when consolidation.

	31.03.2022	31.12.2021
	VND	VND
Corporate income tax rate used for determining		
deferred tax assets	20%	20%
Deductible temporary differences	88,395,568,980	87,674,697,655
Deferred tax assets	17,679,113,796	17,534,939,531

## 16 DEFERRED TAX ASSETS (cont.)

Movements of deferred tax assets in the period/year:

	Fiscal period ended 31.03.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	17,534,939,531	16,067,720,826
Increase in deferred tax assets	155,775,970	1,560,847,547
Change of eliminated entries of consolidation	(11,601,705)	(93,628,842)
Closing balance	17,679,113,796	17,534,939,531

## 17 SHORT-TERM TRADE PAYABLES

31.03.20		31.03.2022 31.12		2.2021	
	Amount	Amount able to be paid off	Amount	Amount able to be paid off	
	VND	VND	VND	VND	
Related parties					
(Note 38)	766,956,989	766,956,989	1,513,428,227	1,513,428,227	
Third parties (*)	162,812,858,981	162,812,858,981	199,706,115,106	199,706,115,106	
	163,579,815,970	163,579,815,970	201,219,543,333	201,219,543,333	

## (\*) Suppliers accounting for 10% or more of total balance of trade payables were as follows:

	31.03.2022 VND	31.12.2021 VND
Sinobright Pharmaceucal Co., Ltd		35,755,200,000
Nomura Trading Co., Ltd	16,106,682,000	3,248,910,000

As at 31 March 2022 and 31 December 2021, the Group did not have any short-term trade payables past due.

## 18 SHORT-TERM ACCRUED EXPENSES

	31.03.2022 VND	31.12.2021 VND
Interest expense Payment discount Other accruals	83,494,992 7,530,446,206 13,311,172,364	108,502,011 7,444,886,014 32,065,941,142
Other accidate	20,925,113,562	39,619,329,167
19 SHORT-TERM UNEARNED REVENUE		
	31.03.2022 VND	31.12.2021 VND
Unearned revenue from customer loyalty programs (Note 3)	34,667,047,421	49,608,540,605

## 20 OTHER SHORT-TERM PAYABLES

	31.03.2022 VND	31.12.2021 VND
Union fee	544,300,504	548,559,939
Dividends	457,611,248,500	
Others	2,611,880,572	2,152,766,429
	460,767,429,576	2,701,326,368

#### 21 SHORT-TERM LOANS

	31.03.2022		31.12.	2021
	Amount	Amount able to be paid off	Amount	Amount able to be paid off
	VND	· VND	VND	VND
Loans from banks	198,592,313,653	198,592,313,653	207,391,176,993	207,391,176,993
	198,592,313,653	198,592,313,653	207,391,176,993	207,391,176,993

Movements in short-term loans during the period/year were as follows:

	As at 01.01.2022 VND	Increases VND	Decreases VND	As at 31.03.2022 VND
Loans from banks (*)	207,391,176,993	185,939,742,058	(194,738,605,398)	198,592,313,653
	207,391,176,993	185,939,742,058	(194,738,605,398)	198,592,313,653

<sup>(\*)</sup> These loans bear interests at the rates ranging from 0.28% to 0.33% per month (in 2021: from 0.18% to 0.33% per month).

As at 31 March 2022 and 31 December 2021, there was no short-term loan that was past due.

#### 22 BONUS AND WELFARE FUNDS

The funds are established through appropriation from retained earnings upon approval of shareholders at the Company's Annual General Meetings ("AGM"). Bonus and welfare funds of the subsidiaries are established from retained earnings upon decision from the Board of Directors of the Company. The funds are used to pay bonus and welfare to the Group's employees in accordance with the Group's bonus and welfare policies and to pay bonus to the Board of Directors in accordance with the Company's AGM Resolution.

Movements of bonus and welfare funds during the period/year were as follows:

	Bonus and welfare fund	Welfare fund in form of assets	Bonus fund for the Board of Directors	Total
	VND	VND	VND	VND
Opening balance	24,232,911,894	10,109,183,642	2,077,076,964	36,419,172,500
Appropriation to the funds Depreciation of assets	23,316,591,781	-	6,000,000,000	29,316,591,781
formed from the funds	-	(397,589,079)		(397,589,079)
Utilization of funds	(22,012,144,606)		(43,525,130)	(22,055,669,736)
Closing balance	25,537,359,069	9,711,594,563	8,033,551,834	43,282,505,466

## 23 LONG-TERM PROVISIONS

	Provision for dismantling and restoration costs VND	Severance allowance VND	Total VND
Opening balance	27,364,901,461	29,932,670,119	57,297,571,580
Additional provision in the period/year Utilization of provisions	984,422,538	237,207,402 (548,004,446)	1,221,629,940 (548,004,446)
Closing balance	28,349,323,999	29,621,873,075	57,971,197,074

## 24 SCIENCE AND TECHNOLOGY DEVELOPMENT FUND

In accordance with Circular No. 12/2016/TTLT-BKHCN-BTC dated 28 June 2016, enterprises are allowed to establish the science and technology development fund for research and development activities. Funds are utilized when disbursement is paid for research and development activities.

Movements of science and technology development fund during the period/year were as follows:

Science and technology development fund in form of assets VND

Opening balance Depreciation of assets formed from fund	9,509,391,831 (859,190,062)
Closing balance	8,650,201,769





## 25 OWNER'S EQUITY

## Movements in owner's equity

	Owner's contributed capital	Share premium	Investment and development fund	Retained earnings	Total
	VND	VND	VND	VND	VND
As at 01 January 2021	1,307,460,710,000	6,778,948,000	1,479,946,644,695	769,784,599,949	3,563,970,902,644
Net profit for the year	120			777,219,726,033	777,219,726,033
Dividends for 2020	3 <b>₩</b> 3	-	5€	(522,984,284,000)	(522,984,284,000)
Fund distribution		:	188,694,369,335	(188,694,369,335)	<b>H</b> 1
Appropriation to bonus and welfare funds Appropriation to bonus fund for	-	-	( <del>=</del> )	(22,196,247,010)	(22,196,247,010)
the Board of Directors		· <del>*</del>	<u></u>	(6,000,000,000)	(6,000,000,000)
As at 31 December 2021	1,307,460,710,000	6,778,948,000	1,668,641,014,030	807,129,425,637	3,790,010,097,667
Net profit for the period/year	.=	10=	-	255,300,416,618	255,300,416,618
Dividends for 2021	-	-	X	(457,611,248,500)	(457,611,248,500)
Fund distribution	-		290,291,885,752	(290,291,885,752)	
Appropriation to bonus and welfare funds Appropriation to bonus fund for		1533 1533	(46) (20) (5) (5)	(23,316,591,781)	(23,316,591,781)
the Board of Directors		USE		(6,000,000,000)	(6,000,000,000)
As at 31 March 2022	1,307,460,710,000	6,778,948,000	1,958,932,899,782	285,210,116,222	3,558,382,674,004

#### 25 OWNER'S EQUITY (cont.)

#### Charter capital

	31.03.2022		31.1	12.2021
	Number of shares	VND	Number of shares	VND
Authorized and				
issued share capital Ordinary shares	130,746,071	1,307,460,710,000	130,746,071	1,307,460,710,000
currently in circulation	130,746,071	1,307,460,710,000	130,746,071	1,307,460,710,000

All ordinary shares have a par value of VND 10,000. Each share is entitled to one vote at shareholders' meetings. Shareholders are eligible to receive dividends declared by the Company. Ordinary shares are ranked equally with regard to the Company's residual assets.

#### Dividends

According to Resolution of the Annual General Meeting of Shareholders No. 001/2022/NQ.ĐHĐCĐ dated 18 March 2022, the General Meeting of Shareholders of the Company approved payment of dividends from profit after tax of 2021 at 35% in cash, equivalent to VND 457,611,248,500.

#### **Fund distribution**

According to Resolution of the Annual General Meeting of Shareholders No. 001/2022/NQ.ĐHĐCĐ dated 18 March 2022, the General Meeting of Shareholders of the Company approved the appropriation to bonus and welfare fund of employees from profit after tax of 2021 at the rate of 3%, equivalent to the amount of VND 23,316,591,781, and also deducted remuneration for the Board of Directors, Audit Committee, members of other Committees under the Board of Directors, secretary of the Board of Directors with the amount of VND 6,000,000,000. The remaining profit after tax of 2021 is distributed to the Investment and Development Fund.

#### 26 NON-CONTROLLING INTERESTS

	Fiscal period ended 31.03.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	3,133,529,466	4,068,461,712
Net loss attributable to non-controlling interests during the period/year	(244,385)	(934,932,246)
Closing balance	3,133,285,081	3,133,529,466

#### 27 OFF BALANCE SHEET ITEMS

#### Foreign currencies

Cash and cash equivalents include the following foreign currencies:

	31.03.2022	31.12.2021
United states Dollar (USD) Euro (EUR)	204,307 923	155,102 926
Yen (JPY)	29,612	29,975
	-	

Form B 09 - DN/HN

## 27 OFF BALANCE SHEET ITEMS (cont.)

#### Bad debts written off

31.03.2022 VND 31.12.2021 VND 5,647,750,056 5,647,750,056

Bad debts written off

#### 28 GROSS REVENUE FROM GOODS SOLD AND SERVICES RENDERED

	For the 3-month period ended	
	31.03.2022	31.03.2021
	VND	VND
Sales of goods and services		
Sales of finished goods	1,026,946,477,856	953,798,294,229
Sales of merchandise	153,928,758,721	214,719,384,488
Others	603,208,047	698,099,144
	1,181,478,444,624	1,169,215,777,861
Deductions		
Sales discount	115,514,571,082	151,285,578,850
Sales return	1,188,487,036	546,368,552
	116,703,058,118	151,831,947,402
Net sales	1,064,775,386,506	1,017,383,830,459
In which:		
Sales of finished goods	911,740,651,462	802,883,121,377
Sales of merchandise	152,431,526,997	213,802,609,938
Others	603,208,047	698,099,144

Goods in transit's revenue have not been recognized as at 31 March 2022: VND 74,241,800,669 (as at 31 March 2021: VND 33,833,080,818)

#### 29 COST OF GOODS SOLD AND SERVICES RENDERED

	For the 3-month period ended	
	31.03.2022	31.03.2021
	VND	VND
Cost of finished goods sold	415,983,951,713	358,798,357,504
Cost of merchandise sold	144,158,021,352	208,091,348,942
	560,141,973,065	566,889,706,446

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## 30 FINANCIAL INCOME

	For the 3-month period ended	
	31.03.2022	31.03.2021
	VND	VND
Interest income	27,582,338,413	30,689,297,308
Foreign exchange gains	2,419,317,965	1,898,351,989
	30,001,656,378	32,587,649,297

#### 31 FINANCIAL EXPENSES

	For the 3-month pe	eriod ended
	31.03.2022	31.03.2021
	VND	VND
Interest expense	2,413,133,583	2,291,194,957
Foreign exchange losses	678,543,409	2,135,281,440
Settlement discount	18,654,898,643	21,474,033,807
Addition/ (Reversal) of provision for impairment of long-term	Experience (Memory Cook Cook (Memory Cook Cook (Memory Cook Cook Cook Cook Cook Cook Cook Coo	Control of
financial investments	105,000,000	(521,205,743)
Loss on disposal of investment		89,005,743
Other financial expenses	43,716,357	43,848,501
	21,895,291,992	25,512,158,705

## 32 SELLING AND GENERAL AND ADMINISTRATIVE EXPENSES

## Selling expenses

	For the 3-month period ended	
	31.03.2022	31.03.2021
	VND	VND
Staff cost	107,411,932,362	104,721,425,261
Advertising expenses	9,322,981,186	20,754,221,257
Others	49,455,776,682	42,774,865,048
	166,190,690,230	168,250,511,566

#### General and administrative expenses

General and administrative expenses	For the 3-month pe	eriod ended
	31.03.2022 31.03. VND	
Staff cost	40,105,190,552	42,015,975,960
Others	21,037,339,589	15,332,630,882
	61,142,530,141	57,348,606,842

## 33 OTHER INCOME AND EXPENSES

#### Other income

	For the 3-month period ended	
	31.03.2022	31.03.2021
	VND	VND
Gain from disposals of fixed assets and other long-term		
assets	910,514,391	650,119,149
Others	328,320,338	688,789,115
-	1,238,834,729	1,338,908,264

#### Other expenses

	For the 3-month period ended	
	31.03.2022	31.03.2021
	VND	VND
Losses due to fair value revaluation of liquidating assets of		
Fuji Medic	+	781,195,539
Depreciation expenses	314,521,806	502,562,547
Incurred expenses due to the impact of the		
Covid-19 pandemic	57,333,676	-
Others	451,757,275	2,403,805,866
	823,612,757	3,687,563,952

#### 34 PRODUCTION AND OPERATING COSTS BY NATURE

	Fiscal period ended	
	31.03.2022	31.03.2021
	VND	VND
Raw materials and consumables	546,552,839,330	520,085,857,535
Labor	217,037,577,512	213,065,563,734
Depreciation and amortization	20,144,554,660	21,079,417,039
Out-sourced services	49,695,568,950	39,164,072,468
Other expenses	34,801,347,321	42,357,367,937
	868,231,887,773	835,752,278,713

#### 35 CORPORATE INCOME TAX EXPENSE

	Fiscal period ended	
	31.03.2022	31.03.2021
	VND	VND
Accounting profit before tax	285,821,779,428	229,621,840,509
Tax calculated at a normal rate of 20% Adjustments for:	57,164,355,886	45,924,368,102
Impact of negative taxable income	99,749	159,815,225
Impact of non-deductible expenses	3,019,729,881	1,951,554,262
Tax incentives	(29,518,353,184)	(22,326,050,779)
Adjustments for consolidation	(50,872)	(83,014,705)
Corporate income tax expense	30,665,781,460	25,626,672,105

Changes in deferred corporate tax expense/ (income) in the period/ year are as follows:

	Fiscal period ended		
	31.03.2022 VND	31.03.2021 VND	
Deferred corporate tax (income)/ expense	(155,775,970)	17,144,968	
Change of eliminated entries of consolidation	11,601,705	22,271,252	
Amiliants and a second	(144,174,265)	39,416,220	

#### Applicable tax rates

Since 01 April 2018, DHG Pharmaceutical One Member Limited Company (DHG Pharma Ltd.) and DHG Packaging and Printing 1 One Member Limited Company (DHG PP1) have been merged into the Company and still have the following preferential tax rates:

- Pursuant to the investment certificate, DHG PP1 is obliged to pay CIT at the rate of 10% of taxable income from 2014 to 2028. Under terms in investment certificate granted to DHG PP1, DHG PP1 is entitled to CIT exemption from 2014 to 2017 and 50% reduction of CIT from 2018 to 2026.
- Pursuant to investment certificate No. 642041000005 issued by the Management Board of Hau Giang Industrial Zone, DHG Pharma Ltd. is obliged to pay CIT at the rate of 10% of taxable income for 15 years from the date of starting its operation. DHG Pharma Ltd. is entitled to the CIT exemption for 4 years and 50% reduction for the following 9 years commencing from the first year of having taxable income. DHG Pharma Ltd. has registered to apply the above tax incentives effective from the fiscal year 2015.

All above tax incentives are not applicable to remaining income which is entitled to the normal rate of 20%.

Subsidiary in the Group has obligations to pay corporate income tax at the normal rate of 20% of taxable income.

#### 36 BASIC EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the net profit attributable to shareholders after deducting the bonus and welfare funds by the weighted average number of ordinary shares outstanding during the period/year, excluding ordinary shares repurchased by the Group and held as treasury shares.

	Fiscal period ended	
	31.03.2022	31.03.2021
	VND	VND
Net profit attributable to shareholders (VND) The estimated amount appropriated to bonus	255,300,416,618	204,347,299,486
and welfare funds (*)	(8,159,012,499)	(7,630,418,985)
	247,141,404,119	196,716,880,501
Weighted average number of ordinary shares currently in circulation (shares)	130,746,071	130,746,071
Basic earnings per share (VND)	1,890	1,505

<sup>(\*)</sup> According to the Resolution of the General Meeting of Shareholders No. 001/2022/NQ.ĐHĐCĐ dated 18 March 2022, the appropriation for bonus and welfare funds for the period/ the year 2022 based on planned appropriation rate for bonus and welfare funds is 3%.

The Group does not have potentially diluted ordinary shares.

#### 37 COMMITMENTS

#### a) Operating lease commitment

	Fiscal period ended	
	31.03.2022	31.03.2021
	VND	VND
Minimum lease payment under operating leases recognized		
in the income statement for the period/year	1,773,109,285	1,789,509,285

Minimum lease payments in the future under non-cancellable operating leases are as follows:

	Land	Land lease	
	31.03.2022	31.12.2021	
	VND	VND	
Within one year	7,076,437,14	2 7,076,437,142	
In the first to fifth year inclusive	28,305,748,56	28,305,748,568	
After five years	120,568,611,34	122,337,720,625	
	155,950,797,05	157,719,906,335	

Form B 09 - DN/HN

## 37 COMMITMENTS (cont.)

## b) Capital commitment

Capital expenditure contracted for at the balance sheet date was as follows:

	31.03.2022	31.12.2021
	VND	VND
Approved but not contracted	620,245,820,518	527,603,637,672
Approved and contracted but not implemented	43,842,621,388	46,334,872,017
	664,088,441,906	573,938,509,689

## 38 TRANSACTIONS WITH RELATED PARTIES

#### List of related parties:

Related party
Taisho Pharmaceutical Co., Ltd. ("Taisho")
The State Capital Investment Corporation ("SCIC")
Hoe Pharmaceuticals Sdn Bhd
Taisho Vietnam Co., Ltd.

Major shareholder Major shareholder Related companies of Taisho Related companies of Taisho

Relationship

During the period/year, the following transactions were carried out with related parties:

	Fiscal period	d ended
	31.03.2022	31.03.2021
A CONTRACTOR OF THE CONTRACTOR	VND	VND
Sales of goods and provision of services		
Hoe Pharmaceuticals Sdn Bhd	358,586,805	379,208,649
Taisho Vietnam Co.,Ltd.	-	273,000,000
Purchases of goods and services		X
Taisho Vietnam Co.,Ltd.	765,205,309	401,569,920
Promotion		
Hoe Pharmaceuticals Sdn Bhd	9,580,205	-
Total remuneration paid to the Company's Manag period/ year was as follows:	gement and Board of Directors	during the
Board of Directors	885,000,000	575,000,000
Management	5,018,685,189	5,294,199,988
200 [10] 200 : [10] : [10] [10] [10] [10] [10] [10] [10] [10]		



Fiscal period ended

185,939,742,058

#### 38 TRANSACTIONS WITH RELATED PARTIES (cont.)

Period/year end balances with related parties

		31.03.2022 VND	31.12.2021 VND
Trade receivables Hoe Pharmaceuticals Sdn Bhd	=	359,061,336	279,917,338
Trade payables Taisho Pharmaceutical Co.,Ltd	_	766,956,989	1,513,428,227

#### SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION 39

#### Non-cash transaction affecting the cash flow statement a.

Proceed from borrowings under normal contracts

		31.03.2022 VND	31.03.2021 VND
	Appropriation to reserves from profit	319,608,477,533	-
	Transfer from construction in progress to tangible fixed assets	2,835,801,880	16,678,008,597
	Transfer from construction in progress to prepayments		576,993,706
	Accrued interest payables	83,494,992	217,545,329
	Accrued interest income	37,264,546,574	46,670,290,436
b.	Proceed from borrowings		
	*		97
		Fiscal perio	d ended
		31.03.2022	31.03.2021
		VND	VND

#### C. Repayment of borrowings

	Fiscal period ended	
× ×	31.03.2022 VND	31.03.2021 VND
Repayment of borrowings under normal contract	194,738,605,398	

Tran Ngoc Hien Preparer

Ho Buu Huan **Chief Accountant** 

Decen)

MAGC Masashi Nakaura General Director

226,425,981,358

20 April 2022

Cổ PHẨN