

DHG PHARMACEUTICAL JOINT STOCK COMPANY

FINANCIAL STATEMENTS  
FOR THE FISCAL YEAR ENDED 31 DECEMBER 2022



**DHG PHARMACEUTICAL JOINT STOCK COMPANY**

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## DHG PHARMACEUTICAL JOINT STOCK COMPANY

### CORPORATE INFORMATION

<b>Establishment decision</b>	No. 2405/QD-CT.UB dated 5 August 2004 This decision was issued by the People's Committee of Can Tho City.	
<b>Business registration Certificate</b>	No. 5703000111 dated 15 September 2004 issued by the Department of Planning and Investment of Can Tho City.  The Business registration certificate has been amended several times, and its latest amendment No. 1800156801 dated 03 January 2023 was issued by the Department of Planning and Investment of Can Tho City.	
<b>Board of Directors</b>	Ms. Dang Thi Thu Ha Mr. Jun Kuroda Mr. Masashi Nakaura Mr. Maki Kamijo Mr. Doan Dinh Duy Khuong Mr. Do Le Hung Ms. Nguyen Thi Viet Thanh	Chairwoman Member Member Member Member Member Member
<b>Management</b>	Mr. Masashi Nakaura Mr. Toshiyuki Ishii Mr. Doan Dinh Duy Khuong Ms. Nguyen Ngoc Diep Mr. Tomoyuki Kawata	General Director (resigned from 31 December 2022) General Director (appointed from 01 January 2023) Chief Operating Officer Deputy General Director Deputy General Director
<b>Audit Committee</b>	Mr. Do Le Hung Ms. Dang Thi Thu Ha Mr. Maki Kamijo	Head Member Member
<b>Legal representative</b>	Mr. Toshiyuki Ishii	General Director
<b>Head office</b>	288 Bis Nguyen Van Cu, An Hoa Ward, Ninh Kieu District, Can Tho City, Vietnam	

## BALANCE SHEET

Codes	ASSETS	Notes	As at 31.12.2022 VND	As at 31.12.2021 VND
<b>100</b>	<b>CURRENT ASSETS</b>		<b>4,218,772,327,716</b>	<b>3,720,882,994,624</b>
<b>110</b>	<b>Cash and cash equivalents</b>	<b>4</b>	<b>34,017,813,791</b>	<b>36,963,568,653</b>
111	Cash		34,017,813,791	36,963,568,653
<b>120</b>	<b>Short-term financial investments</b>	<b>5</b>	<b>2,355,000,000,000</b>	<b>2,110,000,000,000</b>
123	Held-to-maturity investments		2,355,000,000,000	2,110,000,000,000
<b>130</b>	<b>Short-term receivables</b>		<b>550,503,358,957</b>	<b>488,071,438,874</b>
131	Short-term trade receivables	6	320,497,731,135	364,370,011,094
132	Short-term advances to suppliers		188,966,257,070	97,053,188,601
135	Short-term loan receivables	7	257,622,204	270,872,204
136	Other short-term receivables	8	81,417,096,027	75,634,454,278
137	Provision for short-term doubtful debts	9	(40,635,347,479)	(49,257,087,303)
<b>140</b>	<b>Inventories</b>	<b>10</b>	<b>1,250,833,919,138</b>	<b>1,072,605,509,022</b>
141	Inventories		1,251,913,300,453	1,073,963,422,414
149	Provision for devaluation of inventories		(1,079,381,315)	(1,357,913,392)
<b>150</b>	<b>Other short-term assets</b>		<b>28,417,235,830</b>	<b>13,242,478,075</b>
151	Short-term prepayments	11	12,401,507,959	6,603,126,396
152	Value added tax deductibles		16,015,727,871	4,516,420,536
153	Taxes and other receivables from the State budget	12	-	2,122,931,143
<b>200</b>	<b>NON-CURRENT ASSETS</b>		<b>949,414,175,129</b>	<b>893,634,073,316</b>
<b>210</b>	<b>Long-term receivables</b>		<b>822,061,880</b>	<b>642,061,880</b>
216	Other long-term receivables		822,061,880	642,061,880
<b>220</b>	<b>Fixed assets</b>		<b>787,387,089,074</b>	<b>767,930,673,967</b>
221	Tangible fixed assets	13	585,574,876,927	562,150,489,910
222	Cost		1,481,802,489,560	1,395,439,826,903
223	Accumulated depreciation		(896,227,612,633)	(833,289,336,993)
227	Intangible fixed assets	14	201,812,212,147	205,780,184,057
228	Cost		252,779,142,186	252,779,142,186
229	Accumulated amortization		(50,966,930,039)	(46,998,958,129)
<b>230</b>	<b>Investment properties</b>	<b>15</b>	<b>14,308,981,880</b>	<b>14,654,470,364</b>
231	Cost		17,304,956,819	17,304,956,819
232	Accumulated depreciation		(2,995,974,939)	(2,650,486,455)
<b>240</b>	<b>Long-term assets in progress</b>	<b>16</b>	<b>92,596,259,917</b>	<b>69,507,677,936</b>
242	Construction in progress		92,596,259,917	69,507,677,936
<b>250</b>	<b>Long-term financial investments</b>	<b>5</b>	<b>3,860,000,000</b>	<b>7,838,324,934</b>
251	Investments in subsidiary		-	13,742,460,000
253	Equity investments in other entities		24,108,379,057	24,108,379,057
254	Provision for impairment of long-term financial investments		(20,248,379,057)	(30,012,514,123)
<b>260</b>	<b>Other long-term assets</b>		<b>50,439,782,378</b>	<b>33,060,864,235</b>
261	Long-term prepayments	11	34,594,969,043	15,525,924,704
262	Deferred tax assets	17	15,844,813,335	17,534,939,531
<b>270</b>	<b>TOTAL ASSETS</b>		<b>5,168,186,502,845</b>	<b>4,614,517,067,940</b>

## BALANCE SHEET (cont.)

Codes	RESOURCES	Notes	As at 31.12.2022 VND	As at 31.12.2021 VND
<b>300</b>	<b>LIABILITIES</b>		<b>876,649,599,388</b>	<b>824,506,970,274</b>
<b>310</b>	<b>Current liabilities</b>		<b>811,536,702,268</b>	<b>757,700,006,863</b>
311	Short-term trade payables	18	364,379,191,011	201,219,543,333
312	Short-term advances from customers		44,183,901,316	24,082,624,119
313	Taxes and amounts payable to the State budget	12	37,036,207,791	34,408,305,142
314	Payables to employees		170,724,651,834	162,249,988,636
315	Short-term accrued expenses	19	24,364,389,787	39,619,329,167
318	Short-term unearned revenue	20	34,043,466,112	49,608,540,605
319	Other current payables	21	1,844,519,967	2,701,326,368
320	Short-term loans	22	114,723,409,074	207,391,176,993
322	Bonus and welfare funds	23	20,236,965,376	36,419,172,500
<b>330</b>	<b>Long-term liabilities</b>		<b>65,112,897,120</b>	<b>66,806,963,411</b>
342	Long-term provisions	24	58,827,249,515	57,297,571,580
343	Science and technology development fund	25	6,285,647,605	9,509,391,831
<b>400</b>	<b>EQUITY</b>		<b>4,291,536,903,457</b>	<b>3,790,010,097,666</b>
<b>410</b>	<b>Owner's equity</b>	<b>26</b>	<b>4,291,536,903,457</b>	<b>3,790,010,097,666</b>
411	Owner's contributed capital		1,307,460,710,000	1,307,460,710,000
411a	- Ordinary shares carrying voting rights		1,307,460,710,000	1,307,460,710,000
412	Share premium		6,778,948,000	6,778,948,000
418	Investment and development fund		1,958,932,899,782	1,668,641,014,030
421	Retained earnings		1,018,364,345,675	807,129,425,636
421a	- Retained earnings accumulated to the prior year end		29,909,699,603	30,057,945,259
421b	- Retained earnings of the current year		988,454,646,072	777,071,480,377
<b>440</b>	<b>TOTAL RESOURCES</b>		<b>5,168,186,502,845</b>	<b>4,614,517,067,940</b>

Tran Ngoc Hien  
Preparer

Ho Buu Huan  
Chief Accountant



Toshiyuki Ishii  
General Director  
18 January 2023

## INCOME STATEMENT

Codes	Notes	For the 3-month period ended		For the year ended		
		31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND	
01	Gross revenue from goods sold and services rendered	28	1,459,017,050,725	1,252,663,333,456	5,181,739,797,774	4,522,008,123,146
02	Deductions	28	128,728,568,718	159,162,574,952	505,723,789,947	518,844,205,371
10	<b>Net revenue from goods sold and services rendered</b>	28	<b>1,330,288,482,007</b>	<b>1,093,500,758,504</b>	<b>4,676,016,007,827</b>	<b>4,003,163,917,775</b>
11	Cost of sales	29	709,404,212,379	545,434,781,814	2,418,521,064,699	2,082,259,824,914
20	Gross profit from goods sold and services rendered		620,884,269,628	548,065,976,690	2,257,494,943,128	1,920,904,092,861
21	Financial income	30	40,597,420,764	28,650,197,757	137,142,907,707	122,927,139,276
22	Financial expenses	31	29,286,206,550	25,101,314,576	101,162,960,616	100,163,749,092
23	<i>In which: Interest expense</i>		<i>398,431,376</i>	<i>1,867,451,354</i>	<i>12,558,694,966</i>	<i>12,080,103,631</i>
25	Selling expenses	32	287,581,254,321	280,564,126,640	913,204,497,923	802,955,208,315
26	General and administrative expenses	32	73,354,228,494	73,858,346,291	268,212,758,590	257,166,882,284
30	<b>Operating profit</b>		<b>271,260,001,027</b>	<b>197,192,386,940</b>	<b>1,112,057,633,706</b>	<b>883,545,392,446</b>
31	Other income	33	108,986,971	598,372,121	9,673,632,221	1,931,180,500
32	Other expenses	33	8,141,340,542	9,015,232,687	22,117,946,991	20,725,055,928
40	Losses from other activities		(8,032,353,571)	(8,416,860,566)	(12,444,314,770)	(18,793,875,428)
50	<b>Accounting profit before tax</b>		<b>263,227,647,456</b>	<b>188,775,526,374</b>	<b>1,099,613,318,936</b>	<b>864,751,517,018</b>
51	Current corporate income tax expense	35	24,928,783,134	19,194,916,248	109,468,546,668	89,184,316,760
52	Deferred corporate tax expense/ (income)	35	2,101,316,124	(915,461,758)	1,690,126,196	(1,504,280,119)
60	<b>Net profit after corporate income tax</b>		<b>236,197,548,198</b>	<b>170,496,071,884</b>	<b>988,454,646,072</b>	<b>777,071,480,377</b>
70	Earnings per share (VND)	36	1,749	1,253	7,318	5,719

Tran Ngoc Hien  
Preparer

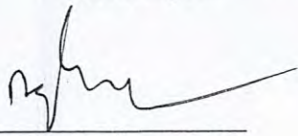
Ho Buu Huan  
Chief Accountant

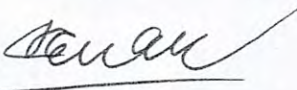



Toshiyuki Ishii  
General Director  
18 January 2023

CASH FLOW STATEMENT  
(Indirect method)

Codes	Notes	Fiscal year ended	
		31.12.2022 VND	31.12.2021 VND
<b>I.</b>	<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
1.	Profit before tax	01 1,099,613,318,936	864,751,517,018
2.	<b>Adjustment for:</b>		
	Depreciation and amortization of fixed assets and investment properties	02 81,001,086,959	83,876,191,955
	Provisions	03 (16,073,768,863)	7,185,116,299
	Foreign exchange (gains) arising from translating foreign currency items	04 (6,894,188,664)	(428,421,247)
	Gain from investing activities	05 (112,318,649,197)	(107,818,015,508)
	Interest expense	06 12,558,694,966	12,080,103,631
3.	<b>Operating profit before movements in working capital</b>	<b>08 1,057,886,494,137</b>	<b>859,646,492,148</b>
	Changes in receivables	09 34,205,818,824	22,427,410,406
	Changes in inventories	10 (177,949,878,039)	(246,313,380,755)
	Changes in payables	11 160,320,946,149	(32,417,885,879)
	Changes in prepaid expenses	12 (15,714,025,517)	(1,749,149,711)
	Interest paid	14 (12,557,573,654)	(12,049,912,729)
	Corporate income tax paid	15 (100,998,733,008)	(99,613,058,758)
	Other cash outflows	17 (43,908,442,589)	(36,526,894,741)
	<b>Net cash generated by operating activities</b>	<b>20 901,284,606,303</b>	<b>453,403,619,981</b>
<b>II.</b>	<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
1.	Payment for purchasing, construction of fixed assets and other long-term assets	21 (233,991,633,058)	(24,562,126,487)
2.	Proceeds from sale, disposal of fixed assets and other long-term assets	22 3,334,204,498	2,277,272,726
3.	Cash outflow for lending, buying debt instruments of other entities	23 (3,770,000,000,000)	(2,980,000,000,000)
4.	Cash recovered from lending, selling debt instruments of other entities	24 3,525,000,000,000	2,944,109,670,254
5.	Cash recovered from investments and capital contributions in other entities	26 3,205,772,441	84,720,000
6.	Interest earned, dividends and profits received	27 118,722,503,640	101,418,077,380
	<b>Net cash (used in)/ generated by investing activities</b>	<b>30 (353,729,152,479)</b>	<b>43,327,613,873</b>
<b>III.</b>	<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
1.	Proceeds from borrowings	33 737,940,850,410	794,683,347,097
2.	Repayment of borrowings	34 (830,608,618,329)	(799,563,689,552)
3.	Dividends and profits paid	36 (457,611,248,500)	(522,984,284,000)
	<b>Net cash (used in) financing activities</b>	<b>40 (550,279,016,419)</b>	<b>(527,864,626,455)</b>
	<b>Net (decrease) in cash</b>	<b>50 (2,723,562,595)</b>	<b>(31,133,392,601)</b>
	Cash and cash equivalents at the beginning of the year	60 36,963,568,653	68,051,723,905
	Effects of changes in foreign exchange rates	61 (222,192,267)	45,237,349
	<b>Cash and cash equivalents at the end of the period/ year</b>	<b>70 34,017,813,791</b>	<b>36,963,568,653</b>

  
Tran Ngoc Hien  
Preparer

  
Ho Bui Huan  
Chief Accountant

  
Toshiyuki Ishii  
General Director  
18 January 2023

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FISCAL YEAR ENDED 31 DECEMBER 2022**

**1 GENERAL INFORMATION**

**Structure of ownership**

On 2 September 2004, DHG Pharmaceutical Joint Stock Company (the "Company") was equitized from Hau Giang Pharmaceutical United Factory in accordance with Decision No.2405/QD-CT.UB dated 5 August 2004 issued by the People's Committee of Can Tho City. The Company was officially incorporated as a joint stock company under the Business Registration Certificate No.5703000111 dated 15 September 2004 issued by the Department of Planning and Investment of Can Tho City with the initial charter capital of VND 80,000,000,000.

The Company's shares were listed on Ho Chi Minh Stock Exchange with DHG code in accordance with Decision No. 93/UBCK-GPNY dated 1 December 2006 issued by the State Securities Commission of Vietnam.

The largest shareholder of the Company is Taisho Pharmaceutical Co., Ltd which owned 51.01% and the State Capital Investment Corporation ("SCIC") which owned 43.31% of share capital of the Company. SCIC is controlled by Commission for the Management of State Capital at Enterprises.

The Company's head office is located at 288 Bis Nguyen Van Cu Street, An Hoa Ward, Ninh Kieu District, Can Tho City, S.R. Vietnam.

The number of employees of the Company as at 31 December 2022 was 2,700 (as at 31 December 2021: 2,677).

**Operating industry and principal activities**

The Company's operating industry is to manufacture and sell pharmaceutical products.

The Company's principal activities are to manufacture and trade pharmaceuticals, medical tools and supplies, medical equipment, health supplement and cosmeceuticals.

**The Company's structure**

As at 31 December 2022 and 31 December 2021, the Company's subsidiary was as follows:

Name	Principal activities	Business Registration Certificate	Proportion of ownership interest and voting power held	
			Closing balance	Opening balance
<b>Subsidiary</b>				
Fuji Medic Limited Liability Company	Health care services	No. 1801472944 issued by the Planning and Investment Department of Can Tho City on 27 July 2016	-	51%

According to the Resolution of the Board of Directors No. 003/2019/NQ.HĐQT dated 1 April 2019, the Board of Directors of the Company approved the plan to transfer its interest in Fuji Medic Limited Liability Company ("Fuji Medic") or to liquidate assets for the dissolution of this company. As at the date of these financial statements. All of the procedures to dissolve Fuji Medic Limited have been completed.

**Normal production and business cycle**

The Company's normal production and business cycle is carried out for a time period of 12 months or less.



**1 GENERAL INFORMATION (cont.)****Disclosure of information comparability in the financial statements**

The comparative figures are the figures of the audited financial statements for the fiscal year ended 31 December 2021.

**2 ACCOUNTING CONVENTION AND FISCAL YEAR****Accounting convention**

The financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The financial statements are prepared solely to present the financial position of the Company as at 31 December 2022, and its results of operations and cash flows for the fiscal year ended 31 December 2022. The investments of the Company are recorded under the Company's policy and are presented in Note 3 as below.

The financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

**Fiscal year**

The Company's fiscal year begins on 1 January and ends on 31 December.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies, which have been adopted by the Company in the preparation of the financial statements, are as follows:

**Estimates**

The preparation of financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the financial period. Although these accounting estimates are based on the Board of Management's best knowledge, actual results may differ from those estimates.

**Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, cash in transit, demand deposits and short-term investments with maturity term not exceeding 3 months from the date of investment, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

**Financial investments*****Held-to-maturity investments***

Held-to-maturity investments comprise investments that the Company's Board of Management has the positive intent or ability to hold to maturity.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)*****Held-to-maturity investments***

Held-to-maturity investments include term deposits to earn periodic interest (except for term deposits presented in Note "Cash and cash equivalents") for the purpose of earning annual interest. These investments are measured at cost less provision for impairment of financial investments. Interest income from term deposits is recognized in the income statement on accrual basis.

***Loan receivables***

Loan receivables are measured at cost less provision. Provision for loan receivables is made in accordance with prevailing accounting regulations.

***Investments in subsidiary******Investment in subsidiary***

A subsidiary is an entity over which the Company has control. Control is achieved when the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

Interests in subsidiary are initially recognized at cost. The Company's share of the net profit of the investee after acquisition is recognized in the income statement. Other distributions received other than such profit share are deducted from the cost of the investments as recoverable amounts.

Investments in subsidiary are carried in the balance sheet at cost less provision for impairment of such investments (if any). Provisions for impairment of investments in subsidiary and associate are made in accordance with Circular No. 48/2019/TT-BTC dated 08 August 2019 issued by the Ministry of Finance on "Guiding the appropriation and use of provisions for devaluation of inventories, loss of financial investments, bad debts and warranty for products, goods, service and construction works at enterprises".

***Equity investments in other entities***

Equity investments in other entities represent the Company's investments in ordinary shares of the entities over which the Company has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less provision for impairment. The provision for impairment of investments is made when there is a reliable evidence for declining in value of these investments at the balance sheet date, except for loss that was anticipated in their business plan before the date of investment.

***Receivables***

Receivables represent the amounts recoverable from customers or other debtors. Receivables are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

***Inventories***

Inventories are stated at the lower of cost and net realizable value. Cost of inventories comprises cost of purchases and other directly attributable expenses. In the case of manufactured products, cost comprises direct materials and where applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realizable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)**

**Inventories**

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realizable values as at the balance sheet date.

**Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives, as follows:

	<u>Years</u>
Buildings and structures	3 - 50
Machinery and equipment	3 - 20
Motor vehicles	3 - 20
Office equipment	3 - 10

Gain or loss resulting from sales and disposals of tangible fixed assets is the difference between proceeds from sales or disposals of assets and their residual values and is recognized in the income statement.

**Leases**

The Company as lessor

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

The Company as lessee

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the lease term.

**Intangible fixed assets and amortization**

Intangible fixed assets represent land use rights and computer software that are stated at cost less accumulated amortization.

Definite land use rights are amortized using the straight-line method over the terms indicated in the land use right certificate. Indefinite land use rights are carried at cost and not amortized under prevailing regulations.

Computer software is amortized using the straight-line method from 3 to 8 years.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)****Investment properties**

Investment properties are buildings, or part of buildings or infrastructure or buildings and land held by the Company to earn rentals or for capital appreciation. Investment properties held to earn rentals are stated at cost less accumulated depreciation while investment properties held for capital appreciation are stated at cost less impairment loss. The costs of purchased investment properties comprise their purchase prices and any directly attributable expenditures, such as professional fees for legal services, property transfer taxes and other related transaction costs. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties.

Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives from 10 to 16 years.

**Construction in progress**

Properties in the course of construction for production, rental or administrative purposes, or for other purposes, are carried at cost. Cost includes costs that are necessary to form the assets in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.

**Prepayments**

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepayments comprise land rentals, costs of small tools, supplies and spare parts issued for consumption and other prepayment expenses.

Land rentals represent the prepaid land rentals. The prepaid land rentals are allocated to the income statement using the straight-line method over the lease term.

Others have been capitalized as prepayments and are allocated to the income statement using the straight-line method in accordance with the current prevailing accounting regulations.

**Provisions**

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the Board of Management's best estimate of the expenditure required to settle the obligation as at the balance sheet date.

**Severance allowance payable**

The severance allowance for employees is accrued at the end of each reporting period for all employees having worked at the Company for full 12 months and above. Working time serving as the basis for calculating severance allowance shall be the total actual working time subtracting the time when the employees have made unemployment insurance contributions as prescribed by law, and the working time when severance allowance has been paid to the employees. The allowance made for each year of service equals to a half of an average monthly salary under the Vietnamese Labor Code, Social Insurance Code and relevant guiding documents. The average monthly salary used for calculation of severance allowance shall be adjusted to be the average of the six consecutive months nearest to the date of the financial statements at the end of each fiscal year. The increase or decrease in the accrued amount shall be recorded in the income statement.

**Provision for dismantling and restoration costs**

In accordance with Circular 200/2014/TT-BTC issued by the Ministry of Finance, since 1 January 2015, the Company is required to provide for dismantling and restoration costs of the Company's leased premises or land. The provision for dismantling and restoration costs is determined based on the estimated dismantling and restoration costs to be incurred at the time of returning the premises or land at the end of the lease term and recognized on a straight-line basis over the period from 1 January 2015 to the time of returning the premises or land.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)****Unearned revenue**

Unearned revenue represents the fair value of goods and services provided to customers for free or at discount in the customer loyalty programs. Unearned revenue is recognized for the portion of obligation that the Company has not yet fulfilled to customers.

**Revenue recognition**

Revenue from the sale of goods is recognized when all five (5) following conditions are satisfied:

- (a) the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the Company; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue of a transaction involving the rendering of services is recognized when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognized in each period by reference to the percentage of completion of the transaction at the balance sheet date of that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably.
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognized when the Company's right to receive payment has been established.

**Sales deductions**

Sales deductions include trade discounts, sales returns and allowances. Sales deductions incurred in the same year of sales of products, goods and services are recorded as deduction of revenue of that year.

Sales deductions for the products, goods or services which are sold in the previous year, incurred after the balance sheet date but before the issuance of the financial statements are recorded as deduction of revenue of the reporting year.

**Customer loyalty programs**

Revenue is recognized at total consideration received less fair value of goods and services which are provided to customers for free or at discount. Fair value amounts of goods and services provided for free or at discount are recognized as unearned revenue. If customers do not meet the required conditions stated in the customer loyalty programs at the end of the programs and hence, are not entitled to the free or discounted goods and services, the unearned revenue is realized into the revenue of goods sold and services rendered.

When customers meet all the required conditions and the Company is the one providing the free or discounted goods and services to customers, the unearned revenue is realized into the Company's income statement at the time that obligations to customers are fulfilled, which means goods are delivered and services are rendered to customers.



**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)**

When customers meet all the required conditions and obligations of providing the free or discounted goods and services to customers are carried out by a third party. If the Company does not act as an agent of the third party, the unearned revenue is realized into the revenue of goods sold and services rendered at the time that third party provides the free or discounted goods and services to customers. If the Company acts as an agent of the third party, the Company recognizes revenue for the difference between the unearned revenue amount and the amount payable to the third party for providing such free or discounted goods and services to customers. The amount payable to the third party is settlement for payable.

**Foreign currencies**

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognized in the income statement.

**Borrowing costs**

Borrowing costs are recognized in the income statement in the year when incurred unless they are capitalized in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalized even when the construction period is under 12 months.

**Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the period. Taxable profit differs from profit before tax as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognized on significant differences between carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognized for all temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply during the year when the liability is settled or the asset realized. Deferred tax is charged or credited to the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are applied in accordance with the prevailing tax laws in Vietnam.

**Dividend distribution**

The Company's profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting of Shareholders.

Final dividends are declared and paid from retained earnings based on the approval of shareholders at the Annual General Meeting of Shareholders.

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)****Dividend distribution (cont.)**

Appropriation of the Company's net profit after tax of 2021 was approved by shareholders at the Company's Annual General Meeting as follows:

- Dividends declared for 2021: 35% of par value
- Appropriation to the bonus and welfare fund: 3% of net profit after tax
- Remuneration payment to the Board of Directors, Audit Committee, Committees under the Board of Directors and the Board of Directors' secretary: VND 6,000,000,000
- Remaining net profit after tax was appropriated to the investment and development fund.

**4 CASH AND CASH EQUIVALENTS**

	31.12.2022 VND	31.12.2021 VND
Cash on hand	14,087,199,700	5,755,836,500
Demand deposits	19,930,614,091	31,207,732,153
	<u>34,017,813,791</u>	<u>36,963,568,653</u>

**5 FINANCIAL INVESTMENTS****(a) Short-term financial investments**

Short-term held-to-maturity investments represent term deposits with the original maturity terms from more than 3 months and remaining maturity terms of less than 12 months from reporting date.

**Held-to-maturity investments**

	31.12.2022		31.12.2021	
	Cost VND	Book value VND	Cost VND	Book value VND
Term deposits	2,355,000,000,000	2,355,000,000,000	2,110,000,000,000	2,110,000,000,000

**(b) Long-term financial investments**

	31.12.2022		31.12.2021	
	Cost VND	Provision VND	Cost VND	Provision VND
Investments in subsidiary (*)	-	-	13,742,460,000	(10,481,635,066)
Equity investments in other entities (**)	24,108,379,057	(20,248,379,057)	24,108,379,057	(19,530,879,057)
	<u>24,108,379,057</u>	<u>(20,248,379,057)</u>	<u>37,850,839,057</u>	<u>(30,012,514,123)</u>

(\*) Percentages of ownership and voting rights of the Company in subsidiary are presented in Note 1. Detail of investment in subsidiary is as follow:

	31.12.2022 VND	31.12.2021 VND
Fuji Medic Limited Liability Company	-	13,742,460,000
	<u>-</u>	<u>13,742,460,000</u>

5 FINANCIAL INVESTMENTS (cont.)  
 (b) Long-term financial investments (cont.)

(\*\*) Equity investments in other entities:

	31.12.2022 VND	31.12.2021 VND
ATP Packaging Joint Stock Company	20,000,000,000	20,000,000,000
Enlie Pharmaceutical Joint Stock Company	4,108,379,057	4,108,379,057
	<u>24,108,379,057</u>	<u>24,108,379,057</u>

The provision balance as at 31 December 2022 and 31 December 2021 represents the provision for long-term investments in the following other entities:

	31.12.2022 VND	31.12.2021 VND
Fuji Medic Limited Liability Company	-	10,481,635,066
ATP Packaging Joint Stock Company	17,400,000,000	17,400,000,000
Enlie Pharmaceutical Joint Stock Company	2,848,379,057	2,130,879,057
	<u>20,248,379,057</u>	<u>30,012,514,123</u>

6 SHORT-TERM TRADE RECEIVABLES

	31.12.2022 VND	31.12.2021 VND
Related parties (Note 38)	777,311,258	279,917,338
Third parties	319,720,419,877	364,090,093,756
	<u>320,497,731,135</u>	<u>364,370,011,094</u>

As at 31 December 2022 and 31 December 2021, there was no single trade receivable from third parties accounting for 10% or more of total trade receivables.

7 LOAN RECEIVABLES

Short-term loan receivables	31.12.2022 VND	31.12.2021 VND
Loan receivables from customers	257,622,204	270,872,204
	<u>257,622,204</u>	<u>270,872,204</u>

8 OTHER SHORT-TERM RECEIVABLES

	31.12.2022 VND	31.12.2021 VND
Accruals of interest income	54,984,580,814	53,370,038,356
Receivable from employees	15,756,494,986	16,937,299,736
Other receivables	10,676,020,227	5,327,116,186
	<u>81,417,096,027</u>	<u>75,634,454,278</u>



## 9 BAD DEBTS

	31.12.2022		
	Cost VND	Recoverable amount VND	Provision VND
Total amount of receivables and loan receivables past due or not past due but impaired	79,342,361,904	38,707,014,425	(40,635,347,479)

	31.12.2021		
	Cost VND	Recoverable amount VND	Provision VND
Total amount of receivables and loan receivables past due or not past due but impaired	92,048,675,046	42,791,587,743	(49,257,087,303)

As at 31 December 2022 and 31 December 2021, there was no balance of receivables accounting for 10% or more of total past due receivable amount.

Movements in the provision for doubtful debts during the period/year were as follows:

	Fiscal year ended 31.12.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	49,257,087,303	50,909,210,697
Additional provision in the period/year	-	1,168,627,725
Reversal of provision in the period/year	(5,767,496,131)	-
Write off in the period/ year	(2,854,243,693)	(2,820,751,119)
Closing balance	40,635,347,479	49,257,087,303

## 10 INVENTORIES

	31.12.2022		31.12.2021	
	Cost VND	Provision VND	Cost VND	Provision VND
Goods in transit	176,818,014,490	-	89,121,663,921	-
Raw materials	665,502,268,079	-	641,208,881,858	-
Work in progress	71,622,857,577	-	74,081,738,915	-
Finished goods	304,758,756,394	(1,079,381,315)	170,484,518,266	(1,357,913,392)
Merchandise	33,211,403,913	-	99,066,619,454	-
	1,251,913,300,453	(1,079,381,315)	1,073,963,422,414	(1,357,913,392)

## 10 INVENTORIES (cont.)

Movements in the provision for inventories during the period/year were as follows:

	Fiscal year ended 31.12.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	1,357,913,392	1,064,611,683
Additional provision in the period/year	-	293,301,709
Reversal of provision in the period/year	(278,532,077)	-
Closing balance	<u>1,079,381,315</u>	<u>1,357,913,392</u>

The provision for devaluation of inventories was made for inventories of which costs were higher than net realizable value.

As at 31 December 2022 and 31 December 2021, the Company did not have any slow moving, damaged or sub-standard inventories.

## 11 PREPAYMENTS

## Short-term prepayments

	31.12.2022 VND	31.12.2021 VND
Prepayment related to operating lease	2,200,784,543	776,601,256
Others	10,200,723,416	5,826,525,140
	<u>12,401,507,959</u>	<u>6,603,126,396</u>

Prepayments are allocated within 12 months since the time of prepayment.

## Long-term prepayments

	31.12.2022 VND	31.12.2021 VND
Tools and supplies	9,960,136,919	6,719,718,519
Others	24,634,832,124	8,806,206,185
	<u>34,594,969,043</u>	<u>15,525,924,704</u>

Prepayments are allocated in a period of more than 12 months since the time of prepayment.

Movements in long-term prepayments were as follows:

	Fiscal year ended 31.12.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	15,525,924,704	15,232,901,753
Increase in the period/year	32,829,446,160	12,271,599,096
Allocation in the period/year	(13,760,401,821)	(11,978,576,145)
Closing balance	<u>34,594,969,043</u>	<u>15,525,924,704</u>

## 12 TAXES AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

	Opening balance	Payable during the period/year	Paid during the period/year	Closing balance
	VND	VND	VND	VND
Output value added tax	12,533,538,792	98,252,011,632	(105,743,671,262)	5,041,879,162
Value added tax for import goods	-	63,092,087,539	(63,092,087,539)	-
Import and export duties	-	13,312,967,959	(13,312,967,959)	-
Corporate income tax	4,208,316,248	109,468,546,668	(100,998,733,008)	12,678,129,908
Personal income tax	10,547,800,232	59,394,503,126	(57,872,842,436)	12,069,460,922
Land rental fee, land use tax	(2,122,931,143)	7,472,434,274	(5,349,503,131)	-
Other taxes	7,118,649,870	19,498,544,829	(19,370,456,900)	7,246,737,799
	<u>32,285,373,999</u>	<u>370,491,096,027</u>	<u>(365,740,262,235)</u>	<u>37,036,207,791</u>
<b>In which:</b>				
Tax receivables	2,122,931,143			-
Tax payables	34,408,305,142			37,036,207,791

## 13 TANGIBLE FIXED ASSETS

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
<b>Cost</b>					
As at 01 January 2022	528,464,444,217	649,912,811,706	144,089,731,660	72,972,839,320	1,395,439,826,903
Transfer from construction in progress (Note 16)	50,347,153,831	41,483,571,973	5,329,845,313	8,552,777,217	105,713,348,334
Disposals	(198,508,823)	(8,855,344,164)	(9,911,669,697)	(385,162,993)	(19,350,685,677)
As at 31 December 2022	<u>578,613,089,225</u>	<u>682,541,039,515</u>	<u>139,507,907,276</u>	<u>81,140,453,544</u>	<u>1,481,802,489,560</u>
<b>Accumulated depreciation</b>					
As at 01 January 2022	265,754,972,330	391,126,423,008	107,823,984,440	68,583,957,215	833,289,336,993
Charge for the period/ year	24,254,138,486	46,734,976,005	7,748,412,620	2,764,199,996	81,501,727,107
Disposals	(184,877,582)	(8,254,135,895)	(9,739,274,997)	(385,162,993)	(18,563,451,467)
As at 31 December 2022	<u>289,824,233,234</u>	<u>429,607,263,118</u>	<u>105,833,122,063</u>	<u>70,962,994,218</u>	<u>896,227,612,633</u>
<b>Net book value</b>					
As at 01 January 2022	<u>262,709,471,887</u>	<u>258,786,388,698</u>	<u>36,265,747,220</u>	<u>4,388,882,105</u>	<u>562,150,489,910</u>
As at 31 December 2022	<u>288,788,855,991</u>	<u>252,933,776,397</u>	<u>33,674,785,213</u>	<u>10,177,459,326</u>	<u>585,574,876,927</u>

As at 31 December 2022, the cost of tangible fixed assets included VND 360,830,354,698 (as at 31 December 2021: VND 302,501,744,242) of assets which were fully depreciated but are still in active use.

## 14 INTANGIBLE FIXED ASSETS

	Land use rights with indefinite term VND	Land use rights with definite term VND	Computer software VND	Total VND
<b>Cost</b>				
As at 01 January 2022	88,314,253,166	143,434,719,993	21,030,169,027	252,779,142,186
Reclassification	(4,095,000)	4,095,000	-	
As at 31 December 2022	<u>88,310,158,166</u>	<u>143,438,814,993</u>	<u>21,030,169,027</u>	<u>252,779,142,186</u>
<b>Accumulated amortization</b>				
As at 01 January 2022	-	29,776,103,520	17,222,854,609	46,998,958,129
Charge for the period/year	-	2,990,508,946	977,462,964	3,967,971,910
As at 31 December 2022	-	<u>32,766,612,466</u>	<u>18,200,317,573</u>	<u>50,966,930,039</u>
<b>Net book value</b>				
As at 01 January 2022	88,314,253,166	113,658,616,473	3,807,314,418	205,780,184,057
As at 31 December 2022	<u>88,310,158,166</u>	<u>110,672,202,527</u>	<u>2,829,851,454</u>	<u>201,812,212,147</u>

As at 31 December 2022, the cost of intangible fixed assets included VND 16,241,274,257 (as at 31 December 2021: VND 16,169,520,805) of assets which were fully amortized but are still in use.

## 15 INVESTMENT PROPERTIES

	Buildings and land use rights VND
<b>Cost</b>	
As at 01 January 2022	17,304,956,819
As at 31 December 2022	<u>17,304,956,819</u>
<b>Accumulated depreciation</b>	
As at 01 January 2022	2,650,486,455
Charge for the period/ year	345,488,484
As at 31 December 2022	<u>2,995,974,939</u>
<b>Net book value</b>	
As at 01 January 2022	14,654,470,364
As at 31 December 2022	<u>14,308,981,880</u>

As at 31 December 2022 and 31 December 2021, the cost of investment properties included VND 232,067,069 of assets which were fully depreciated but are still in active use.

Fair value of the Company's investment properties was VND 38,724,445,120, which was determined according to the Valuation Certificate issued by Century Valuation Joint Stock Company on 31 March 2020. The Century Valuation Joint Stock Company is an independent valuation company, not a related party of the Group. This company has a valid practicing certificate and has experience in real estate valuation. The real estate valuation in accordance with International Valuation Standards is made in reference to market prices of similar properties.

## 16 LONG-TERM ASSETS IN PROGRESS

	31.12.2022 VND	31.12.2021 VND
Construction of office and auxiliary works at DHG Pharmaceutical Plant Branch in Hau Giang	-	15,525,527,491
Construction of Gia Lai branch office	3,473,948,774	3,473,948,774
Other repairs and renovation	3,949,522,139	1,974,192,771
Purchasing machineries	32,006,271,272	35,604,858,567
REB product project	3,143,357,535	3,125,907,325
CTP product project	202,029,350	202,029,350
BUD product project	1,293,522,895	1,293,522,895
LUS product project	1,722,095,670	-
Investment for the expansion of DHG Pharmaceutical Plant and DHG Printing and Packaging Plant	46,805,512,282	8,307,690,763
	<u>92,596,259,917</u>	<u>69,507,677,936</u>

## Movements of construction in progress in the period/year:

	Fiscal year ended 31.12.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	69,507,677,936	66,472,781,314
Purchases	150,100,167,202	30,521,376,238
Transfer to tangible fixed assets (Note 13)	(105,713,348,334)	(20,422,904,914)
Transfer to prepayments	(9,153,400,385)	(1,104,324,951)
Transfer to expenses in the period/year	(12,144,836,502)	(5,959,249,751)
Closing balance	<u>92,596,259,917</u>	<u>69,507,677,936</u>

## 17 DEFERRED TAX ASSETS

	31.12.2022 VND	31.12.2021 VND
Corporate income tax rates used for determination of value of deferred tax assets	20%	20%
Deductible temporary differences	79,224,066,675	87,674,697,655
Deferred tax assets	<u>15,844,813,335</u>	<u>17,534,939,531</u>

The deferred tax assets mainly arise from deductible temporary differences relating to provisions and unrealized profits arising from intra-group transactions of assets acquisition between the Company and its old subsidiaries in the Company which are dissolved.

Movements of deferred tax assets in the period/year were as follows:

	Fiscal year ended 31.12.2022 VND	Fiscal year ended 31.12.2021 VND
Opening balance	17,534,939,531	16,030,659,412
(Reversal)/ Additional in deferred tax assets	(1,646,891,427)	1,560,847,547
Change of eliminated entry of fixed assets	(43,234,769)	(56,567,428)
Closing balance	<u>15,844,813,335</u>	<u>17,534,939,531</u>

## 18 SHORT-TERM TRADE PAYABLES

	31.12.2022		31.12.2021	
	Amount VND	Amount able to be paid off VND	Amount VND	Amount able to be paid off VND
Related parties (Note 38)	-	-	1,513,428,227	1,513,428,227
Third parties (*)	364,379,191,011	364,379,191,011	199,706,115,106	199,706,115,106
	<u>364,379,191,011</u>	<u>364,379,191,011</u>	<u>201,219,543,333</u>	<u>201,219,543,333</u>

(\*) Suppliers accounting for 10% or more of total trade accounts payable balance were as follows:

	31.12.2022 VND	31.12.2021 VND
APC Pharmaceuticals and Chemical Limited	64,276,216,447	125,143,200
Nomura Trading Co., Ltd	56,688,597,000	3,248,910,000
Sinobright Pharmaceutical Co., Ltd	-	35,755,200,000

As at 31 December 2022 and 31 December 2021, there was no balance of short-term trade payables that were past due.

## 19 SHORT-TERM ACCRUED EXPENSES

	31.12.2022 VND	31.12.2021 VND
Interest payable	109,623,323	108,502,011
Payment discount	4,520,921,880	7,444,886,014
Other accruals	19,733,844,584	32,065,941,142
	<u>24,364,389,787</u>	<u>39,619,329,167</u>

## 20 SHORT-TERM UNEARNED REVENUE

	31.12.2022 VND	31.12.2021 VND
Unearned revenue from customer loyalty programs (Note 3)	<u>34,043,466,112</u>	<u>49,608,540,605</u>

## 21 OTHER SHORT-TERM PAYABLES

	31.12.2022 VND	31.12.2021 VND
Union fee	557,184,346	548,559,939
Others	1,287,335,621	2,152,766,429
	<u>1,844,519,967</u>	<u>2,701,326,368</u>

## 22 SHORT-TERM LOANS

	31.12.2022		31.12.2021	
	Amount VND	Amount able to be paid off VND	Amount VND	Amount able to be paid off VND
Loans from banks	114,723,409,074	114,723,409,074	207,391,176,993	207,391,176,993
	<u>114,723,409,074</u>	<u>114,723,409,074</u>	<u>207,391,176,993</u>	<u>207,391,176,993</u>

Movements of short-term loans during the period/year were as follows:

	As at 01.01.2022 VND	Increases VND	Decreases VND	As at 31.12.2022 VND
Loans from banks (*)	207,391,176,993	959,257,499,020	(1,051,925,266,939)	114,723,409,074
	<u>207,391,176,993</u>	<u>959,257,499,020</u>	<u>(1,051,925,266,939)</u>	<u>114,723,409,074</u>

(\*) These loans bear interests at the rates ranging from 0.27% to 0.58% per month (in 2021: from 0.18% to 0.33% per month).

As at 31 December 2022 and 31 December 2021, there was no short-term loan that was past due.

## 23 BONUS AND WELFARE FUNDS

The funds are established through appropriation from retained earnings upon approval of shareholders at the Company's Annual General Meetings ("AGM"). The funds are used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies and to pay bonus to the Board of Directors in accordance with the Company's AGM Resolution.

Movements of bonus and welfare funds during the period/year were as follows:

	Bonus and welfare fund VND	Welfare fund in form of assets VND	Bonus fund for the Board of Directors VND	Total VND
Opening balance	24,232,911,894	10,109,183,642	2,077,076,964	36,419,172,500
Appropriation to the funds in the period/year	23,316,591,781	-	6,000,000,000	29,316,591,781
Depreciation of assets formed from the funds	-	(1,590,356,316)	-	(1,590,356,316)
Utilization	(43,432,005,659)	-	(476,436,930)	(43,908,442,589)
Closing balance	<u>4,117,498,016</u>	<u>8,518,827,326</u>	<u>7,600,640,034</u>	<u>20,236,965,376</u>



## 24 LONG-TERM PROVISIONS

	Provision for dismantling and restoration cost VND	Severance allowance VND	Total VND
Opening balance	27,364,901,461	29,932,670,119	57,297,571,580
Additional/ (Reversal) provision in the period/year	3,937,690,152	(1,347,052,048)	2,590,638,104
Utilization of provisions	-	(1,060,960,169)	(1,060,960,169)
Closing balance	<u>31,302,591,613</u>	<u>27,524,657,902</u>	<u>58,827,249,515</u>

## 25 SCIENCE AND TECHNOLOGY DEVELOPMENT FUNDS

In accordance with Circular No. 05/2022/TTLT-BKHHCN-BTC dated 31 May 2022 issued by the Ministry of Science and Technology and Circular No. 67/2022/TT-BTC dated 7 November 2022 issued by the Ministry of Finance, enterprises are allowed to establish the science and technology development funds for research and development activities. Funds are utilized when disbursement is paid for research and development activities.

Movements of science and technology development funds during the period/year were as follows:

	Science and technology development fund in form of assets VND
Opening balance	9,509,391,831
Depreciation of assets formed from the funds	<u>(3,223,744,226)</u>
Closing balance	<u>6,285,647,605</u>

## 26 OWNER'S EQUITY

## Movements in owners' equity

	Owner's contributed capital VND	Share premium VND	Investment and development fund VND	Retained earnings VND	Total VND
Balance as at 01 January 2021	1,307,460,710,000	6,778,948,000	1,479,946,644,695	769,932,845,604	3,564,119,148,299
Net profit for the year	-	-	-	777,071,480,377	777,071,480,377
Dividends for 2020	-	-	-	(522,984,284,000)	(522,984,284,000)
Fund distribution	-	-	188,694,369,335	(188,694,369,335)	-
Appropriation to bonus and welfare funds	-	-	-	(22,196,247,010)	(22,196,247,010)
Appropriation to bonus fund for the Board of Directors	-	-	-	(6,000,000,000)	(6,000,000,000)
<b>Balance as at 31 December 2021</b>	<b>1,307,460,710,000</b>	<b>6,778,948,000</b>	<b>1,668,641,014,030</b>	<b>807,129,425,636</b>	<b>3,790,010,097,666</b>
Net profit for the period/year	-	-	-	988,454,646,072	988,454,646,072
Dividends for 2021	-	-	-	(457,611,248,500)	(457,611,248,500)
Fund distribution	-	-	290,291,885,752	(290,291,885,752)	-
Appropriation to bonus and welfare funds	-	-	-	(23,316,591,781)	(23,316,591,781)
Appropriation to bonus fund for the Board of Directors	-	-	-	(6,000,000,000)	(6,000,000,000)
<b>Balance as at 31 December 2022</b>	<b>1,307,460,710,000</b>	<b>6,778,948,000</b>	<b>1,958,932,899,782</b>	<b>1,018,364,345,675</b>	<b>4,291,536,903,457</b>

## 26 OWNER'S EQUITY (cont.)

## Charter capital

	31.12.2022		31.12.2021	
	Number of shares	VND	Number of shares	VND
Authorized and issued share capital	130,746,071	1,307,460,710,000	130,746,071	1,307,460,710,000
Ordinary shares currently in circulation	130,746,071	1,307,460,710,000	130,746,071	1,307,460,710,000

All ordinary shares have a par value of VND 10,000. Each share is entitled to one vote at shareholders' meetings. Shareholders are eligible to dividends declared by the Company. Ordinary shares are ranked equally with regard to the Company's residual assets.

## Dividends

According to Resolution of the Annual General Meeting of Shareholders No. 001/2022/NQ.ĐHĐCĐ dated 18 March 2022, the General Meeting of Shareholders of the Company approved payment of dividends from profit after tax of 2021 at 35% in cash, equivalent to VND 457,611,248,500. On 15 April 2022, the Company paid all the dividends of the year 2021.

## Fund distribution

According to Resolution of the Annual General Meeting of Shareholders No. 001/2022/NQ.ĐHĐCĐ dated 18 March 2022, the General Meeting of Shareholders of the Company approved the appropriation to bonus and welfare fund of employees from profit after tax of 2021 at the rate of 3%, equivalent to the amount of VND 23,316,591,781, and also deducted remuneration for the Board of Directors, Audit Committee, members of other Committees under the Board of Directors, secretary of the Board of Directors with the amount of VND 6,000,000,000. The remaining profit after tax of 2021 is distributed to the Investment and Development Fund.

## 27 OFF BALANCE SHEET ITEMS

## Foreign currencies

	31.12.2022	31.12.2021
United states Dollar (USD)	127,152	154,707
Euros (EUR)	796	926
Yen (JPY)	28,523	29,975

## Bad debts written off

	31.12.2022 VND	31.12.2021 VND
Bad debts written off	8,501,993,749	5,647,750,056

## 28 REVENUES

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
<b>Sales</b>				
Sales of finished goods	1,323,011,975,280	1,174,385,354,201	4,674,068,394,415	4,030,991,402,338
Sales of merchandise	135,492,372,913	77,821,694,479	505,553,260,115	489,154,134,521
Others	512,702,532	456,284,776	2,118,143,244	1,862,586,287
	<u>1,459,017,050,725</u>	<u>1,252,663,333,456</u>	<u>5,181,739,797,774</u>	<u>4,522,008,123,146</u>
<b>Deductions</b>				
Sales discount	128,381,079,318	158,593,689,877	503,283,761,465	517,090,466,029
Sales return	347,489,400	568,885,075	2,440,028,482	1,753,739,342
	<u>128,728,568,718</u>	<u>159,162,574,952</u>	<u>505,723,789,947</u>	<u>518,844,205,371</u>
<b>Net sales</b>	<u>1,330,288,482,007</u>	<u>1,093,500,758,504</u>	<u>4,676,016,007,827</u>	<u>4,003,163,917,775</u>
<b>In which:</b>				
Sales of finished goods	1,196,325,302,143	1,014,652,383,005	4,173,279,672,475	3,513,525,982,096
Sales of merchandise	133,450,477,332	78,392,090,723	500,618,192,108	487,775,349,392
Others	512,702,532	456,284,776	2,118,143,244	1,862,586,287

Goods in transit's revenue have not been recognized as at 31 December 2022: VND 112,494,990,265 (as at 31 December 2021: VND 20,428,477,620).

## 29 COST OF SALES

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Cost of finished goods sold	586,868,706,455	474,743,132,601	1,953,900,896,261	1,620,339,395,582
Cost of merchandise sold	122,397,635,863	70,722,051,188	464,898,700,515	461,627,127,623
Additional/ (Reversal) provision for devaluation of inventories	137,870,061	(30,401,975)	(278,532,077)	293,301,709
	<u>709,404,212,379</u>	<u>545,434,781,814</u>	<u>2,418,521,064,699</u>	<u>2,082,259,824,914</u>

## 30 FINANCIAL INCOMES

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Interest income	28,912,042,213	26,755,824,235	120,337,046,098	114,293,441,762
Foreign exchange gain	11,685,378,551	1,894,373,522	16,805,861,609	8,633,697,514
	<u>40,597,420,764</u>	<u>28,650,197,757</u>	<u>137,142,907,707</u>	<u>122,927,139,276</u>

## 31 FINANCIAL EXPENSES

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Interest expenses	398,431,376	1,867,451,354	12,558,694,966	12,080,103,631
Foreign exchange losses	7,652,883,524	771,142,650	13,218,545,603	4,473,830,580
Settlement discount	20,973,347,896	22,407,885,313	74,558,518,072	82,856,640,509
Additional provision for impairment of long-term financial investments	261,398,854	54,690,359	772,552,493	609,387,003
Loss on disposal of investment	-	-	-	89,005,743
Other financial expenses	144,900	144,900	54,649,482	54,781,626
	<u>29,286,206,550</u>	<u>25,101,314,576</u>	<u>101,162,960,616</u>	<u>100,163,749,092</u>

## 32 SELLING EXPENSES AND GENERAL &amp; ADMINISTRATIVE EXPENSES

## Selling expenses

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Staff cost	119,405,454,195	123,635,369,001	467,513,227,004	429,353,784,353
Advertising expenses	60,527,584,421	60,467,374,840	138,011,427,976	138,094,639,519
Others	107,648,215,705	96,461,382,799	307,679,842,943	235,506,784,443
	<u>287,581,254,321</u>	<u>280,564,126,640</u>	<u>913,204,497,923</u>	<u>802,955,208,315</u>

## General &amp; administrative expenses

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Staff cost	53,090,840,090	53,424,987,024	187,184,736,798	184,682,731,267
Others	20,263,388,404	20,433,359,267	81,028,021,792	72,484,151,017
	<u>73,354,228,494</u>	<u>73,858,346,291</u>	<u>268,212,758,590</u>	<u>257,166,882,284</u>

## 33 OTHER INCOME AND EXPENSES

## Other income

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Gain from disposals of fixed assets and other long-term assets	(340,453,024)	-	2,518,290,658	-
Income from receiving support from Taisho	603,385	-	4,217,453,993	-
Technology transfer and product development	-	-	1,280,950,000	-
Others	448,836,610	598,372,121	1,656,937,570	1,931,180,500
	<u>108,986,971</u>	<u>598,372,121</u>	<u>9,673,632,221</u>	<u>1,931,180,500</u>

## Other expenses

	For the 3-month period ended		Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND	31.12.2022 VND	31.12.2021 VND
Loss disposal of fixed assets	-	(175,431,828)	-	6,386,420,511
Depreciation expense	220,280,551	285,551,942	1,107,292,238	1,509,761,608
Supporting fee for business households	6,967,396,682	7,118,150,339	18,000,000,000	8,834,015,733
Incurring expenses due to the impact of the Covid-19 pandemic	-	904,189,211	58,333,676	1,488,077,960
Others	953,663,309	882,773,023	2,952,321,077	2,506,780,116
	<u>8,141,340,542</u>	<u>9,015,232,687</u>	<u>22,117,946,991</u>	<u>20,725,055,928</u>

## 34 PRODUCTION AND OPERATION COSTS BY NATURE

	Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND
Raw materials and consumables	2,300,681,436,877	1,729,636,884,198
Staff cost	969,929,752,879	913,995,991,310
Depreciation and amortization	79,893,794,721	82,079,473,558
Out-sourced services	276,728,105,018	190,714,736,010
Other expenses	293,218,331,597	268,926,086,766
	<u>3,920,451,421,092</u>	<u>3,185,353,171,842</u>

## 35 CURRENT AND DEFERRED CORPORATE INCOME TAX

The current corporate income tax expense for the period/year was computed as follows:

	Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND
Accounting profit before tax	1,099,613,318,936	864,751,517,018
Tax calculated at a normal rate of 20%	219,922,663,787	172,950,303,404
Adjustments for:		
Expenses not deductible for tax purposes	8,283,157,549	6,950,548,269
Under provision of tax in the prior year	64,336,348	9,331,091
Corporate income tax incentives at branches	(118,801,611,016)	(90,725,866,004)
Corporate income tax expense	<u>109,468,546,668</u>	<u>89,184,316,760</u>

Movements in deferred corporate tax expense/ (income) during the period/year were as follows:

	Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND
Deferred corporate tax expense/ (income)	1,646,891,427	(1,560,847,547)
Change of eliminated entry of fixed assets	43,234,769	56,567,428
	<u>1,690,126,196</u>	<u>(1,504,280,119)</u>

**Applicable tax rates**

Since 01 April 2018, DHG Pharmaceutical One Member Limited Company (DHG Pharma Ltd.) and DHG Packaging and Printing 1 One Member Limited Company (DHG PP1) have been merged into the Company and still have the following preferential tax rates:

- Pursuant to the investment certificate, DHG PP1 is obliged to pay corporate income tax (CIT) at the rate of 10% of taxable income from 2014 to 2028. Under terms in investment certificate granted to DHG PP1, DHG PP1 is entitled to CIT exemption from 2014 to 2017 and 50% tax reduction from 2018 to 2026.
- Pursuant to investment certificate No. 642041000005 issued by the Management Board of Hau Giang Industrial Zone, DHG Pharma Ltd. is obliged to pay CIT at the rate of 10% of taxable income for 15 years from the date of starting its operation. DHG Pharma Ltd. is entitled to the CIT exemption for 4 years and 50% reduction for the following 9 years commencing from the first year of having taxable income. DHG Pharma Ltd. has registered to apply the above tax incentives effective from the fiscal year 2015.

All above tax incentives are not applicable to remaining income which is entitled to the normal rate of 20%.

## 36 BASIC EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the net profit attributable to shareholders after deducting the bonus and welfare funds by the weighted average number of ordinary shares outstanding during the period/year, excluding ordinary shares repurchased by the Company and held as treasury shares.

	Fiscal year ended	
	31.12.2022	31.12.2021
	VND	VND
Net profit attributable to shareholders (VND)	988,454,646,072	777,071,480,377
The estimated amount appropriated to bonus and welfare funds (*)	(31,653,639,382)	(29,316,591,781)
	<u>956,801,006,690</u>	<u>747,754,888,596</u>
Weighted average number of ordinary shares currently in circulation (shares)	130,746,071	130,746,071
Basic earnings per share (VND)	7,318	5,719

(\*) According to the Resolution of the General Meeting of Shareholders No. 001/2022/NQ.ĐHĐCĐ dated 18 March 2022, the appropriation for bonus and welfare funds for the period/ the year 2022 based on planned appropriation rate for bonus and welfare funds is 3%.

The Company does not have potentially diluted ordinary shares.

## 37 COMMITMENTS

## a) Operating lease commitment

	Fiscal year ended	
	31.12.2022	31.12.2021
	VND	VND
Minimum lease payment under operating leases recognized in the income statement for the period/year	7,100,437,142	4,973,905,999

At the balance sheet date, the Company had outstanding commitments under non-cancellable operating leases as follows:

	Land lease	
	31.12.2022	31.12.2021
	VND	VND
Within one year	7,076,437,142	7,076,437,142
In the first to fifth year inclusive	28,305,748,568	28,305,748,568
After five years	115,162,999,634	122,337,720,625
	<u>150,545,185,344</u>	<u>157,719,906,335</u>

## b) Capital commitment

Capital expenditure contracted for at the balance sheet date was as follows:

	31.12.2022	31.12.2021
	VND	VND
Approved but not contracted	126,365,032,147	527,603,637,672
Approved and contracted but not implemented	407,802,027,692	46,334,872,017
	<u>534,167,059,839</u>	<u>573,938,509,689</u>





## 38 TRANSACTIONS WITH RELATED PARTIES (cont.)

Remuneration paid to the Company's the Board of Directors and the Management during the period was as follows:

Name	Title	Fiscal year ended	
		31.12.2022 VND	31.12.2021 VND
Ms. Dang Thi Thu Ha	Board of Directors Chairwoman	700,000,000	150,000,000
Mr. Jun Kuroda	Board of Directors Member	490,000,000	105,000,000
Mr. Masashi Nakaura	Board of Directors Member (cum General Director until 31 December 2022)	5,429,405,676	4,584,800,537
Mr. Maki Kamijo	Board of Directors Member	490,000,000	105,000,000
Mr. Doan Dinh Duy Khuong	Board of Directors Member (cum Chief Operating Officer)	4,675,582,978	4,470,580,078
Mr. Do Le Hung	Board of Directors Member	765,000,000	765,000,000
Mr. Phan Minh Tien	Board of Directors Member (resigned from 19 April 2021)	-	231,000,000
Ms. Nguyen Thi Viet Thanh	Board of Directors Member (appointed from 19 April 2021)	595,000,000	364,000,000
Ms. Nguyen Ngoc Diep	Deputy General Director	2,949,130,423	2,892,314,022
Mr. Tomoyuki Kawata	Deputy General Director	2,860,483,376	2,820,272,099
Mr. Pham Chi Truc	Deputy General Director (resigned from 04 July 2021)	-	2,291,022,269
		<u>18,954,602,453</u>	<u>18,778,989,005</u>

Related party balances at the balance sheet date were as follows:

	31.12.2022 VND	31.12.2021 VND
<b>Trade receivables</b>		
Hoe Pharmaceuticals Sdn Bhd	<u>777,311,258</u>	<u>279,917,338</u>
<b>Trade payables</b>		
Taisho Pharmaceutical Co.,Ltd	<u>-</u>	<u>1,513,428,227</u>

## 39 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

## (a) Non-cash transactions affecting the cash flow statement

	Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND
Appropriation to reserves from profit	319,608,477,533	216,890,616,345
Transfers from construction in progress to tangible fixed assets	105,713,348,334	20,422,904,914
Transfers from construction in progress to prepayments	9,153,400,385	1,104,324,951
Accrued interest payables	109,623,323	108,502,011
Accrued interest income	54,984,580,814	53,370,038,356

## (b) Proceeds from borrowings

	Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND
Proceeds from borrowings under normal contracts not over 3 months	221,316,648,610	136,700,000,000
Proceeds from borrowings under normal contracts over 3 months	737,940,850,410	794,683,347,097

## (c) Repayment of borrowings

	Fiscal year ended	
	31.12.2022 VND	31.12.2021 VND
Repayment of borrowings under normal contracts not over 3 months	221,316,648,610	136,700,000,000
Repayment of borrowings under normal contracts	830,608,618,329	799,563,689,552




Tran Ngoc Hien  
Preparer



Ho Bui Huan  
Chief Accountant



  
Toshiyuki Ishii  
General Director  
18 January 2023