SEPARATE FINANCIAL STATEMENT FOR THE 9 MONTHS PERIOD ENDED SEPTEMBER 30, 2016

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## **CORPORATE INFORMATION**

**Establishment** 

**Decision No,** 2405/QD-CT,UB dated 5 August 2004 issued by the People's Committee of Can Tho

City.

**Business Registration** 

Certificate No, 5703000111 dated 15 September 2004 issued by the Planning and Investment

Department of Can Tho City.

The Business Registration Certificate has been amended several times and its latest

amendment No, 1800156801 dated 29 October 2015 was issued by the Planning and

Investment Department of Can Tho City.

**Board of Directors** Mr. Hoàng Nguyên Học Chairman

Mr. Lê Đình Bửu Trí Deputy Chairman

Mrs. Phạm Thị Việt Nga Member Mr. Đoàn Đình Duy Khương Member Mr. Trần Chí Liêm Member

Mrs. Đặng Phạm Minh Loan Member (dismiss on July 20, 2016)
Mr. Jun Kuroda Member (from August 15, 2016)

Mr. Shuhei Tabata Member

Board of Management Mrs Pham Thi Viet Nga CEO

Mr Le Chanh Dao Deputy CEO Mr Doan Dinh Duy Khuong Deputy CEO Mrs Nguyen Ngoc Diep Deputy CEO

**Supervisory Board** Mr Tran Quoc Hung Head of the Board

Mr Dinh Duc Minh Member
Ms Nguyen Phuong Thao Member

**Legal representative** Mrs Pham Thi Viet Nga CEO

**Headquarter** 288 Nguyen Van Cu Street, An Hoa Ward, Ninh Kieu District, Can Tho City, Vietnam

# Form **B** 01 – **DN**

# SEPARATE BALANCE SHEET

EPARATE	BALANCE SHEET			
Code		Note	As of 09.30.2016 VND	As of 12.31.2015 VND
100	CURRENT ASSETS		2,143,786,705,886	2,031,832,065,087
110	Cash and cash equivalents	4	405 700 400 500	200 040 200 042
111 112	Cash Cash equivalents	4	<b>195,732,409,568</b> 50,168,659,568	<b>329,246,389,813</b> 35,246,389,813
112	Casil equivalents		145,563,750,000	294,000,000,000
120	Short-term investments		143,303,730,000	294,000,000,000
123	Held to maturity investments	5	741,000,000,000	507,000,000,000
130	Short-term receivables		741,000,000,000	507,000,000,000
131	Trade receivables			
132	Prepayments to suppliers	_	561,120,674,748	594,243,840,493
135	Receivables from short-term loans	6	458,839,927,858	548,426,113,594
136 137	Other receivables Allowances for doubtful debts		52,716,705,690 31,881,476,893	19,165,999,426 12,388,633,598
137	Unclassified loss assets	7	23,279,233,859	20,040,809,017
100	Officiassified loss assets	8	(5,596,669,552)	(5,777,715,142)
140	Inventories	•	(0,000,000,002)	(0,777,770,7712)
141	Inventories	9	641,538,195,399	598,246,141,828
149	Allowances for inventories		642,895,183,246	600,606,776,558
			(1,356,987,847)	(2,360,634,730)
150	Other current assets		4 005 400 454	0.005.000.050
151	Short-term prepayments	40	4,395,426,171	3,095,692,953
152	Deducted VAT Taxes and other payables to State	10	3,504,219,640	2,534,418,542
153	Budget	11	891,206,531	561,274,411
200	NON-CURRENT ASSETS		1,086,989,605,397	1,252,430,878,671
210	Long-term receivables		6,301,340,770	587,912,165,741
215	Receivables on long-term loans	12	6,301,340,770	587,912,165,741
	Other long-term receivables		-,,,-	, , , , , , , , , , , , , , , , , , , ,
220	•		455,749,355,793	472,315,847,869
221	Fixed assets	13	248,464,875,744	266,012,104,528
222	Tangible fixed assets		642,440,814,644	623,153,018,708
223	Original cost	14	(393,975,938,900)	(357,140,914,180)
227	Accumulated depreciation Intangible fixed assets	14	207,284,480,049 226,053,296,877	206,303,743,341 222,283,861,877
228	Original cost		(18,768,816,828)	(15,980,118,536)
229	Accumulated depreciation		(10,700,010,020)	(13,960,116,336)
230	Real estate investments	15	26,212,238,926	28,441,521,155
231	Original cost		36,576,236,140	38,679,461,157
232	Accumulated depreciation		(10,363,997,214)	(10,237,940,002)
240	Long-term assets in progress	16	32,597,002,083	13,094,070,465
242	Cost of work in progress		32,597,002,083	13,094,070,465
250	Long-term financial investments	5	542,688,080,200	132,745,620,200
251	Investments in subsidiaries	3	527,492,460,000	117,550,000,000
252	Investments in associates		3,787,450,000	3,787,450,000
253	Investments in equity of other entities		27,908,170,200	27,908,170,200
	Provision for long-term financial			
254	investments		(16,500,000,000)	(16,500,000,000)
260	Other non-current assets		23,441,587,625	17,921,653,241
261	Long-term prepaid expenses	10	14,861,834,278	14,621,653,241
262	Deferred income tax assets	17	8,579,753,347	3,300,000,000
270	TOTAL ASSETS		3,230,776,311,283	3,284,262,943,758

# **SEPARATE BALANCE SHEET (cont.)**

Form **B** 01 – **DN** 

Mã số	RESOURCES	Note	As of 09.30.2016 VND	As of 12.31.2015 VND
300	LIABILITIES		910,084,477,983	860,726,137,790
310	Current liabilities		858,675,471,007	802,723,891,367
311	Trade payables	18	312,282,795,924	330,290,069,777
312	Advances from customers		7,150,620,897	6,327,390,829
	Taxes and other payables to the State			
313	Budget	11	12,107,069,246	6,623,165,735
314	Payable to employees		67,323,247,400	87,474,273,542
315	Accrued expenses	19	65,762,094,166	18,201,995,862
318	Unrealized revenue	20	31,316,430,641	3,447,830,110
319	Other payables	21	15,362,355,785	9,331,710,323
320	Short-term borrowings	22	260,559,860,041	270,711,206,737
322	Bonus and welfare fund	23	86,810,996,907	70,316,248,452
330	Long-term liabilities		51,409,006,976	58,002,246,423
342	Provision for long-term payables Science and technology development	24	26,398,766,733	27,623,718,837
343	fund	25	25,010,240,243	30,378,527,586
400	OWNERS' EQUITY		2,320,691,833,300	2,423,536,805,968
410	Owner's capital	26	2,320,691,833,300	2,423,536,805,968
411	Owners' capital		871,643,300,000	871,643,300,000
411a	- Common shares with voting rights		871,643,300,000	871,643,300,000
412	PIC in excess of par		6,778,948,000	-
415	Treasury shares			(16,121,030,000)
418	Investment and development fund		1,204,418,584,654	1,025,023,272,831
421	Undistributed profit after tax		237,851,000,646	542,991,263,137
	- Undistributed profit after tax for the		, , ,	, , , -
421b	current year		237,851,000,646	542,991,263,137
440	TOTAL RESOURCES	-	3,230,776,311,283	3,284,262,943,758

Tran Ngoc Hien Ho Buu Huan Pham Thi Viet Nga Deputy CEO 18 Oct 2016

# Form B 02 - DN

# SEPARATE INCOME STATEMENT

			For 3-month period ended		For 9-month	period ended
Code		Note	09.30.2016 VND	09.30.2015 VND	09.30.2016 VND	09.30.2015 VND
01	Sales		961,654,560,718	1,033,036,312,377	2,754,018,788,353	2,559,081,672,271
02	Deductions		69,098,950,479	112,610,136,014	165,118,088,904	250,835,353,778
10	Net sales	28	892,555,610,239	920,426,176,363	2,588,900,699,449	2,308,246,318,493
11	Costs of goods sold	29	641,797,531,661	679,121,949,294	1,894,913,412,637	1,624,242,154,998
20	Gross profit		250,758,078,578	241,304,227,069	693,987,286,812	684,004,163,495
21	Financial income	30	16,706,844,658	8,102,579,553	145,483,986,244	104,359,367,015
22 23	Financial expenses Including: interest	31	16,584,118,321	16,584,802,463	47,647,150,478	45,535,586,975
20	expense		4,180,335,055	2,301,427,838	9,778,933,753	6,157,755,097
25	Selling expenses	32	129,378,560,415	83,945,105,575	373,611,294,965	247,175,442,498
26	General administration	32	, , ,	, , ,	, , ,	, , ,
	expenses	_	53,881,626,888	39,489,441,530	147,389,125,696	127,700,728,228
						_
30	Operating profit	_	67,620,617,612	109,387,457,054	270,823,701,917	367,951,772,809
31	Other income	33	(14,650,730,829)	10,103,000,526	10,375,476,477	46,481,188,235
32	Other expense	34	1,501,312,265	1,309,897,462	10,233,512,274	3,401,100,382
40	Net other income	_	(16,152,043,094)	8,793,103,064	141,964,203	43,080,087,853
50	Profit before tax		51,468,574,518	118,180,560,118	270,965,666,120	411,031,860,662
51	Corporate income	36 =	21,122,211,212	,,,		,,,
0.	tax	00	10,635,937,067	26,241,161,335	38,394,418,821	72,223,129,409
52	Deferred income tax		(5,279,753,347)	-	(5,279,753,347)	-
		_	(0,2:0,:00,0::)		(0,2:0,:00,0::)	
60	Profit after tax		46,112,390,798	91,939,398,783	237,851,000,646	338,808,731,253

Tran Ngoc Hien Ho Buu Huan Pham Thi Viet Nga Preparer Accountant Deputy CEO 18 Oct 2016

## NOTE

DHG Pharma explains on the fluctuation of sales and profit of the first 9 months of 2016 compared to same period last year as follows:

Unit: VND million

	2	2016	2	015	Increase, Decrease			
					G	13	9 mo	nths
Target	Q3	9 months	Q3	9 months	Value	%	Value	%
Net Sales	892,556	2,588,901	920,426	2,308,246	(27,871)	-3.03%	280,654	12.16%
PBT	51,469	270,966	118,181	411,032	(66,712)	-56.45%	(140,066)	-34.08%
PAT	40,833	237,851	91,939	338,809	(51,107)	-55.59%	(100,958)	-29.80%

## Reason:

PBT of 9M/2016 of Parent Company decreased 34.08% and PAT decreased 29.8% y.o.y due to:
 In 2016, to maintain market share, ensure sales meets target and grow 12.16% y.o.y, DHG continued to push on media and PR for key brands. This has short term effect on profitability, however create foundation for future development of key brands.

DHG Pharma kindly explair	ns.	
Tran Ngoc Hien Preparer	Ho Buu Huan Accountant	Pham Thi Viet Nga Deputy CEO 18 Oct 2016

# SEPARATE CASH FLOW STATEMENT (Indirect method)

(Indire	ct method)				
Code			Note	For 9 months p 09.30.2016 VND	period ended 09.30.2015 VND
	CASH FLOWS FRO	DM OPERATING ACTIVITIES			
01	Profit before tax Adjustments for:			270,965,666,120	411,031,860,662
02	Fixed asset appre	ciations		40,390,829,841	49,037,584,109
03	Provisions			1,104,776,473	485,920,594
05	Gains from dispos	sal of fixed assets	33	(4,899,504,172)	(1,506,862,982)
05	Interest and divide	end income	30	(143,276,559,785)	(102,789,428,660)
06	Interest exper	nse before changes in working	31	9,778,933,753	6,157,755,097
80	capital			174,064,142,230	362,416,828,820
09		ease in receivables		139,478,573,277	241,088,197,710
10		ease in inventories		(42,287,011,688)	136,996,283,766
11		ease in payables		259,188,443,354	(269,827,165,400)
12		ease in prepaid expenses		(1,209,982,135)	(3,845,297,136)
14	Interest paid			(10,042,697,705)	(6,050,863,933)
15	Business incom			(32,506,597,606)	(114,142,572,379)
17		s on operating activities		(41,683,829,055)	(43,113,963,162)
20	Net cash inflows	from operating activities		445,001,040,672	303,521,448,286
21	Purchases of fi	OM INVESTING ACTIVITIES ixed assets and other long-term		(E0.70E.0E2.240)	(50.250.540.457)
22	assets Proceeds from	disposals of fixed assets and		(50,705,953,240)	(50,259,510,157)
22	other long-term			8,017,239,111	11,312,626,754
23		envestments in other entities		(1,114,831,994,589)	(107,249,715,739)
24		ans granted to other entities		855,664,265,257	-
25	Investment in o			(36,978,880,580)	-
27	Dividends and i	interest received		51,868,496,820	101,988,382,202
30	Net cash outflow	s from investing activities		(286,966,827,221)	(44,208,216,940)
		OM FINANCING ACTIVITIES from issuance of shares, receive			
31	capital	,		22,899,978,000	-
32		issue of shares		-	(15,665,180,000)
33	Proceeds from			976,774,858,019	975,601,333,826
34	Repayments of	borrowings		(986,926,204,715)	(972,940,777,871)
36	Dividends paid			(304,296,825,000)	(261,462,600,000)
40	Net cash outflow	s from financing activities		(291,548,193,696)	(274,467,224,045)
50	Net cash flow du	ıring the period / year		(133,513,980,245)	(15,153,992,699)
<b>60</b> 61		equivalents - beginning of year hange rate fluctuations	4	329,246,389,813	489,229,559,612
	Cash and cash e	equivalents at end of period /	4		
70	year	, , , , , , , , , , , , , , , , , , ,	•	195,732,409,568	474,075,566,913
Tran N Prepar	lgoc Hien er	 Ho Buu Huan Accountant	_	Pham Thi Viet Nga Deputy CEO 18 Oct 2016	

## NOTE FOR SEPARATE FINANCIAL STATEMENTS FOR THE 9-MONTH PERIOD ENDED 30 SEPTEMBER 2016

#### **GENERAL INFORMATION**

On 2 September 2004, DHG Pharmaceutical Joint Stock Company ("the Company") was equitised from Hau Giang Pharmaceutical United Factory in accordance with Decision No,2405/QD-CT,UB dated 5 August 2004 issued by the People's Committee of Can Tho City, The Company was officially incorporated as a joint stock company according to the Business Registration Certificate No,5703000111 dated 15 September 2004 issued by the Planning and Investment Department of Can Tho City with the initial charter capital of VND80,000,000,000.

Shares of the company was approved to be listed in Ho Chi Minh City Stock Exchange on December 1, 2006 under the stock listing License No. 93 / SSC-GPNY of the State Securities Commission, with "DHG" ticker.

The largest shareholder of the Company is the State Capital Investment Corporation ("SCIC"), owns 43.31% of share capital of the Company. SCIC is controlled by the Government of the Socialist Republic of Vietnam.

The principal activities of the Company and its subsidiaries are to produce and trade in pharmaceutical products; and providing domestic travelling services,

As at September 31, 2015, the Group had 1,682 employees (at 12/31/2015: 1,852 employees)

The Company's interest in subsidiaries and associates as listed below:

. ,		Business Registration	% of owne voting	•
Name	Principal activities	Certificate	09.30.2016	12.31.2015
Subsidiaries: DT Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment, dietary supplements and pharmaceutical cosmetics	No, 5104000057 issued by the Planning and Investment Department of Dong Thap province on 28 August 2008	100%	100%
DHG Travel One Member Limited Company	Domestic travel services	No, 5704000134 issued by the Planning and Investment Department of Can Tho City on 26 December 2007	100%	100%
HT Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment, dietary supplements and pharmaceutical cosmetics	No, 5604000048 issued by the Planning and Investment Department of Kien Giang province on 16 May 2008	100%	100%
CM Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment, dietary supplements and pharmaceutical cosmetics	No, 6104000035 issued by the Planning and Investment Department of Ca Mau province on 8 April 2008	100%	100%
SH Pharmaceutical Joint Stock Company	Trade pharmaceuticals, medical equipment, dietary supplements and pharmaceutical cosmetics	No. 6403000044 issued by the Planning and Investment Department of Hau Giang province on 20 July 2007	51%	51%
A&G Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment, dietary supplements and pharmaceutical cosmetics	No. 1601171629 issued by the Planning and Investment Department of An Giang province on 17 June 2009	100%	100%

# 1 GENERAL INFORMATION (continued)

			% Owners	
Name	Principal activities	Business Registration Certificate	30.06.2016	31.12.2015
ST Pharmaceutical One Member Limite Company	Trade pharmaceuticals, d medical equipment, dietal supplements and pharmaceutical cosmetics	Department of Soc Trang province	e 100%	100%
TOT Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment, dietal supplements and pharmaceutical cosmetics	Department of Can Tho City on 25	5	
TG Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment, dietal supplements and pharmaceutical cosmetics	Department of Tien Giang province	100% ce	100%
Bali Pharmaceutical One Member Limited Company		No, 1900455594 issued by the Planning and Investment Department of Bac Lieu Province	100%	100%
DHG Pharmaceutica One Member Limite Company	. Manufacture and trade	No, 642041000005 issued by the Management Board of Hau Giang Industrial Zone on 16 August 2010		100%
DHG 1 Packaging and Printing One Member Limited Company	Manufacture label, label cover, packaging from pa and cover, Manufacture a trade plastic, aluminium, paper packaging; provide printing services	No, 642041000007 issued by the per Management Board of Hau Giang Industrial Zone on 28 September 2012	100%	100%
B&T Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment and dietary supplements and pharmaceutical cosmetics	No, 1300917335 issued by the Planning and Investment Department of Ben Tre Province on 5 October 2012	100%	100%
TVP Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment and dietary supplements and pharmaceutical cosmetics	No, 2100510569 issued by the Planning and Investment Department of Tra Vinh Province on 19 October 2012	100%	100%
VL Pharmaceutical One Member Limited Company	Trade pharmaceuticals, medical equipment and dietary supplements and pharmaceutical cosmetics	No, 1500971019 issued by the Planning and Investment Department of Vinh Long Province on 19 December 2012	100%	100%
Fuji Medic Company Ltd.	Operation of clinic, dental, and specialist clinic	No. 1801472944 issued by the planning and investment department of Can Tho City on 07/27/2016	51%	-
	ılina algae F C	No, 4803000150 issued by the Planning and Investment Department of Binh Thuan Province on 4 February 2008	31,36% 31,36	5%

# 2 BASIS OF PREPARATION OF INTERIM SEPARATE FINANCIAL STATEMENTS AND FISCAL YEAR

#### Basis of preparation of interim separate financial statements

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of financial statements in Vietnam Dong. The consolidated financial statements have been prepared under the historical cost convention.

The Interim Separate Financial Reports aims to present the financial position of the Company as at September 30, 2016, and the results of operations and cash flows for the 9 months period ended September 30, 2016. Therefore, the company does not perform consolidation of investments in subsidiaries and associated companies in the interim separate financial statements. The Company's investments are recorded under the policy of the Company and are presented in Note 3 below.

Financial reporting interim order not reflect the financial position, results of operations and cash flows in accordance with the principles and accounting practices generally accepted in countries other than Vietnam.

# Fiscal year

The Company's fiscal year is from 01/01 to 12/31.

## 3 MAIN ACCOUNTING POLICIES

Following are key accounting policies for preparing consolidated interim financial statements:

#### Use of estimates

The preparation of the financial statements in conformity with Vietnamese Accounting Standards requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of financial statements and the amounts of revenues and expenses during the year, Although these estimates are based on the Board of Management's best knowledge of current events and actions, actual results may differ from those estimates.

## Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in transit, demand deposits and short-term investments with maturity term not exceeding 3 months from the date of investment, which are highly liquid, readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

#### **Financial Investments**

#### Held to maturity investments

Held to maturity investments are things which Company's Board of Management intends and has ability to hold to maturity.

Held-to-maturity investments include term deposits with a remaining maturity term not exceeding 12 months from balance sheet date to earn periodic interest. These investments are measured at cost less provision for impairment of financial investments. Interest income from term-deposits is recognized in the income statement on accrual basis.

## Investment in other entities

Investment in subsidiaries

Subsidiaries are all entities controlled by the Company. The control is achieved when the Company has the ability to control the financial and operating policies of the investee companies to obtain benefits from the activities of these companies.

Investment in associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates' post-acquisition profits or losses is recognised in the consolidated income statement, and its share of post-acquisition movements in reserves is recognised in consolidated reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate,

Unrealised gains and losses on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group,

## Equity investments in other entities

Equity investments in other entities are items invested in equity instruments of other entities but have no right of control or co-control, no significant influence on the invested parties. These investments are initially recorded at cost. Provision for decrease in value of investments is made when the Company recognized investment losses, except for losses that the Board of Management of the Company had anticipated from the investment.

#### Trade receivables

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for bad debts is set aside for loans receivable were overdue for six months or more, or the receivable debts which the debtor is unlikely to pay due to liquidation, bankruptcy or similar difficulties.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value, Cost is determined by the weighted average method and includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition, In the case of manufactured products, cost includes all direct expenditure and production overheads based on normal levels of operating activity, Net realisable value is the estimated selling price in the normal course of business, less the estimated costs of completion and selling expenses, Provision is made, where necessary, for obsolete, slow-moving and defective inventory items,

Provision for decline in price of inventories of the Company are made in accordance with current accounting regulations. Accordingly, the Company is allowed to book provision for decrease in value of inventory for obsolete, damaged, poor quality and in the case of historical cost is higher than the inventory's net realizable value currently at the date of balance sheet.

#### **Tangible Fixed Assets and depreciation**

Fixed assets are stated at historical cost less accumulated depreciation.

Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives, as follows:

	<u>Years</u>
Building and structures	3 - 25
Machinery and equipment	3 - 20
Motor vehicles	3 - 10
Office equipment	3 - 10

Form B 09a - DN

Loss or gain resulting from sales and disposals of tangible fixed assets is the difference between proceeds from sales or disposals of assets and their residual values and is recognized in the income statement.

#### **Operating Lease**

#### The company is the lessor

Operating lease revenue is recognized on a straight-line basis during the lease. Initial direct costs incurred in the process of negotiating an operating lease contract are recognized in the book value of leased assets and the accounting straight-line basis during the lease.

#### The company is the lessee

Some leases are considered operating leases as lessor still enjoy most of the benefits and bear the risk of asset ownership. Lease operating expenses are recognized in the statement of operations under the straight-line method over the lease term.

## **Intangible Fixed Assets and depreciation**

Intangible assets represent the value of land use rights and computer software are stated at cost less accumulated depreciation.

Land use rights is amortized straight-line basis during the validity period of the certificate of land use rights. Indefinitely land use rights are recorded at cost and are not depreciated.

Computer software is amortized using the straight line method during the estimated useful lives of 3 to 8 years.

#### Real Estate Investment

Real Estate Investments include home, or part of a building and land, infrastructure held by the company for the purpose to earn rentals or for capital appreciation. Investment real estate leasing are stated at cost less accumulated depreciation. Real estate investing for capital appreciation is shown at cost less impairment. The original cost of the investment real estate is purchased includes purchase price and costs directly related to such fees for consulting services related law, registration tax and transaction related costs other. The original price of real estate investment is self-construction work settlement value or the costs directly related to the real estate investment.

Real estate leasing investment is amortized straight-line method over the estimated useful life of 10 to 16 years.

#### Work in progress

The property which is in the process of construction for production, leasing, management purposes or for any other purpose are recorded at cost. This amount covers the costs necessary to create assets in line with the accounting policies of the Company. The depreciation of these assets is applied just as with other assets, commences when the assets are ready for their use.

#### **Prepaid expenses**

Prepaid expenses include the actual costs incurred, but is related to the results of operations and business of many accounting periods. Prepaid expenses include the cost of upgrading the leased property, the cost of prepaid land lease, the value of tools, instruments, spare parts issued for use and other prepaid expenses.

Land rents represent land lease amount was paid in advance. Prepaid land rent is allocated to report on results of operations in accordance with the respective straight-line basis over the lease term.

#### **Provisions**

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the

Board of Management's best estimate of the expenditure required to settle the obligation as at the balance sheet date.

#### Severance allowances

Severance allowances for employees are accrued at the end of each reporting period for all employees who have worked at the company for 12 months or more. Working time for calculation is the total time the employee has actually worked for the employer minus time workers joined the unemployment insurance under the provisions of law and the workspace was the employers who pay severance allowance. The deduction level for each year of employment is half the average monthly salary in accordance with the Labor Law, Social Insurance Law and guidelines related. The average monthly salary for calculating severance allowances will be adjusted at the end of each reporting period in accordance with the average salary of the six-month period up to the date of the financial statements. Any changes to the accrued amount will be recognized in the Report on results of operations.

#### Provision for cleanup costs, recovery and return of premises

As required by Circular 200, since January 1, 2015, the Group set up provision for cleanup costs and recover arises when returning the leasing premises. The provision is determined based on the total estimated cost of cleanup and site restoration arise when returning the premises in the future and are recognized evenly starting January 1, 2015 to the date of returning the premises.

#### Unrealized revenue

Unrealized revenue is that corresponding to the value of goods and services subject to discounts for customers in the traditional client program, The Group recorded the unrealized revenues corresponding to the obligations which the Group will have to perform in the future.

#### Revenue recognition

Sales of goods are recognized when simultaneously satisfies all five (5) the following conditions:

- (a) the Company has transferred substantially all risks and rewards associated with ownership of the goods to the buyer:
- (b) the Company no longer retains management of goods as cargo owners or control of goods:
- (c) revenue can be measured reliably;
- (d) the Company will obtain economic benefits from the sale transaction; and
- (e) able to identify the costs related to sales transactions.

Sales of the transaction involving the rendering of services is recognized when the outcome of the transaction can be measured reliably. Where a transaction on the provision of services related to several periods, revenue is recognized in the period according to the percentage of completion at the balance sheet date of the reporting period. The result of the transaction service provider is defined as satisfying all four (4) conditions:

- (a) The revenue can be measured reliably;
- (b) It is probable that the economic benefits associated with the transaction will provide such services;
- (c) able to identify the percentage of work completed at the date of the accounting balance sheet; and
- (d) able to identify the costs incurred for the transaction and the costs to complete the transaction provides that service.

Interest income is recognized on an accrual basis, shall be determined on the balance of the deposit account and the interest rate applied.

Dividend income from investments is recognized when the Company's right to receive payment.

#### **Revenue deductions**

Revenue deductions include trade discounts, sales returns and sales rebates. The revenue deductions arising from consumption of products, goods and services in the same period are recorded adjustment of revenue deductions at the arising period,

In case of products, goods and services sold from the previous period, to a new period after trade discounts, sales rebates, or sales return but incurred prior to the issuance of financial statements, the adjusted revenues are at the reporting period in revenue deductions.

## **Programs for traditional customers**

Revenue is recognized as the total amount to be receivables or received minus the fair value of goods and services to provide free or discounts to buyers. The value of goods and services must be provided for free or discounts to buyer are recognized as unrealized revenue, If the expiry of the program that the buyer does not qualify as prescribed and does not enjoy free goods or services or discounts, the unrealized revenues are transferred to sales, service provision,

When buyers achieve the conditions prescribed by the program, in case the seller directly provides goods or services free or at a discounts for buyers: the unrealized revenue corresponding to fair value of the free or discounted goods and services provided, discounts for the buyer are recognized as sales, service provider when the buyer has received the goods or services free or discount prescribed by the program,

When buyers achieve the conditions prescribed by the program, in case the third party is obliged to supply goods or services free or at a discounts for buyers: If the contract between the seller and the third party was not the nature of the agency contract, the third party shall provide goods, services, discounts, unrealized revenues are transferred to sales, service provider. If the agency contract, the difference between the unrealized revenues and the amounts payable to third parties is only recognized as revenue. The amount paid to third parties is considered as the payment of liabilities.

#### **Foreign Currency**

The Company applies processing exchange rate differences under the guidance of Vietnam Accounting Standard No. 10 (VAS 10) "Effects of Changes in exchange rates". Accordingly, transactions in foreign currencies are translated at exchange rates at the dates of the transactions. The balances of monetary items denominated in foreign currencies at the end of the period are converted at the exchange rate at that date. Foreign exchange differences arising are accounted for in reports business results. Interest rate differences due to the revaluation of the balance sheet date in the operation can not be used to distribute to shareholders.

#### **Borrowing costs**

Borrowing costs are recognized in the cost of production, sales in the period they are incurred, unless it is capitalized in accordance with the provisions of Vietnam Accounting Standards No. 16 "Borrowing Costs". Accordingly, borrowing costs directly attributable to the acquisition, the construction or production of assets requiring a relatively long time to complete and put into use or sale, are added to the cost of assets to until the asset is put into use or sale. The income arising from the temporary investment of loans are deducted from the related asset prices. For private loans serve the construction of fixed assets, real estate investment, interest is capitalized even if the construction period of less than 12 months.

#### Tax

Corporate income tax represents the total value of the tax currently payable and deferred tax.

The tax currently payable is based on taxable income in the period. Taxable income differs from net profit as presented on the statement of operations as taxable income excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred income taxes are calculated on the difference between the carrying amount and tax base of the income or assets liabilities on separate financial statements and interim method are recorded at the Balance Sheet. Deferred income tax can be recognized for all temporary differences remaining, however deferred tax assets are only recognized when it is probable that taxable profits in the future can be used to deduct the difference temporary differences.

Deferred income tax is determined using tax rates expected to apply to any asset is realized or the liability is paid. Deferred income taxes are recognized in the statement of operations and recorded in equity if such taxes related to items charged or credited directly to equity.

Deferred tax assets and deferred income tax payable are offset when the Company has the legal right to offset tax assets between current income and current income tax payable, and the deferred income tax assets and Deferred income tax asset payable are managed by the same taxation authority and the company intends to pay current income tax on a net basis.

The determination of corporate income tax payable by the Company pursuant to the current regulations on taxation. However, these regulations are changed from time to time and the ultimate determination of corporate income tax, depending on the test results of the competent tax authority.

Other taxes are applied according to the prevailing tax laws in Vietnam.

#### **Dividend distribution**

The Company's net profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting,

Final dividends are declared and paid in the following year from undistributed earnings based on the approval of shareholders at the Group's Annual General Meeting,

The distribution of 2015 profit after tax of the Company is approved by the General Meeting of Shareholders as follows:

- Dividend 2015: 35% of par value,
- Deductions for the employee reward, welfare fund: 10% of profit after tax,
- Remuneration of the BOD, Supervisory Board, members of the subcommittees directly under the BOD, the Board secretary: VND5 billion,
- The remaining profit is added the development investment fund.

## 4 CASH AND CASH EQUIVALENTS

	09.30.2016 VND	12.31.2015 VND
Cash on hand Cash in banks Cash equivalents (*)	8,390,438,339 41,778,221,229 145,563,750,000	11,613,242,800 23,633,147,013 294,000,000,000
	195,732,409,568	329,246,389,813

<sup>(\*)</sup> Cash equivalents included term deposits with an original maturity of 3 months.

## 5 FINANCIAL INVESTMENTS

#### Held to maturity investments

Investments held to maturity include bank deposits with an original maturity period of 3 months to 12 months.

## Capital investment in other entities

	09.30	.2016	12.31	.2015
	Historical cost VND	Provision VND	Historical cost VND	Provision VND
Investment in subsidiaries	527,492,460,000	-	117,550,000,000	-
Investment in associates Equity investment in other	3,787,450,000	-	3,787,450,000	-
entities	27,908,170,200	(16,500,000,000)	27,908,170,200	(16,500,000,000)
	559,188,080,200	(16,500,000,000)	149,245,620,200	(16,500,000,000)

Investment in subsidiaries		Form B 09a – DN
	09.30.2016 VND	12.31.2015 VND
DT Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
DHG Tourism One Member Co. Ltd	5,000,000,000	5,000,000,000
HT Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
CM Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
Sông Hậu Pharma JSC.	2,550,000,000	2,550,000,000
A&G Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
ST Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
TOT Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
TG Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
Bali Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
DHG Pharmaceutical One Member Co. Ltd.	371,200,000,000	50,000,000,000
B&T Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
VL Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
TV Pharma One Member Co. Ltd.	5,000,000,000	5,000,000,000
DHG PP1 One Member Co. Ltd.	80,000,000,000	5,000,000,000
Fuji Medic Co. Ltd.	13,742,460,000	-
	527,492,460,000	117,550,000,000
Investment in associated company		
	09.30.2016 VND	12.31.2015 VND
Vinh Hao Algae Processing Joint Stock Company	3,787,450,000	3,787,450,000
Investments in equity of other entities		
	09.30.2016 VND	12.31.2015 VND
Vinh Tuong High-Tech Packaging Corporation	20,000,000,000	20,000,000,000
Binh Duong Pharma & Medical Equipment JSC	4,286,800,000	4,286,800,000
Tra Vinh Pharmaceutical JSC	2,575,315,200	2,575,315,200
Ninh Thuan Pharmaceutical & Medical Equipment JSC	796,675,000	796,675,000
Tay Ninh Pharmaceutical JSC	221,960,000	221,960,000
Cuu Long Pharmaceutical JSC	27,420,000	27,420,000
	27,908,170,200	27,908,170,200

Balance as of September 30, 2016 and December 31, 2015 represents the provision for decrease in value of long-term investments in Vinh Tuong High-Tech Packaging Corporation

## **6 SHORT TERM RECEIVABLES**

	09.30.2016 VND	12.31.2015 VND
From subsidiaries (Note 38)	132,567,863,309	166,465,441,184
From third parties	326,272,064,549	381,960,672,410
	458,839,927,858	548,426,113,594

At September 30, 2016 and December 31, 2015, short-term accounts receivable of customers only include short-term receivables from third parties, and no receivables account for 10% or more on total trade receivables.

_			Form B 09a - DN
7	OTHER SHORT TERM RECEIVABLES	09.30.2016	12.31.2015
		Value VND	Value VND
	Prepaid sale discount Interest income receivable Receivables from employees Other receivables	184,015,837 14,965,795,429 1,631,653,198 6,497,769,395	1,879,928,969 6,691,565,280 1,079,415,539 10,389,899,229
		23,279,233,859	20,040,809,017

# 8 BAD DEBTS

-	Historical cost VND	09.30.2016 Recoverable value VND	Provision VND
The total value of receivables and loans that are overdue or not overdue but it is unlikely to recover (*)	92,499,025,227	86,902,355,675	(5,596,669,552)
<u>-</u>		12.31.2015	
	Historical cost VND	Recoverable value VND	Provision VND
The total value of receivables and loans that are overdue or not overdue but it is unlikely to recover (*)	220,403,010,780	214,625,295,638	(5,777,715,142)

Movements in the provision for doubtful receivables in the period / year are as follows:

	Fiscal period ended 09/30/2016	Fiscal year ended 12/31/2015	
	VND	VND	
Opening balance Increase	5,777,715,142 -	4,357,578,640 2,420,136,502	
Reverse	(181,045,590)	(1,000,000,000)	
Closing balance	5,596,669,552	5,777,715,142	

## 9 INVENTORY

	09.30.2016		12.31.2	015
	Original cost	Provision	Original cost	Provision
	VND	VND	VND	VND
Goods in transit	55,350,279,821		62,830,863,204	-
Raw materials	177,769,380,626		162,793,439,478	-
Work in progress	18,403,163,130		9,671,982,095	-
Finished goods	166,042,379,616	871,547,020	173,403,421,194	1,992,804,385
Merchandises	225,329,980,053	485,440,827	191,907,070,587	367,830,345
	642,895,183,246	1,356,987,847	600,606,776,558	2,360,634,730

Movements in the provision for inventories during the period/year were as follows:

	Fiscal period ended 09/30/2016 VND	Fiscal year ended 12/31/2015 VND
Opening balance Increase	2,360,634,730	4,464,136,213
Reversal	(1,003,646,883)	(2,103,501,483)
Closing balance	1,356,987,847	2,360,634,730

Provision for decline in inventories is established by original cost of inventories higher than net realizable value of inventories.

As at 30 May 09, 2016 and December 31, 2015, the Company has no inventory backlog, poor and deteriorating quality unable to sell.

## 10 PREPAID EXPENSES

## **Short-term prepayments**

09.30.2016 VND	12.31.2015 VND
835,308,203	341,400,000
2,668,911,437	2,193,018,542
3,504,219,640	2,534,418,542
	VND 835,308,203 2,668,911,437

Prepayments with term not exceeding 12 months from the time of prepayment.

## Long-term prepayments

	09.30.2016 VND	12.31.2015 VND
Land lease prepayment Utility tools Upgrading lease assets Other	11,145,739,772 3,056,404,166 118,930,017 540,760,323 14,861,834,278	11,405,614,538 2,803,402,447 174,666,020 237,970,236 14,621,653,241

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The prepayment has less than 12 months or less than a normal business cycle as from the time of prepayment.

## Long-term prepayments:

Long term propayments.	Fiscal period ended 09.30.2016 VND	Fiscal year ended 12.31.2015 VND
Beginning Balance	14,621,653,241	46,748,981,443
Increase	2,393,588,007	2,437,758,294
Amortization in period / year	(2,153,406,970)	(3,691,235,246)
Transfer to Intangible Fixed Assets (*)		(30,873,851,250)
Closing blance	14,861,834,278	14,621,653,241

<sup>(\*)</sup> The value transferred to intangible fixed assets is the value of land use rights allocated by the State with collection of land use certificates of land use rights.

## 11 TAXES AND OTHER RECEIVABLE / PAYABLE TO THE STATE

	At 01/01/2016	Amount payable in the period	Amount paid in the period	At 30/09/2016
	VND	VND	VND	VND
Receivables				
VAT on imports	-	31,263,123,070	31,277,099,722	13,976,652
Import export tax	561,274,411	11,639,126,308	11,955,081,776	877,229,879
	561,274,411	42,902,249,378	43,232,181,498	891,206,531
Payables				
VAT on domestic sales	4,070,803,548	21,224,486,938	23,684,033,721	1,611,256,765
Corporate income tax	1,269,913,016	38,394,418,821	32,506,597,606	7,157,734,231
Personal income tax	1,281,960,137	19,560,895,750	20,245,290,686	597,565,201
Land tax	-	5,593,925,538	2,853,412,489	2,740,513,049
Other	489,034	104,655,606	105,144,640	-
	6,623,165,735	84,878,382,653	79,394,479,142	12,107,069,246

# 12 LT LOANS RECEIVABLES

	09.30.2016 VND	12.31.2015 VND
LT Loans to subsidiaries (Note 38)	-	587,912,165,741
LT Loans to customers	6,301,340,770	-
	6,301,340,770	587,912,165,741

## 13 TANGIBLE FIXED ASSETS

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Historical Cost					
At 01/01/2016	201,008,638,811	232,793,030,506	110,596,867,367	78,754,482,024	623,153,018,708
Purchase in period / Year	- 0.000,000,050	- 4.4.000.000.540	-	-	-
Transfer from CIP (Note 16)	6,220,066,358	14,293,283,513	3,831,665,362	514,692,776	24,859,708,009
Disposal	(1,479,264,921)	(849,658,564)	(1,769,554,800)	(1,473,433,788)	(5,571,912,073)
At 09/30/2016	205,749,440,248	246,236,655,455	112,658,977,929	77,795,741,012	642,440,814,644
Accumulated depreciation					
At 01/01/2016	81,141,966,118	151,381,237,057	70,866,854,085	53,750,856,920	357,140,914,180
Depreciation for the period/year	11,966,514,826	15,584,233,316	9,223,554,589	5,313,449,985	42,087,752,716
Disposal	(1,260,492,025)	(849,658,564)	(1,707,622,974)	(1,434,954,433)	(5,252,727,996)
At 09/30/2016	91,847,988,919	166,115,811,809	78,382,785,700	57,629,352,472	393,975,938,900
Remaining value					
At 01/01/2016	119,866,672,693	81,411,793,449	39,730,013,282	25,003,625,104	266,012,104,528
At 09/30/2016	113,901,451,329	80,120,843,646	34,276,192,229	20,166,388,540	248,464,875,744

The historical cost of tangible fixed assets of the Company have been fully depreciated and still in use as at 30 June 2016 is 171,300 million Vietnam dong (at December 31, 2015: VND 124,465 million).

## 14 INTANGIBLE FIXED ASSETS

Nguyên giá         At 01/01/2016         110,924,939,361         102,821,579,711         8,537,342,805         222,283,861,877           Purchase during period / year CIP finished (Note 16)         1,800,000,000         - 4,405,435,000         6,205,435,000           Disposal         (2,436,000,000)         - 4,405,435,000         6,205,435,000           At 09/30/2016         110,288,939,361         102,821,579,711         12,942,777,805         226,053,296,877           Accumulate Depreciation At 01/01/2016         - 10,607,081,023         5,373,037,513         15,980,118,536           Depreciation in period / year Disposal         - 1,577,822,562         1,210,875,730         2,788,698,292           Disposal         - 12,184,903,585         6,583,913,243         18,768,816,828           Remaining value         110,924,939,361         92,214,498,688         3,164,305,292         206,303,743,341           At 09/30/2016         110,288,939,361         90,636,676,126         6,358,864,562         207,284,480,049		Unlimited land use rights VND	Limited land use rights VND	Computer Software VND	Total VND
CIP finished (Note 16) Disposal  1,800,000,000 (2,436,000,000)  At 09/30/2016  110,288,939,361  102,821,579,711  12,942,777,805  226,053,296,877   Accumulate Depreciation At 01/01/2016 Depreciation in period / year Disposal  At 09/30/2016  - 10,607,081,023 - 1,577,822,562 - 1,210,875,730 - 2,788,698,292 Disposal	At 01/01/2016	110,924,939,361	102,821,579,711	8,537,342,805	222,283,861,877
Accumulate Depreciation         At 01/01/2016       - 10,607,081,023       5,373,037,513       15,980,118,536         Depreciation in period / year       - 1,577,822,562       1,210,875,730       2,788,698,292         Disposal	CIP finished (Note 16)		-	4,405,435,000	
At 01/01/2016 - 10,607,081,023 5,373,037,513 15,980,118,536  Depreciation in period / year - 1,577,822,562 1,210,875,730 2,788,698,292  Disposal  At 09/30/2016 - 12,184,903,585 6,583,913,243 18,768,816,828   Remaining value  At 01/01/2015 110,924,939,361 92,214,498,688 3,164,305,292 206,303,743,341	At 09/30/2016	110,288,939,361	102,821,579,711	12,942,777,805	226,053,296,877
Depreciation in period / year - 1,577,822,562 1,210,875,730 2,788,698,292 Disposal At 09/30/2016 - 12,184,903,585 6,583,913,243 18,768,816,828  Remaining value At 01/01/2015 110,924,939,361 92,214,498,688 3,164,305,292 206,303,743,341	Accumulate Depreciation				
Disposal       -<	At 01/01/2016	-	10,607,081,023	5,373,037,513	15,980,118,536
At 09/30/2016       -       12,184,903,585       6,583,913,243       18,768,816,828         Remaining value         At 01/01/2015       110,924,939,361       92,214,498,688       3,164,305,292       206,303,743,341	Depreciation in period / year	-	1,577,822,562	1,210,875,730	2,788,698,292
Remaining value At 01/01/2015 110,924,939,361 92,214,498,688 3,164,305,292 206,303,743,341	Disposal		-	-	-
At 01/01/2015 110,924,939,361 92,214,498,688 3,164,305,292 206,303,743,341	At 09/30/2016		12,184,903,585	6,583,913,243	18,768,816,828
At 01/01/2015 110,924,939,361 92,214,498,688 3,164,305,292 206,303,743,341	Remaining value				
		110,924,939,361	92,214,498,688	3,164,305,292	206,303,743,341
	At 09/30/2016	110,288,939,361	90,636,676,126	6,358,864,562	207,284,480,049

The historical cost of intangible fixed assets of the Company have been fully depreciated and still in use as at 09/30/2016 and 12/31/2015 is 2,917 million Vietnam dong.

## 15 REAL ESTATE INVESTMENT

	Residential Building VND
Historical cost	
At 01/01/2016	38,679,461,157
Transfer from CIP	136,483,613
Disposal	(2,239,708,630)
At 09/30/2016	36,576,236,140
Accumulated Depreciation	
At 01/01/2016	10,237,940,002
Depreciation in period / year	1,964,735,625
Disposal	(1,838,678,413)
At 09/30/2016	10,363,997,214
Remaining Balance	
At 01/01/2016	28,441,521,155
At 09/30/2016	26,212,238,926

The original price of the real estate investment company fully depreciated but still in use as at 30 May 09, 2016 and December 31, 2015 is VND 612,933,335.

16	LONG TERM CONSTRUCTION IN PRO	GRESS			Form B 09 – DN
-			09	.30.2016	12.31.2015
				VND	VND
	Purchase of fixed assets			,041,000	-
	Construct Tân Phú Thạnh plant			,200,000	6,244,200,000
	Effervescent Manufactoring line			,610,000	3,061,360,000
	Construct Đà Nẵng branch office			,831,210	27,580,000
	Construct Hồ Chí Minh branch office			,213,548	14,461,818
	Construct Gia Lai branch office		623	,948,774	623,948,774
	Construct Hải Phòng branch office	_		-	90,909,091
	Construct finished goods warehouse at CMT	8		-	3,031,610,782
	center warehouse		4 4 4 0	000 000	, , ,
	Construct Thái Nguyên branch office			,220,909	-
	Construct raw materials warehouse			,477,647	-
	Renovate workshop			,664,371	-
	Renovate office	_		,794,624	40.004.070.405
		_	32,597	,002,083	13,094,070,465
	Movements of construction in progres	s expen	ses in the	period / year	
			I	Fiscal period	Fiscal year
				ended	ended
				09.30.2016	12.31.2015
				VND	VND
	Beginning balance			3,094,070,465	17,954,990,322
	Purchase			0,705,953,240	61,420,452,102
	Transfer to tangible fixed assets (Note 13)			,859,708,009)	(48,270,825,808)
	Transfer to intangible fixed assets (Note 14)			5,205,435,000)	(8,374,045,680)
	Transfer to real estate investment (Note 15)			(136,483,613)	-
	Transfer to tools & equipment			(1,395,000)	(239,876,938)
	Disposal			-	(9,396,623,533)
	Ending period/year balance		3	2,597,002,083	13,094,070,465
17	DEFFERED INCOME TAX ASSETS				
17	DEFFERED INCOME TAX ASSETS			09.30.2016	12.31.2015
				VND	VND
	Income tax rate now used to determine the	value			
	of assets Deferred income tax			20%	20%
	Deferred income tax assets related to the				
	temporary difference deducted from provisi	ion	42,8	98,766,733	16,500,000,000
	Deferred income tax assets			79,753,347	3,300,000,000
	2010.100 1100.110 1011				3,000,000,000
18	TRADE ACCOUNTS PAYABLE				
			09.30.201	6	12.31.2015
			Value	е	Value
			VNI	)	VND
	Payable to third party			_	
	Trường Tín Pharma Co. Ltd.	44,3	317,117,93	3	38,175,021,388
	Mega Lifesciences One Member Co. Ltd. (VN)	10,4	190,285,65	5	42,854,138,507
	Other	130,3	889,894,63	8	110,686,782,962
	Payable to subsidiaries and associated				
	companies (Note 38)	127,0	85,497,69	8	138,574,126,920
		312,2	282,795,92	4	330,290,069,777

#### 19 SHORT TERM PAYABLE

	09.30.2016 VND	12.31.2015 VND
Seminar expenses Loan interest payable Promotion and customer care Other	7,406,081,390 188,378,046 44,479,466,375 13,688,168,355 65,762,094,166	827,636,363 452,141,998 3,196,827,384 13,725,390,117 18,201,995,862

#### 20 SHORT TERM UNEARNED REVENUES

Short-term unrealized revenues represent revenue from traditional client program, as described in Note 3

#### 21 OTHER SHORT TERM PAYABLE

	09.30.2016 VND	12.31.2015 VND
Union fee and health insurance Trade discounts	402,622,227	542,914,569 665,218,581
Other payables	14,959,733,558	8,123,577,173
	15,362,355,785	9,331,710,323

#### 22 SHORT-TERM BORROWINGS

	At 01.01.2016 VND	Increase VND	Decrease VND	At 09.30.2016 VND
Short term loans from bank (*)	247,000,000,000	969,000,000,000	(982,000,000,000)	234,000,000,000
Loans from employees (**)	23,711,206,737	7,774,858,019	(4,926,204,715)	26,559,860,041
	270,711,206,737	976,774,858,019	(986,926,204,715)	260,559,860,041

<sup>(\*)</sup> These loans are secured by term deposits with banks (Note 4) and bear interest ranging from 0.32% to 0.38% per month (2015: from 0.29% to 0.62% per month)

#### 23 BONUS AND WELFARE FUND

The fund is established through appropriation from retained earnings upon approval of shareholders at the Company's and its subsidiaries' Annual General Meetings ("AGM"), The funds are used to pay bonus and welfare to the Group's employees in accordance with the Group's bonus and welfare policies and Board of Directors in accordance with the Company's and its subsidiaries' AGM Resolution.

<sup>(\*\*)</sup> The loans from the employees of the Company unsecured and bears interest at 0.375% to 0.57% per month (2015: from 0.42% to 0.57% per month).

# 23 BONUS AND WELFARE FUND (cont.)

Movements of bonus and welfare funds during the year were as follows:

	Bonus and welfare fund for staffs VND	Welfare fund in form of fixed assets VND	Bonus fund for Board of Directors VND	Total VND
Beginning balance Use during period / year	28,610,527,409 54,299,126,314	6,727,252,863 5,000,000,000	34,978,468,180	70,316,248,452 59,299,126,314
Assets acquired for fund Depreciation of assets	-	-	(3,059,104,427)	- (3,059,104,427)
Transfer for subsidiaries Utilization	(1,105,635,957) (34,502,307,975)	(4,137,329,500)	· -	(1,105,635,957) (38,639,637,475)
Closing balance	47,301,709,791	7,589,923,363	31,919,363,753	86,810,996,907

## 24 PROVISION FOR LONG-TERM PAYABLES

	Provision for environmental recovery, returning of premises VND	Provision for severance allowances VND	Total VND
At 01/01/2016	1,353,717,787	26,270,001,050	27,623,718,837
Appropriation of fund/ year	1,276,496,946	1,012,972,000	2,289,468,946
Use of appropriation		(3,514,421,050)	(3,514,421,050)
At 09/30/2016	2,630,214,733	23,768,552,000	26,398,766,733

## 25 SCIENCE AND TECHNOLOGY DEVELOPMENT FUND

In accordance with Circular 12/2016/TTLT-BKHCN-BTC dated June 28, 2016, entities are allowed to establish the science and technology development fund for research and development activities, Provision made during the year is charged to expenses. The fund is utilised when disbursement is paid for research and development activities.

Movements of the science and technology development fund during the period/year were as follows

	Science and technology development fund VND	Science and technology development fund in form of assets	Total VND
Openning balance	6,519,245,955	23,859,281,631	30,378,527,586
Fixed assets acquisition	(7,197,021,045)	7,197,021,045	-
Depreciation of fixed assets	-	(3,391,252,365)	(3,391,252,365)
Disposal of fixed assets	38,479,355	(38,479,355)	-
Transfer to subsidiaries	(840,534,000)	-	(840,534,000)
Use during the period	(1,136,500,978)	-	(1,136,500,978)
Ending balance	(2,616,330,713)	27,626,570,956	25,010,240,243

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## 26 MOVEMENTS OF OWNERS' EQUITY

	Share	PIC in excess of	Treasury shares	Investment and development fund	Financial reserve fund	Undistributed earnings	
	capital VND	par value VND	VND	VND	VND	VND	Total VND
On 01/01/2015	871,643,300,000	-	(455,850,000)	768,665,991,301	66,026,578,871	521,167,607,431	2,227,047,627,603
Treasury share repurchased Profit for the year	-	-	(15,665,180,000)	-	-	-	(15,665,180,000)
Dividend	-	-	-	-	-	542,991,263,137 (261,462,600,000)	542,991,263,137 (261,462,600,000)
Transfer from financial reserve fund	-	-	-	66,026,578,871	(66,026,578,871)	-	-
Appropriation to fund Appropriation to bonus	-	-	-	190,330,702,659	-	(190,330,702,659)	-
and welfare fund Appropriation to Board	-	-	-	-	-	(62,540,112,892)	(62,540,112,892)
of Directors bonus fund	-	-	-	-	-	(6,834,191,880)	(6,834,191,880)
Balance at 12/31/2015	871,643,300,000	-	(16,121,030,000)	1,025,023,272,831	-	542,991,263,137	2,423,536,805,968
Treasury shares reissued Profit for the	-	6,778,948,000	16,121,030,000	-	-	-	22,899,978,000
period/year Dividend	-	-	-	-	-	237,851,000,646 (304,296,825,000)	237,851,000,646 (304,296,825,000)
Appropriation to funds	-	-	-	179,395,311,823	-	(179,395,311,823)	-
Appropriation to bonus and welfare fund Appropriation to Board	-	-	-	-	-	(54,299,126,314)	(54,299,126,314)
of Directors bonus fund	-	<u>-</u>	-	-	-	(5,000,000,000)	(5,000,000,000)
Balance at 09/30/2016	871,643,300,000	6,778,948,000	-	1,204,418,584,654	-	237,851,000,646	2,320,691,833,300

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## Vốn điều lệ

	09.3	0.2016	12.31.2015		
	Number of shares	VND	Number of shares	VND	
Authorised and issued share					
capital	87,164,330	871,643,300,000	87,164,330	871,643,300,000	
Treasury shares	-	-	(222,380)	(16,121,030,000)	
Ordinary shares currently in					
circulation _	87,164,330	871,643,300,000	86,941,950	855,522,270,000	

All ordinary shares have a par value of VND10,000, Each share is entitled to one vote at shareholders' meetings. Ordinary shares are ranked equally with regard to the Company's residual assets, Shareholders are eligible to dividends declared by the Company. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

Movements in share capital during the period/year:

	Fiscal period ended 09.30.2016			h kết thúc ngày 1.2015
	Number of shares	VND	Number of shares	VND
Openning balance	86,941,950	855,522,270,000	87,154,200	871,187,450,000
Share repurchased Treasury share reissued	-	-	(212,250)	(15,665,180,000)
during the period	222,380	16,121,030,000	-	=
Ending balance	87,164,330	871,643,300,000	86,941,950	855,522,270,000

## Dividend

According to Resolution of the Company's Annual General Meeting No. 001/2016/NQ-ĐHĐCĐ dated 28 April 2016, the shareholders of the Company has approved declaration of dividends from profit after tax of 2015 of 35% in cash, equivalent to VND 304,296,825,000.

## 27 OFF BALANCE SHEET ITEMS

## Foreign currencies

Cash and cash equivalents include gold and foreign currencies as follows:

	09.30.2016 VND	12.31.2015 VND
USD	287,150	246,134
EUR	45,528	82,222
MOP	20	20

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REVENUE

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	For 3-month period 09.30.2016 VND	d ended 09.30.2015 VND	For 9-month period 09.30.2016 VND	d ended 09.30.2015 VND
Sales				
Sales of finished goods Sales of merchandise	456,115,146,776	528,542,286,133	1,308,267,451,151	1,431,968,424,944
goods	480,751,428,232	503,785,863,515	1,419,484,502,117	1,125,013,303,055
Services	24,787,985,710	708,162,729	26,266,835,085	2,099,944,272
	961,654,560,718	1,033,036,312,377	2,754,018,788,353	2,559,081,672,271
Sales deductions				
Trade discounts	63,177,359,566	107,014,236,054	148,420,166,066	226,513,486,460
Sales returns	5,921,590,913	5,595,899,960	16,697,922,838	24,321,867,318
	69,098,950,479	112,610,136,014	165,118,088,904	250,835,353,778
Net Sales	892,555,610,239	920,426,176,363	2,588,900,699,449	2,308,246,318,493
In which:				
Sales of finished goods Sales of merchandise	418,077,496,772	455,591,772,069	1,213,937,660,610	1,256,659,822,682
goods Revenue from services	449,690,127,757	464,126,241,565	1,348,696,203,754	1,049,486,551,539
rendered	24,787,985,710	708,162,729	26,266,835,085	2,099,944,272

# 29 COST OF GOODS SOLD

	For 3-month period ended		For 9-month period	l ended
	09.30.2016 VND	09.30.2015 VND	09.30.2016 VND	09.30.2015 VND
Cost of finished goods sold	234,646,429,162	249,681,955,597	655,988,066,278	671,263,467,817
Cost of merchandises sold	406,520,495,245	428,811,170,543	1,238,040,739,680	951,078,617,719
Cost of services rendered Provision for decline in	630,607,254	628,823,154	1,888,253,562	1,900,069,462
value of inventories	-	-	(1,003,646,883)	-
	641,797,531,661	679,121,949,294	1,894,913,412,637	1,624,242,154,998

# 30 FINANCIAL INCOME

	For 3-month period ended		For 9-month period ended	
	09.30.2016 VND	09.30.2015 VND	09.30.2016 VND	09.30.2015 VND
Interest income from deposits at				
bank	13,632,427,989	7,068,058,593	37,838,052,887	18,672,068,915
Dividend income	158,161,200	129,125,731	90,394,469,649	84,117,359,745
Realised foreign exchange				
gains	302,847,743	905,395,229	1,949,043,274	1,569,815,355
Interest from loan to				
subsidiaries	2,604,777,109	-	15,044,037,249	-
Other	8,630,617	-	258,383,185	123,000
				_
	16,706,844,658	8,102,579,553	145,483,986,244	104,359,367,015

# 31 FINANCIAL EXPENSES

	For 3-month period ended		For 9-month period	ended
	09.30.2016 VND	09.30.2015 VND	09.30.Ż016 VND	09.30.2015 VND
Interest expense Realised foreign exchange	4,180,335,055	2,301,427,838	9,778,933,753	6,157,755,097
losses	766,670,882	4,224,518,915	2,664,636,786	6,929,847,586
Payment discounts	11,576,961,524	10,043,643,915	35,084,165,411	32,389,025,367
Other expenses	60,150,860	15,211,795	119,414,528	58,958,925
	16,584,118,321	16,584,802,463	47,647,150,478	45,535,586,975

# 32 SELLING, GENERAL, ADMINISTRATION EXPENSES

# Selling expenses

	For 3-month period	For 3-month period ended		l ended
	09.30.2016 VND	09.30.2015 VND	09.30.2016 VND	09.30.2015 VND
Labour costs	64,217,255,453	56,181,170,763	139,650,920,652	104,194,918,742
Material costs	2,202,170,513	2,314,377,398	6,185,203,325	5,694,079,021
Tools and supplies expenses	1,700,102,161	613,234,168	4,545,561,781	1,638,873,058
Depreciation expenses	3,973,625,777	3,191,312,931	11,441,084,832	9,642,903,636
Advertising expenses	26,699,824,063	7,458,640,420	133,396,599,653	60,640,530,180
Seminar expenses	6,422,401,454	(12,680,260,077)	11,299,404,143	8,876,021,402
Customer care expenses	2,644,570,287	70,780,182	3,539,412,752	1,470,780,182
Transportation expenses	4,030,586,946	4,759,785,823	11,323,486,693	13,831,549,604
Other expenses	17,488,023,761	22,036,063,967	52,229,621,134	41,185,786,673
	129,378,560,415	83,945,105,575	373,611,294,965	247,175,442,498

# **General & Administration expenses**

	For 3-month period ended		For 9-month period ended	
	09.30.2016 VND	09.30.2015 VND	09.30.2016 VND	09.30.2015 VND
Staff expenses	45,087,861,442	26,303,505,695	119,721,675,443	86,498,647,494
Material costs	350,000	77,365,027	8,950,000	179,820,266
Tools and instruments	498,170,356	513,363,509	1,246,374,308	2,009,011,844
Depreciation expenses	1,561,780,473	2,817,026,974	5,615,544,869	8,474,958,495
Taxes, fees and charges	36,683,319	96,381,468	250,353,577	304,074,063
Provision expenses	(427,908,082)	735,670,561	(181,045,590)	1,485,920,594
Environmental recovery expense	425,498,982	-	1,276,496,946	-
Outside services	3,093,355,684	2,849,527,936	8,350,804,547	10,263,034,676
Other expenses	3,605,834,714	6,096,600,360	11,099,971,596	18,485,260,796
	53,881,626,888	39,489,441,530	147,389,125,696	127,700,728,228

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## 33 OTHER INCOMES

	For 3-month period	ended	For 9-month period ended	
	09.30.2016	09.30.2015	09.30.2016	09.30.2015
	VND	VND	VND	VND
Proceeds from disposals of fixed assets and other				
LT assets	258,497,910	1,162,228,151	4,899,504,172	1,532,857,582
Leasing income	(920,909,090)	1,008,631,175	-	1,979,472,512
Commission Other income from DHG Pharmaceutical One Member Co. Ltd.	(14,983,963,390)	6,797,344,328	-	25,970,949,596
promotion	-	-	-	12,983,516,948
Other	995,643,741	1,134,796,872	5,475,972,305	4,014,391,597
	(14,650,730,829)	10,103,000,526	10,375,476,477	46,481,188,235

#### 34 OTHER EXPENSES

	For 3-month period	For 3-month period ended		ended
	09.30.2016 VND	09.30.2015 VND	09.30.2016 VND	09.30.2015 VND
Inventory loss	-	-	8,295,694,967	-
Sundry expenses	1,501,312,265	1,309,897,462	1,937,817,307	3,401,100,382
	1,501,312,265	1,309,897,462	10,233,512,274	3,401,100,382

## 35 COST OF OPERATIONS BY FACTOR

	For 9-month բ	For 9-month period ended		
	09.30.2016 VND	09.30.2015 VND		
Material cost Labour costs Depreciation expense Outside service expenses Other expenses	1,728,524,154,253 359,610,127,172 38,115,588,577 228,992,700,452 50,093,356,475	1,445,291,146,163 284,971,513,191 40,500,666,916 141,070,844,474 58,123,217,867		
	2,405,335,926,929	1,969,957,388,611		

## 36 CORPORATE INCOME TAX

According to Decision No. 3044 / QD-Committee of the People's Committee of Can Tho City, the Company subject to corporate income tax at the rate of 20% from 2005 to 2014. Decision No. 3044 / QD-Committee for allowing the company is exempt from income tax from 2005 to 2006 and a 50% income tax from 2007 to 2011. According to Circular 78/2014 / TT-BTC, from January 1, 2014 tax rate ordinary business income of 22% and since January 1, 2016 decreased to 20%

# 36 CORPORATE INCOME TAX (cont.)

Current income tax expense for the period / year is calculated as follows:

	For 3-month period ended		For 9-month period ended	
	09.30.2016	09.30.2015	09.30.2016 0	09.30.2015
	VND	VND	VND	VND
Net accounting profit before				
tax	51,468,574,518	118,180,560,118	270,965,666,120	411,031,860,662
Tax calculated at a rate of				
20% (2015: 22%)	10,293,714,904	25,999,723,226	54,193,133,224	90,427,009,346
Effect of:				
Expenses not				
deductible for tax				
purposes	373,854,403	241,438,109	2,280,179,527	273,531,546
Income not subject to tax	(31,632,240)	-	(18,078,893,930)	(18,477,411,483)
Income tax expense	10,635,937,067	26,241,161,335	38,394,418,821	72,223,129,409

## 37 COMMITMENTS

## a) Operating leases commitments

Non-cancellable lease contracts signed, the Company must pay the minimum amount as follows:

	09.30.2016	12.31.2015
	VND	VND
Within 1 year	4,111,495,020	1,854,150,976
From 1 to 5 year	21,927,973,432	7,416,603,904
Over 5 year	123,959,900,378	43,338,191,348
	149,999,368,830	52,608,946,228

# b) Capital commitments

Capital expenditure contracted for at the balance sheet date is as follows:

	09.30.2016	12.31.2015
	VND	VND
Approved but not contracted Approved and contracted but not recognised in the financial	12,315,414,919	21,025,105,098
statements	12,220,455,190	16,138,007,212
	24,535,870,109	37,163,112,310

# 38 RELATED PARTY TRANSACTIONS

Related Party	<u>Relationship</u>
DT Pharma One Member Co. Ltd.	Subsidiary
DHG Travel One Member Co. Ltd	Subsidiary
HT Pharma One Member Co. Ltd.	Subsidiary
CM Pharma One Member Co. Ltd.	Subsidiary
Sông Hậu Pharma JSC.	Subsidiary
A&G Pharma One Member Co. Ltd.	Subsidiary
ST Pharma One Member Co. Ltd.	Subsidiary
TOT Pharma One Member Co. Ltd.	Subsidiary
TG Pharma One Member Co. Ltd.	Subsidiary
Bali Pharma One Member Co. Ltd.	Subsidiary
DHG Pharmaceutical One Member Co. Ltd.	Subsidiary
B&T Pharma One Member Co. Ltd.	Subsidiary
VL Pharma One Member Co. Ltd.	Subsidiary
TV Pharma One Member Co. Ltd.	Subsidiary
DHG PP1 One Member Co. Ltd.	Subsidiary
Fuji Medic Co. Ltd.	Subsidiary
DT Pharma One Member Co. Ltd.	Subsidiary
Vinh Hao Algae Processing Joint Stock Company	Associated
State Capital Investment Corporation (SCIC)	Large Shareholder

(\*) DHG Medicinal One Member Co. Ltd. has completed the dissolution procedure in 2015.

During the period / year, the following activities were conducted with the related parties:

	For 9-month period ended 09.30.2016 09.30.2015	
	VND	VND
Revenues from sales of goods and services		
Subsidiaries		
DHG PP1 One Member Co. Ltd.	510,910,992	275,498,571
DHG Travel One Member Co. Ltd.	2,021,387,806	1,646,045,747
CM Pharma One Member Co. Ltd.	29,016,220,192	28,344,899,140
DT Pharma One Member Co. Ltd.	25,237,368,284	22,208,921,985
HT Pharma One Member Co. Ltd.	36,595,595,974	29,712,325,471
ST Pharma One Member Co. Ltd.	45,189,860,749	34,365,711,988
DHG Medicinal One Member Co. Ltd.	-	422,384,729
Sông Hậu Pharma JSC.	55,139,732,605	44,583,041,234
A&G Pharma One Member Co. Ltd.	66,901,475,193	54,874,243,885
TOT Pharma One Member Co. Ltd.	109,297,953,354	89,988,351,005
TG Pharma One Member Co. Ltd.	21,904,032,880	18,302,819,479
Bali Pharma One Member Co. Ltd.	33,215,293,192	29,324,870,407
DHG Pharmaceutical One Member Co. Ltd.	242,294,579,494	133,153,231,628
TVP Pharma One Member Co. Ltd.	16,866,904,490	19,413,402,863
B&T Pharma One Member Co. Ltd.	30,351,035,241	24,279,084,885
VL Pharma One Member Co. Ltd.	30,690,617,762	25,567,620,983
Vinh Hao Algae Processing JSC.	54,000,000	-
	745,286,968,208	556,462,454,000
Sales of fixed assets		
DHG Pharmaceutical One Member Co. Ltd.	265,752,082	-

# 38 RELATED PARTY TRANSACTIONS (cont.)

	For 9-month pe	
	09.30.2016	09.30.2015 VND
Purchase of goods and services	VND	VND
Purchase of goods and services		
DHG PP1 One Member Co. Ltd.	65,894,640,170	60,732,694,639
DHG Travel One Member Co. Ltd.	22,090,553,183	25,133,954,474
DHG Medicinal One Member Co. Ltd.	-	11,799,633,808
TOT Pharma One Member Co. Ltd.	316,488,877	694,910,731
DHG Pharmaceutical One Member Co. Ltd.	675,253,527,355	488,433,468,200
Vinh Hao Algae Processing JSC.	1,697,150,000	34,890,909
	765,252,359,585	586,829,552,761
Purchase of fixed assets		
DHG Medicinal One Member Co. Ltd.		4,561,681,295
DIG Medicinal One Member Co. Ltd.		4,501,001,295
Dividend income		
DHG PP1 One Member Co. Ltd.	8,556,365,201	39,855,077,920
DHG Travel One Member Co. Ltd.	69,187,375	1,674,880,071
CM Pharma One Member Co. Ltd.	1,018,960,957	1,481,234,706
DT Pharma One Member Co. Ltd. HT Pharma One Member Co. Ltd.	654,886,490	585,972,072 3,026,392,996
ST Pharma One Member Co. Ltd.	1,939,298,020 853,786,842	3,814,414,018
DHG Medicinal One Member Co. Ltd.	-	4,352,714,993
Song Hau Pharma JSC.	1,275,000,000	331,500,000
A&G Pharma One Member Co. Ltd.	1,538,343,416	2,242,189,321
TOT Pharma One Member Co. Ltd.	2,210,827,450	5,946,675,268
TG Pharma One Member Co. Ltd.	693,817,933	232,244,566
Bali Pharma One Member Co. Ltd.	990,249,704	2,909,361,406
DHG Pharmaceutical One Member Co. Ltd.	68,214,526,669	14,986,033,349
TVP Pharma One Member Co. Ltd.	87,450,668	1,275,672,064
B&T Pharma One Member Co. Ltd.	959,981,576	796,794,570
VL Pharma One Member Co. Ltd.	1,018,037,728	315,287,799
	90,080,720,029	83,826,445,119
Interest income		
DHG PP1 One Member Co. Ltd.	3,072,500,103	-
DHG Travel One Member Co. Ltd.	21,250,000	-
HT Pharma One Member Co. Ltd.	33,500,000	-
ST Pharma One Member Co. Ltd.	41,473,602	-
DHG Pharmaceutical One Member Co. Ltd.	11,825,806,044	-
TVP Pharma One Member Co. Ltd.	49,507,500	
	15,044,037,249	-
Loans to subsidiaries		
Investment for any last of the last		
Investment for project of subsidiaries		0E 140 ECO 407
DHG PP1 One Member Co. Ltd. DHG Pharmaceutical One Member Co. Ltd.	31,000,694,589	35,118,563,137 62,453,819,269
DITO FITAITIACEULICAI OTTE IVIETIDEI CO. LIU.	31,000,094,309	02,403,019,209
	31,000,694,589	97,572,382,406

# 38 RELATED PARTY TRANSACTIONS (cont.)

# Recovery of loans from subsidiary

	For 9-month period ended	
	09.30.2016 VND	09.30.2015 VND
HT Pharma One Member Co. Ltd. TVP Pharma One Member Co. Ltd.	(2,000,000,000) (2,829,000,000)	-
DHG PP1 One Member Co. Ltd.	(75,000,000,000)	-
DHG Pharmaceutical One Member Co. Ltd.	(516,164,149,293)	-
	(595,993,149,293)	-
Capital contribution to subsidiaries		
DHG PP1 One Member Co. Ltd.	75,000,000,000	_
DHG Pharmaceutical One Member Co. Ltd.	321,200,000,000	-
Fuji Medic Co. Ltd.	13,742,460,000	
	409,942,460,000	_
Dividend payout		
State Capital Investment Corporation (SCIC)	132,127,887,500	113,252,475,000
The income of the Board of Management and the follows:		
Gross salaries and other benefits	8,559,063,981	9,401,621,549

# Balances with related parties at the date of the accounting balance sheet as follows:

Trade Receivables (Note 5)	09.30.2016 VND	12.31.2015 VND
DHG PP1 One Member Co. Ltd.	1,080,000	145,728,000
DHG Travel One Member Co. Ltd.	212,676,000	-
CM Pharma One Member Co. Ltd.	5,677,992,858	13,470,636,019
DT Pharma One Member Co. Ltd.	3,802,866,105	5,581,420,887
HT Pharma One Member Co. Ltd.	6,923,791,003	16,329,487,130
ST Pharma One Member Co. Ltd.	17,663,933,723	16,278,620,117
Song Hau Pharma JSC.	10,293,540,598	10,328,814,061
A&G Pharma One Member Co. Ltd.	20,680,541,979	23,230,169,374
TOT Pharma One Member Co. Ltd.	26,028,999,292	36,872,239,339
TG Pharma One Member Co. Ltd.	7,157,657,939	8,052,492,750
Bali Pharma One Member Co. Ltd.	14,054,796,090	12,502,161,914
DHG Pharmaceutical One Member Co. Ltd.	-	-
TVP Pharma One Member Co. Ltd.	4,182,042,658	3,807,452,391
B&T Pharma One Member Co. Ltd.	4,984,479,662	8,710,527,880
VL Pharma One Member Co. Ltd.	10,903,465,402	11,155,691,322
	132,567,863,309	166,465,441,184

# 38 RELATED PARTY TRANSACTIONS (cont.)

Loans Receivable	09.30.2016	12.31.2015
DHG Pharmaceutical One Member Co. Ltd.	-	485,163,454,704
DHG PP1 One Member Co. Ltd.	22,919,711,037	97,919,711,037
TVP Pharma One Member Co. Ltd.	-	2,829,000,000
HT Pharma One Member Co. Ltd.	-	2,000,000,000
	22,919,711,037	587,912,165,741
Trade payable		
DHG PP1 One Member Co. Ltd.	5,720,237,111	10,717,981,462
DHG Pharmaceutical One Member Co. Ltd.	120,522,560,587	127,856,145,458
Vinh Hao Algae Processing JSC.	842,700,000	<u> </u>
	127,085,497,698	138,574,126,920
Prepaid expense		
DHG Travel One Member Co. Ltd.	3,661,790,000	<u> </u>

# 39 ADDITIONAL INFORMATION FOR THE ITEMS OF THE STATEMENT OF CASH FLOWS (CFS)

# (a) Non cash transactions affecting CFS

	For 9-month period ended	
	09.30.2016	09.30.2015
	VND	VND
Allocation of funds from profit	238,694,438,137	259,705,007,431
Transfer from construction in progress to Tangible fixed assets	24,859,708,009	29,050,031,674
Transfer from construction in progress to Intangible fixed assets	6,205,435,000	8,374,045,680
Transfer from construction in progress Long-term prepaid expenses	136,483,613	-
Transfer from construction in progress to the tools and instruments	1,395,000	239,876,938
Transfer from long-term prepaid expenses to intangible fixed assets		30,873,851,250
Transfer from reserve funds to finance development fund		66,026,578,871

# (b) Borrowing amount actually collected during the period / year

	For 9-month period ended	
	09.30.2016	09.30.2015
	VND	VND
Loans with regular terms	976,774,858,019	975,601,333,826

# (c) Money paid during the period of loan period/year

	For 9-month period ended	
	09.30.2016	09.30.2016
	VND	VND
Loans with regular terms	986,926,204,715	972,940,777,871

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## 40 COMPARATIVE FIGURES

Some data from previous reporting periods were reclassified to conform with the comparison with the figures of this period, as follows:

	Reported figures	Reclassified figures	Net change
	VND	VND	VND
Other income	56,260,957,407	46,481,188,235	(9,779,769,172)
Other expense	13,180,869,554	3,401,100,382	(9,779,769,172)

The reclassification does not affect net income and tax expense for the financial period ended September 30, 2015.

Tran Ngoc Hien Preparer	Ho Buu Huan Accountant	Pham Thi Viet Nga Deputy CEO 18 Oct 2016